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R O X A S A N D C O M P A N Y , I N C .  
( F O R M E R L Y C A D P G R O U P  
C O R P O R A T I O N )

(Company's Full Name)

7 T H F L O O R C G B U I L D I N G  
1 0 1 A G U I R R E S T R E E T L E G A S P I  
V I L L A G E M A K A T I C I T Y

(Business Address: No. of Street City/Town/Province)

ATTY. FRITZIE P. TANGKIA-FABRICANTE

810-8901

SEC Form 20-IS (Definitive)

June 30  
Month Day  
Fiscal Year

Form Type

Month Day  
Annual Meeting

Secondary License Type, If Applicable

Department Requiring this Document

Amended Articles Number/Section

3,565

Total Amount of Borrowings

Total No. of Stockholders

Domestic Foreign

TO BE ACCOMPLISHED BY SEC PERSONNEL CONCERNED

File Number

LCU

Document I.D.

Cashier

STAMPS

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SEC Reg. No. 834



**ROXAS AND COMPANY, INC.**  
(formerly CADP Group Corporation)  
7/F CG Building, 101 Aguirre St.  
Legaspi Village, Makati City 1229

**810-8901**  
Telephone Number

**30 June**  
Fiscal Year Ending

**Notice of Annual Meeting of Stockholders**

- and -

**SEC FORM 20 - IS**  
**Information Statement**  
**Pursuant to Rule 20 of the**  
**Securities Regulation Code**

**ROXAS AND COMPANY, INC.**

**NOTICE OF ANNUAL MEETING OF STOCKHOLDERS**

Notice is hereby given that the Annual Meeting of Stockholders of ROXAS AND COMPANY, INC. (formerly CADP Group Corporation) will be held at the Makati Shangri-La, Ayala Avenue corner Makati Avenue, Makati City, 1200 Metro Manila on 17 November 2010 at 10:00 in the morning.

The agenda of the Meeting is:

1. Certification of Notice and Quorum
2. Approval of the Minutes of the Annual Stockholders' Meeting held on 18 November 2009
3. Presentation and Approval of the Annual Report to Stockholders
4. Ratification of all Acts and Resolutions of the Board of Directors and Management
5. Election of the Board of Directors
6. Election of External Auditors
7. Other Matters
8. Adjournment

Only stockholders of record as at the close of business on 15 October 2010 are entitled to notice of, and to vote at, the Annual Meeting of Stockholders. Registration for the meeting shall start at 9:30 in the morning.

IF YOU CANNOT ATTEND THE MEETING, PLEASE EXECUTE AND RETURN THE PROXY FORM TO THE OFFICE OF THE CORPORATE SECRETARY C/O 7F CACHO-GONZALES BUILDING, 101 AGUIRRE STREET, LEGASPI VILLAGE, 1229 MAKATI CITY ON OR BEFORE 10 NOVEMBER 2010.

By Order of the Board of Directors.

  
**FRITZIE P. TANGKAY-FABRICANTE**  
Assistant Corporate Secretary

22 October 2010.

**SECURITIES AND EXCHANGE COMMISSION  
SEC FORM 20 - IS**

**INFORMATION STATEMENT PURSUANT TO SECTION 20  
OF THE SECURITIES REGULATION CODE**

1. Check the appropriate box:

Preliminary Information Statement  
 Definitive Information Statement

2. Name of Registrant as specified in its charter : **ROXAS AND COMPANY, INC.  
(formerly CADP GROUP CORPORATION)**
3. Province, country or other jurisdiction of incorporation or organization : Philippines
4. SEC Identification Number : 834
5. BIR Tax Identification Code : 000-269-435
6. Address of Principal Office : 7/F CG Building, 101 Aguirre St.  
Legaspi Village, Makati City 1229
7. Registrant's telephone number including area code : (632) 810-8901
8. Date, time and place of meeting of security holders : 17 November 2010 at 10:00 a.m.  
Makati Shangri-La  
Ayala Avenue corner Makati Avenue  
Makati City 1200
9. Approximate date on which the Information Statement is first to be sent or given to security holders : 22 October 2010
10. Securities registered pursuant to Sections 8 and 12 of the Code as of 30 June 2010:

Title of Each Class	Number of Shares of Stock Outstanding And Amount of Debt Outstanding
Common	2,911,885,870
Debt	None registered

11. Are any or all of the Registrant's securities listed on a Stock Exchange?

Yes  No

If so, disclose name of the Exchange : Philippine Stock Exchange

**ROXAS AND COMPANY, INC.**  
**(formerly CADP GROUP CORPORATION)**

**INFORMATION STATEMENT**  
**GENERAL INFORMATION**

**WE ARE NOT ASKING YOU FOR A PROXY AND YOU ARE REQUESTED NOT TO SEND US A PROXY.**

**DATE, TIME AND PLACE OF MEETING OF SECURITY HOLDERS**

Date	:	17 November 2010
Time	:	10:00 a.m.
Place	:	Makati Shangri-La Ayala Avenue corner Makati Avenue Makati City 1200
Address of Principal Office of the Registrant	:	7/F CG Building, 101 Aguirre St. Legaspi Village, Makati City 1229, M.M.
Approximate date on which the Information Statement is first to be sent or given to security holders	:	22 October 2010

**DISSENTER'S RIGHT OF APPRAISAL**

A dissenting stockholder shall have the right of appraisal in the instances authorized under Section 81 of the Corporation Code, to be exercised in accordance with the procedure set out in Section 82 of the same Code. There are no matters in the agenda of the meeting which would give rise to the exercise of the right of appraisal.

**INTEREST OF CERTAIN PERSONS IN OR OPPOSITION TO MATTERS TO BE ACTED UPON**

The incumbent directors or officers of the Company, since the beginning of the last fiscal year, do not have substantial interest, direct or indirect, by security holdings or otherwise, in any matter to be acted upon other than election to office.

None of the incumbent directors informed the Company in writing that he intends to oppose any action to be taken during the annual meeting of shareholders.

**CONTROL AND COMPENSATION INFORMATION**

**VOTING SECURITIES AND PRINCIPAL HOLDERS THEREOF**

- a) The number of shares outstanding and entitled to vote in the stockholders' meeting is 2,911,885,870 common shares.
- b) The record date for the purpose of determining the stockholders entitled to vote is 15 October 2010.
- c) Holders of common shares are entitled to cumulative voting in the election of directors. Section 24 of the Corporation Code provides that every stockholder entitled to vote shall have the right to vote in person or by proxy the number of shares of stock standing, at the time fixed in the by-laws, in his own name in the stock books of the corporation, or where the by-laws are silent, at the time of the election; and said stockholder may vote such number of shares for as many persons as there are directors to be elected or he may cumulate said shares and give one candidate as many votes as the number of directors to be elected multiplied by the number of his shares shall equal, or he may distribute them on the same principle among as many candidates as he shall see fit.

For all other matters to be acted upon, each share is entitled to one (1) vote.

d) Security ownership of certain record and beneficial owners and management.

(1) Security ownership of certain record and beneficial owners of more than 5% of the Company's securities as of 30 September 2010:

<i>Title of Class</i>	<i>Name and Address of Owner/Relationship with Issuer</i>	<i>Name of Beneficial Ownership and Relationship with Record Owner</i>	<i>Citizenship</i>	<i>Number and Nature of Ownership</i>	<i>Percent of Class<sup>1</sup></i>
Common	Antonio J. Roxas 7/F CG Building 101 Aguirre Street, Legaspi Village, Makati City Director	Antonio J. Roxas	Filipino	643,945,909 (direct)	22.11%
Common	SPCI Holdings, Inc. Unit 1701, The Peak Tower 107 Leviste St., Salcedo Village, Makati City	SPCI Holdings, Inc. <sup>2</sup>	Philippine National	642,779,593 (direct)	22.07%
Common	Pedro E. Roxas 7/F CG Bldg., 101 Aguirre St., Legaspi Village, Makati City Executive Chairman Acting President & CEO <sup>3</sup>	Pesan Holdings, Inc./Pedro E. Roxas	Filipino/ Philippine National	536,678,766 (direct & indirect)	18.43%
Common	HSBC OBO Manila A/C 000-262931-575 12/F, The Enterprise Center Tower I, 6766 Ayala Avenue Makati City	HSBC <sup>4</sup>	Other Alien	273,234,090 (direct)	9.38%

<sup>1</sup> The percentages of shareholding were arrived at by dividing the number of shares owned, directly and indirectly, by the shareholders over 2,911,885,870 common shares, the total outstanding shares as of 30 September 2010.

<sup>2</sup> Messrs. Santiago R. Elizalde, Francisco Jose R. Elizalde, Carlos R. Elizalde and Inigo R. Elizalde each owns 24.99% of the total outstanding shares of SPCI Holdings, Inc. (SPCI). Messrs. Francisco Jose R. Elizalde and Carlos R. Elizalde are directors of the Company, while Mr. Santiago R. Elizalde is the Company's Treasurer. The Board of Directors of SPCI, consisting of its 6 shareholders, collectively, has the power to decide on how the shareholdings of SPCI in the Company shall be voted.

<sup>3</sup> Mr. Pedro E. Roxas was designated by the Company's Board of Directors as Acting President and Chief Executive Officer effective 07 October 2010.

<sup>4</sup> The Company has no official information as to who is/are the beneficial owner/s of the shares in the name of HSBC OBO Manila.

<i>Title of Class</i>	<i>Name and Address of Owner/Relationship with Issuer</i>	<i>Name of Beneficial Ownership and Relationship with Record Owner</i>	<i>Citizenship</i>	<i>Number and Nature of Ownership</i>	<i>Percent of Class<sup>1</sup></i>
Common	Pilar Olgado Roxas Unit 3201 Regent Parkway Condominium, 21 <sup>st</sup> Drive, Bonifacio Global City, Taguig	Pilar Olgado Roxas	Filipino	262,706,512 (direct)	9.02%
Common	Marta O. Roxas Dela Rica c/o 7F CG Bldg., 101 Aguirre St., Legaspi Village, Makati City	Marta Olgado Roxas Dela Rica	Spanish	258,180,365 (direct)	8.87%
Common	Beatriz Olgado Roxas Unit 3201 Regent Parkway Condominium, 21 <sup>st</sup> Drive, Bonifacio Global City, Taguig Director	Beatriz Olgado Roxas	Spanish	257,579,335 (direct)	8.85%
<b>TOTAL</b>				<b>2,875,104,570</b>	<b>98.74%</b>

Except as stated above and in the related footnotes, the Board of Directors and the Management of the Company have no knowledge of any person who, as of 30 September 2010, was directly or indirectly the beneficial owner of, or who has voting power or investment power with respect to, shares comprising more than five percent (5%) of the Company's outstanding common stock.

(2) Security Ownership of Management as of 30 September 2010.

The following table sets forth the number of shares, owned of record and/or beneficially owned by the directors, independent directors, the Chief Executive Officer and the key officers of the Company, and the percentage of shareholdings of each as of 30 September 2010:

<i>Title of Class</i>	<i>Name of Beneficial Owner</i>	<i>Citizenship</i>	<i>Number and Nature Of Ownership</i>	<i>Percent of Class</i>
Common	Pedro E. Roxas Executive Chairman Acting President / CEO <sup>5</sup>	Filipino	536,678,766 (direct & indirect)	18.43 %
Common	Antonio J. Roxas Director	Filipino	643,945,909 (direct)	22.11%
Common	Beatriz O. Roxas Director	Spanish	257,579,335 (direct)	8.85%

<sup>5</sup> Mr. Pedro E. Roxas was designated Acting President / CEO effective 07 October 2010.

Common	Carlos R. Elizalde <sup>6</sup> Director	Filipino	1,252,923 (direct)	0.04%
Common	Francisco Jose R. Elizalde <sup>7</sup> Director	Filipino	1,203,013 (direct)	0.04%
Common	Ramon Y. Dimacali Independent Director	Filipino	1,000 (direct)	0.00%
Common	Guillermo D. Luchangco Independent Director	Filipino	1,000 (direct)	0.00%
Common	Eduardo R. Areilza Director	Spanish	1,000 (direct)	0.00%
Common	Santiago R. Elizalde <sup>8</sup> Treasurer	Filipino	1,210,930 (direct)	0.04%
Common	Sindulfo L. Sumagang <sup>9</sup> Vice-President / Chief Finance Officer	Filipino	0	0.00%
Common	Peter D. A. Barot Corporate Secretary	Filipino	0	0.00%
Common	Fritzie P. Tangkia-Fabricante Asst. Corp. Secretary	Filipino	0	0.00%
<b>Common</b>	<b>Directors and Officers As a Group</b>		<b>1,441,874,876</b>	<b>49.52%</b>

On 07 October 2010, Mr. Renato C. Valencia was elected as a Director of the Company. He owns 1,000 RCI common shares.

<sup>6</sup> Messrs. Carlos R. Elizalde, Santiago R. Elizalde, Francisco Jose R. Elizalde, and Inigo R. Elizalde each owns 24.99% of the total outstanding shares of SPCI Holdings, Inc. (SPCI). SPCI, in turn, owns 642,779,593 or 22.07% of the Company's shares.

<sup>7</sup> Please see footnote 6.

<sup>8</sup> Please see footnote 6.

<sup>9</sup> Mr. Sumagang was appointed as the Company's Vice-President/Chief Finance Officer effective 25 January 2010.



(3) Voting Trust Holders of 5% or More.

The Company is not aware of any voting trust or similar arrangement among persons holding more than 5% of the shares.

e) Change in Control

There has been no change in control since the beginning of the last fiscal year. The Company is also not aware of the existence of any change in control agreements.

However, in 2008, the Roxas Group, of which Roxas & Company, Inc. (RCI), Roxas Holdings, Inc. (RHI) and CADP Group Corporation (CADPGC) are a part, undertook a corporate reorganization.

The corporate reorganization, including the merger of RCI and CADPGC, was undertaken with a vision of creating a corporate structure that ultimately separates the sugar and real estate businesses of the Roxas Group. The reorganization would reduce redundancies, improve operational efficiency, and provide long-term cost reduction benefits.

On 23 June 2009, the Securities and Exchange Commission approved:

- i) the Plan and Articles of Merger executed on 21 October 2008 and 29 April 2009, respectively, by and between CADPGC, the surviving corporation, and RCI, the absorbed corporation;
- ii) the Amended Articles of Incorporation of CADPGC, amending Articles I (name of the Corporation shall be "Roxas and Company, Inc.") and VIII (increase of authorized capital stock) thereof; and
- iii) the increase of the CADPGC's capital stock from Php1,962,500,000.00 divided into 1,962,500,000 shares with par value of Php1.00 each to Php3,375,000,000.00 divided into 3,375,000,000 shares with par value of Php1.00

and issued the corresponding Certificates therefor.

In the respective Board Meetings of RCI and CADPGC, a resolution setting 29 June 2009 as the Effective Date of the merger was approved.

With the merger of the old RCI into CAPDGC, and the latter being renamed to RCI, the Company now has interests in both RHI and its sugar-manufacturing subsidiaries, and Roxaco Land Corporation (Roxaco), the real property arm of the Roxas Group. It is envisioned that eventually, the two listed companies, RHI and the Company, will focus on their respective businesses – sugar and sugar-related businesses for RHI and real estate for the Company.

## **DIRECTORS AND EXECUTIVE OFFICERS**

a) Nominees for Election to the Board of Directors

The following have been nominated for election to the Board of Directors:

Pedro E. Roxas  
Antonio J. Roxas  
Beatriz O. Roxas  
Carlos R. Elizalde  
Francisco Jose R. Elizalde  
Eduardo R. Areilza  
Renato C. Valencia  
Ramon Y. Dimacali (Independent Director)  
Guillermo D. Luchangco (Independent Director)

All the nominees are incumbent members of the Board of Directors of the Company.

Of the nominees, Messrs. Ramon Y. Dimacali and Guillermo D. Luchangco are eligible for election as independent directors of the Company in accordance with Rule 38.1 of the Implementing Rules and Regulations of the Revised Securities Regulation Code and SEC Memorandum Circular No. 16, Series of 2006. In general, they are not officers or employees of the Company or any of its subsidiaries, and are free from any business or relationships with the Company or any of its subsidiaries which could, or could reasonably be perceived to, materially interfere with the exercise of their independent judgment in carrying out their responsibilities as independent directors. Each of them has submitted a Certificate of Qualification as an Independent Director to the Securities and Exchange Commission.

Ms. Ellen Comia, a longtime shareholder of the Company, nominated Messrs. Dimacali and Luchangco as independent directors. To the knowledge of the Company, Ms. Ellen Comia is not related to her nominees.

b) Procedure for Nomination and Election of Directors

Article II of the By-Laws of the Company provides:

“Section 2. Qualifications and Disqualifications of Directors. – Any stockholder having at least one thousand (1,000) shares registered in his or her name may be nominated and/or elected as a Director of the Corporation; Provided that any stockholder who possesses any of the disqualifications enumerated in the Manual on Corporate Governance which was approved and adopted by the Board of Directors of the Corporation on 26 September 2002, including any amendments thereto, shall be disqualified from being elected as a Director of the Corporation.

Section 3. Nominations for Directors. – In addition to the right of the Board of Directors of the Corporation to make nominations for the election of Directors, nominations for the election of Directors may be made by any shareholder entitled to vote for the election of Directors if that shareholder complies with all the provisions of this article.

- 3.1 Nominations shall be received by the Chairman of the Board (which nominations may be sent to such Chairman in care of the Secretary of the Corporation), at least 15 working days prior to any meeting of the shareholders called for the election of Directors.
- 3.2 Each nomination under Section 3.1, shall set forth (i) the name, age, business address and, if known, residence address of each nominee, (ii) the principal occupation or employment of each nominee, (iii) the number of shares of stock of the corporation which are beneficially owned by such nominee, and (iv) the interests and positions held by each nominee in other corporations. In addition, the shareholder making such nomination shall promptly provide any other information reasonably requested by the corporation.
- 3.3 The Board, by a majority vote unless a greater majority is required under these By-Laws, may, in its discretion, determine and declare that a nomination was not made in accordance with the foregoing procedures, and/or that a nominee is disqualified for election as Director under these By-Laws and if the Board should so determine, the defective nomination and the nomination of a disqualified person shall be disregarded.”

On the other hand, the Revised Manual on Corporate Governance of the Company provides:

3.1. “Qualifications of Directors

3.1.1. In addition to the qualifications for membership in the Board provided for in the Corporation Code and other relevant laws, the members of the Board should possess the following qualifications:

3.1.1.1. Holder of at least one thousand (1,000) shares of stock of the corporation;

- 3.1.1.2. At least a college graduate or have sufficient experience in managing the business to substitute for such formal education;
  - 3.1.1.3. At least twenty one (21) years old;
  - 3.1.1.4. Possesses integrity and probity; and
  - 3.1.1.5. Assiduous.
- 3.1.2. The Board may likewise provide for the following additional qualifications for membership in the Board:
- 3.1.2.1. Practical understanding of the business of the corporation;
  - 3.1.2.2. Membership in good standing in relevant industry, business or professional organizations; and
  - 3.1.2.3. Previous business experience.

x x x

### 3.7. Board Committees

The Board shall maintain the following committees to assist it in good corporate governance:

x x x

#### 3.7.2. Nomination Committee.

The Nomination Committee shall be composed of at least three (3) voting Directors, one of whom must be an independent director. The committee shall have the following functions:

- 3.7.2.1. It shall review and evaluate the qualifications of, and shortlist, all persons nominated to the Board and other appointments that require Board approval.
- 3.7.2.2. It shall assess the effectiveness of the Board's processes and procedures in the election or replacement of directors.
- 3.7.2.3. It shall consider the following guidelines in the determination of the capability of a director to serve as such:
  - i. The nature of the business of the corporation of which he is a director;
  - ii. Age of the director;
  - iii. Number of directorships / active memberships and offices in other corporations or organizations; and
  - iv. Possible conflict of interest.

Any optimum number of directorships shall be related to the capacity of a director to perform his duties diligently in general.

- 3.7.2.4. The CEO and other executive directors shall submit themselves to a low indicative limit on membership in other corporate boards. The same low limit shall apply to independent, non-executive directors who serve as full-time executives in other corporations. In any case, the capacity of directors to serve diligently shall not be compromised.

- 3.7.2.5. The findings and recommendations of the Nomination Committee shall be submitted to the Board for approval; Provided that a director whose qualifications are in issue shall not have the right to vote when the Board considers his case.”

The nine (9) nominees for election to the Board of Directors of the Company have been screened and evaluated by the Nomination Committee and were determined to possess all the qualifications and none of the disqualifications of a director of the Company in accordance with applicable laws, rules, regulations, the Company’s By-Laws and Revised Manual on Corporate Governance.

c) Board of Directors and Corporate Officers

**Pedro E. Roxas** is 54 years old and is a Filipino. Mr. Roxas is the Chairman of the Nomination Committee and is a member of the Compensation Committee. He has been in the Board of Directors since 18 October 1995 and is the Executive Chairman of the Company. On 07 October 2010, he was designated as the Acting President and Chief Executive Officer of the Company<sup>10</sup>. He is the Chairman of Roxas Holdings, Inc. and other subsidiaries of RHI, Hawaiian-Philippine Company, Club Punta Fuego, Roxaco Land Corporation and of Fundacion Santiago. He is a Director of Brightnote Assets Corporation, PLDT, Meralco and BDO Private Bank. Mr. Roxas is the President of Philippine Sugar Millers Association, Inc., Roxas Foundation and a Trustee of Philippine Business for the Environment and Philippine Business for Social Progress. Mr. Roxas was educated at Portsmouth Abbey School, USA and at the University of Notre Dame, USA where he obtained his degree in Business Administration. Mr. Roxas is married to Regina Tambunting and they have three (3) children.

**Antonio J. Roxas** is 68 years old and is a Filipino. Mr. Roxas is a member of the Nomination Committee. He has been in the Board of Directors since 18 October 1995. Mr. Antonio J. Roxas is also the Chairman Emeritus of Roxas Holdings, Inc., and a director of Central Azucarera Don Pedro, Inc. Mr. Roxas was educated at the University of Notre Dame in Indiana, USA where he obtained his diploma in Bachelor of Science in Commerce and was trained at the Standard Chartered Bank of London, the Shell Company in Paris and the Olivaria & Co. and Lowry & Co., Inc. of New York, USA.

**Beatriz O. Roxas** is 57 years old and is a Spanish citizen. She was elected to the Board of Directors on 25 June 2009. Ms. Roxas is presently a director of Roxas Holdings, Inc.

**Ramon Y. Dimacali** is 62 years old and is a Filipino. Mr. Dimacali is the Chairman of the Audit Committee and a member of the Compensation and Nomination Committees. He has been a member of the Board of Directors since 20 November 2002. Mr. Dimacali is the President of Federal Phoenix Assurance Company Inc. and Chairman of Asia Pacific College. He holds key positions in Manchester Ltd. (Interphil Laboratory), IBM Philippines Retirement Board, International Fellowship Program (Ford Foundation), Larger Than Life, Inc., and Manila Polo Club. He was formerly the President and CEO of IBM Philippines, Inc. Mr. Dimacali was educated at the University of the Philippines where he earned his BS Civil Engineering and his Master in Business Administration. Mr. Dimacali is an independent director and he has possessed all the qualifications and none of the disqualifications of a director since he was first nominated and elected as a director of the Company.

**Guillermo D. Luchangco** is 70 years old and is a Filipino. Mr. Luchangco is the Chairman of the Compensation Committee of RCI. He is the Chairman and Chief Executive Officer of Investment & Capital Corporation of the Philippines, ICCP Holdings Corp., Pueblo de Oro Development Corporation, Regatta Properties, Inc., ICCP Venture Partners, Inc., Remec Broadband Wireless, Inc., Cebu Light Industrial Park, Inc., RFM-Science Park of the Philippines, Inc., and ICCP Land Management, Inc.; Chairman and President of Beacon Property Ventures, Inc.; Chairman of the ICCP Group Foundation, Inc. and Manila Exposition Complex, Inc. He is a Director of Globe Telecom, Inc., Phinma Corp., Phinma Property Holdings Corp., Ionics, Inc., Ionics EMS, Inc., Ionics EMS, Ltd., Ionics Properties, Inc., Synertronix, Inc., and Science Park of the Philippines, Inc. Mr. Luchangco is

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<sup>10</sup> Mr. Francisco F. Del Rosario, Jr. was the President and Chief Executive Officer of the Company for the fiscal year 2009 to 2010. He resigned from the Company effective 01 September 2010.

an independent director nominee and he possesses all the qualifications and none of the disqualifications of an independent director since he was first nominated and elected to the Board of Directors on 18 November 2009.

**Carlos R. Elizalde** is 42 years old and is a Filipino. He has been a member of the Board of Directors since 20 November 2002. Mr. Elizalde is the President of ELRO Commercial and Industrial Corp. and ELRO Land Corp., Vice-President of ELRO Trading Corp. and Bais Multifarms, Inc. He is director of SPCI Holdings, Inc., Central Azucarera de la Carlota, Inc., Association Agricola de Bais y Tanjay and BATAMA Marketing Cooperative. Mr. Elizalde was educated at the College of Vermont in Burlington Vermont, USA with a degree in Bachelor of Science in Agricultural Economics.

**Francisco Jose R. Elizalde** is 44 years old and is a Filipino. He was elected as member of the Board of Directors on 25 June 2009. Mr. Elizalde is Managing Director of ELRO Corporation and Vice President of its Consumer Goods Business Unit. He is a Director in SPCI Holdings, Inc., ELRO Trading Corporation, ELRO Land, Inc., Bais Multi Farms, Inc., Twenty Four Hours Vendo Machine Corporation, Roxaco Land Corporation, Club Punta Fuego, Inc., and Mutual Fund Management Company of the Philippines, Inc. Mr. Elizalde was educated at Portsmouth Abbey School, USA and at the University of Vermont, USA where he obtained a degree in Bachelor of Science.

**Eduardo R. Areilza** is 33 years old, married, and a Spanish citizen. He was elected as a member of the Board of Directors on 25 June 2009. Mr. Areilza obtained his degree in Business Administration in 1999 from the University of CUNEF Madrid, Spain. He is connected with the Cibeles CajaMadrid Group, a corporation owned by Caja Madrid for banking and financial services.

**Renato C. Valencia** is 68 years old and is a Filipino. He was elected as a member of the Board of Directors on 07 October 2010. A former Director of RCI prior to its merger with CADP Group Corporation, he is presently a Director of Metropolitan Bank & Trust Company, Member of the Phil. Coca-Cola System Council, Chairman of i-People, Inc., Director of Anglo-Philippine Holdings Corporation, Board Adviser of Philippine Veterans Bank, Chairman of Hypercash Payment Systems, Inc., Chairman of Bastion Payment Systems, Inc. and Vice-Chairman of Asia Pacific Network Holdings, Inc.

The directors hold office for a term of one (1) year until their successors are elected and qualified.

#### Corporate Officers

**Santiago R. Elizalde** is 46 years old and is a Filipino. He was appointed Treasurer of the Company on 25 June 2009. He is Vice Chairman of ELRO Commercial and Industrial Corporation and is a Director of SPCI Holdings, Inc., ELRO Land Corporation, Roxas Holdings, Inc., Roxas Foundation, Inc., Fuego Hotels and Management Corporation, Punta Fuego Village Homeowners' Association, Terrazas Village Homeowner's Association, Palm Estates Village Homeowners Association, and Punta Fuego Village Foundation. He is also the Senior Vice President of Roxaco Land Corporation and the President of CGB Condominium Corporation. Mr. Elizalde obtained his Bachelor of Arts degree in Economics (Major) and History (Minor) from Denison University in Ohio, USA and also attended The Portsmouth Abbey School in Rhode Island, USA.

**Sindulfo Etchin L. Sumagang** is 47 years old and is a Filipino. Mr. Sumagang was appointed Vice President and Chief Finance Officer of the Company on 25 January 2010. He was formerly the Vice President and Chief Finance Officer of BARNEY Food International Inc. - a former food subsidiary of Metro Pacific Corporation, LANDCO Pacific Corporation and XCELL Property Ventures Incorporated. Mr. Sumagang is a member of the Board of Directors and Chairman of the Finance Committees of Club Punta Fuego Inc. and Fuego Hotels Properties Management Inc., Mr. Sumagang obtained his degrees in Bachelor of Science in Business Administration (Major in Accounting) from Silliman University and his Executive - Masters in Business Administration at HULT International Business School in Boston, Massachusetts, USA.

**Peter D. A. Barot** is 48 years old and is a Filipino. He is the Corporate Secretary of the Company. He obtained his Bachelor of Arts (Economics) and Bachelor of Laws from the University of the Philippines, and

his Master of Laws from the University of Chicago. He is a Partner at the Picazo Buyco Tan Fider & Santos Law Offices.

**Fritzie P. Tangkia-Fabricante** is 34 years old and is a Filipino. Atty. Tangkia-Fabricante is the Assistant Vice-President for Legal Affairs, Assistant Corporate Secretary and Compliance Officer of the Company. She is also the Assistant Vice President for Legal Affairs of Roxaco Land Corporation, the real property arm of the Company. Atty. Tangkia-Fabricante obtained her degree in Bachelor of Laws from the University of the Philippines in 1999 and her Bachelor of Arts degree from Colegio De San Juan De Letran in 1995.

d) Significant Employees

While the Company is not highly dependent on the services of an employee who is not an Executive Officer, the Company values its human resources and expects them to do their share in achieving its objectives.

e) Family Relationships

Messrs. Pedro E. Roxas, Antonio J. Roxas, Beatriz O. Roxas, Carlos R. Elizalde, Francisco Jose R. Elizalde, and Santiago R. Elizalde are related to each other within the fourth degree of consanguinity.

Mr. Eduardo R. Areilza is related within the fourth degree of consanguinity to Mr. Pedro E. Roxas and Ms. Beatriz O. Roxas.

f) Legal Proceedings

The Company is not aware, and none of the directors/independent directors, officers and persons nominated for election as director/independent director has informed the Company, of any of the following events: (a) any bankruptcy petition filed by or against any business of which a director/independent director, officer or person nominated for election as director/independent director was a general partner or executive officer either at the time of bankruptcy or within two years prior to that time; (b) any conviction by final judgment in a criminal proceeding, domestic or foreign; (c) any order, judgment or decree, not subsequently reversed, suspended or vacated, of any court of competent jurisdiction, domestic or foreign, permanently or temporarily enjoining, barring, suspending or otherwise limiting the involvement of any director/independent director, officer or persons nominated for election as director/independent director in any type of business, securities, commodities or banking activities; and (d) any final finding by a domestic or foreign court, the Securities and Exchange Commission or comparable foreign body, or any quasi-judicial or regulatory body, that any director/independent director, officer or any person nominated for election as director/independent director, has violated a securities or commodities law or regulation.

g) Certain Relationships and Related Transactions

As part of the corporate reorganization of the Roxas Group, the Company's stockholders approved the following in 2008: (i) the sale to Roxas Holdings, Inc. (RHI) of sugar-related assets, liabilities and all interests of CADPGC in sugar-related operating subsidiaries and associate; and (ii) the merger of RCI and CADPGC.

Messrs. Antonio J. Roxas, Pedro E. Roxas, Francisco Jose R. Elizalde, and Ms. Beatriz O. Roxas, who are incumbent directors of the Company, were also directors of the absorbed company, RCI. They, together with Mr. Santiago R. Elizalde (Company treasurer), and directors Carlos R. Elizalde and Eduardo R. Areilza, are members of the Roxas family which owns RCI prior to its merger with CADPGC.

Messrs. Pedro E. Roxas and Antonio J. Roxas, and Ms. Beatriz O. Roxas, incumbent directors of the Company, are also directors of RHI, a publicly-listed subsidiary of RCI. Mr. Santiago R. Elizalde, the current Treasurer of the Company, is likewise a director of RHI. As of 30 September 2010, the Company owns 65.70% of the total issued and outstanding capital of RHI.

Other than the foregoing, there is no transaction or proposed transaction during the last two (2) fiscal years to which the Company was or is to be a party in relation to any director, any nominee for election as

director, any security holder of certain record or beneficial owner or management or any member of the immediate families of the directors.

h) Parent Company

As of 30 September 2010, the Company directly owns 65.70% of the total issued and outstanding shares of RHI, and 100% of the issued and outstanding shares of Roxaco Land Corporation, Nasugbu Feeds Corporation and United Ventures Corporation.

RHI, a publicly-listed company, owns 100% of the issued and outstanding shares of Roxol Bionergy Corporation, Roxas Power Corporation, CADP Insurance Agency, Inc., CADP Port Services, Inc., CADP Farm Services, Inc., CADP Consultancy Services, Inc., Central Azucarera Don Pedro, Inc. (CADPI), and Central Azucarera dela Carlota, Inc. (CACI). It also has interests in Hawaiian-Philippine Company (45%), Jade Orient Management Services, Inc. (99.99%) and Najalin Agri-Ventures, Inc.

Roxaco owns 100% of the total and outstanding shares of Roxaco Commercial Philippines. It has interests in Fuego Development Corporation (30%), Fuego Land Corporation (30%), Roxaco-ACM Development Corporation (30%), Club Punta Fuego, Inc. (26.63%) and Brightnote Assets Corporation (10%).

i) Disagreement with the Company.

No director has resigned or declined to stand for re-election to the Board of Directors since the date of the last meeting of shareholders because of a disagreement with the Company on any matter relating to its operations, policies and practices.

**COMPENSATION OF DIRECTORS AND EXECUTIVE OFFICERS**

a) Section 6 of Art. 3 of the By-Laws of the Company provides that the members of the Board of Directors and the Executive Committee shall be given a per diem for every meeting attended in such amount as may be determined by the Board of Directors but in no case shall said remuneration exceed two (2%) of the net income of the Company before tax. Presently, the members of the Board of Directors receive a per diem of ₱10,000 for every meeting attended. A director of the Company who attends all regular quarterly meetings receives a total of ₱40,000.00 annually. The members of the Compensation, Audit and Nomination Committees also receive a per diem of ₱10,000.00 per meeting. No warrants and options have been granted to the directors and officers within the past three (3) years.

b) Compensation of Executive Officers

	<b>Name and Principal Position</b>	<b>Year<sup>11</sup></b>	<b>Salary</b>	<b>Bonus</b>	<b>Other Annual Compensation*</b>
		<b>2007-08</b>			
	CEO Pedro E. Roxas - Executive Chairman	2007-08			₱60,000
A	Ramon A. Picornell, Jr. - President & CEO	2007-08			₱60,000
B	Asuncion S. Aguilar – SVP Finance & Treasurer	2007-08			
C	Florencio M. Mamauag, Jr. – VP Legal & Compliance Officer	2007-08			
D	Melchor A. Layson – VP Strategic Projects	2007-08			
E	Dean L. Guevarra - VP Marketing	2007-08			
F	Luis Mari L. Zabaljauregui – VP Resident Manager-CACI	2007-08			
G	Ma. Elizabeth D. Nasol – VP CHR	2007-08			
H	Top five executives	2007-08	₱9,144,420	₱1,618,080	

<sup>11</sup> The Company's fiscal year starts on 01 July and ends on 30 June of the succeeding year.

	<b>Name and Principal Position</b>	<b>Year<sup>11</sup></b>	<b>Salary</b>	<b>Bonus</b>	<b>Other Annual Compensation*</b>
I	All officers & directors as group unnamed	2007-08	₱9,144,420	₱1,618,080	₱120,000
		<b>2008-09</b>			
	CEO Pedro E. Roxas - Executive Chairman	2008-09			₱60,000
A	Ramon A. Picornell, Jr. - President & CEO	2008-09			₱60,000
B	Asuncion S. Aguilar – SVP Finance & Treasurer	2008-09			
C	Florencio M. Mamauag, Jr. – VP Legal & Compliance Officer	2008-09			
D	Melchor A. Layson – VP Strategic Projects	2008-09			
E	Dean L. Guevarra - VP Resident Manager – CADP Inc.	2008-09			
F	Luis Mari L. Zabaljauregui – VP Resident Manager-CACI	2008-09			
G	Ma. Elizabeth D. Nasol – VP CHR	2008-09			
H	CEO and Top Four Executives	2008-09	₱8,010,000	₱1,841,000	
I	All officers & directors as group unnamed	2008-09	₱9,160,958	₱2,505,152	₱410,000
		<b>2009-10</b>			
	Pedro E. Roxas - Executive Chairman	2009-10			₱30,000
A	Francisco F. Del Rosario, Jr. - President & CEO	2009-10			
B	Santiago R. Elizalde – Treasurer	2009-10			
C	Sindulfo L Sumagang . – VP and Chief Finance Officer <sup>12</sup>	2009-10			
D	Fritzie P. Tangkia-Fabricante – AVP for Legal Affairs / Compliance Officer	2009-10			
H	CEO and Top Four Executives	2009-10	₱5,705,727	₱82,500	
I	All officers & directors as group unnamed	2009-10	₱5,705,727	₱82,500	₱340,000

\* Director's fees.

There are no employment contracts executed by the Company with the above-named executive officers. Neither is there any other arrangement or compensatory plan between the Company and the above-named executive officers.

Mr. Santiago R. Elizalde, who was appointed Treasurer of the Company on 25 June 2009, does not receive compensation from the Company.

#### Estimated Compensation and Bonus for FY 2010-2011

The estimated compensation and bonus of the directors and present officers of the Company for fiscal year 2010-2011 are as follows:

	Salary	Bonus	Other Annual Compensation
Pedro E. Roxas – Executive Chairman Acting President & CEO			₱ 50,000
A Santiago R. Elizalde – Treasurer			
B Sindulfo L. Sumagang – VP/CFO			
C Fritzie P. Tangkia-Fabricante – AVP			

<sup>12</sup> Effective 25 January 2010.



for Legal Affairs / Compliance Officer			
CEO AND top 4 executives	₱ 6,888,612	₱ 182,962	
All Officers and directors as group	₱ 6,888,612	₱ 182,962	₱ 350,000

### ELECTION OF EXTERNAL AUDITORS

Sycip Gorres Velayo & Co. is recommended for election as external auditor for the fiscal year 2010-2011. The auditing firm has been the external auditor of the Company since 2007. Representatives of the firm are expected to be present at the annual meeting of stockholders on 17 November 2010 and they will have the opportunity to make a statement, if they so desire, and are expected to be available to respond to appropriate questions. The auditor assigned to handle the account of the Company is Ms. Josephine Estomo. Unless sooner replaced, Ms. Estomo will handle the Company's account up to fiscal year 2011-2012 in accordance with Rule 68(3)(b)(iv) of the IRR of the revised Securities Regulation Code (SRC).

From 1995 to 2007, the external auditor of the Company was Isla Lipana & Co. At the annual stockholders' meeting in 2007, SGV & Co. was elected as the external auditors of the Company. Under Rule 68(3)(b)(iv) of the IRR of the revised SRC and SEC Memorandum Circular No. 2, series of 2002, the external auditors of the Company should be rotated every five (5) years or earlier or the handling partner shall be changed. This is also provided for in the Company's Revised Manual of Corporate Governance.

#### External Audit Fees and Services

	Audit & Related Fees	Tax Fees	Other Fees
Aggregate fees Billed by Auditors For the Fiscal Year 2009-2010	₱ 700,000.00	N-A	N-A

#### Policies and Procedures

The Company's Audit Committee meets with the external auditors at the beginning of every fiscal year to discuss the Company's audit plans and programs for the year. After the audit plans and programs are approved, the Audit Committee then determines the reasonableness of the fees proposed by the external auditors for audit and other related services. The Audit Committee also meets to approve the quarterly financial statements of the Company before they are presented to the Board for approval and thereafter submitted to the Securities and Exchange Commission and the Philippine Stock Exchange as part of the Company's compliance with the requirements of SEC Memorandum Circular No. 6, Series of 2009 and the Company's revised Manual on Corporate Governance.

There had been no disagreements with SGV & Co. on accounting or financial disclosures during the last three (3) fiscal years.

### ISSUANCE AND EXCHANGE OF SECURITIES

#### Authorization of Issuance of Securities Other than for Exchange

As a consequence of the merger between CADPGC and RCI, which became effective on 29 June 2009, the stockholders of the absorbed RCI received 2,849,017,699 shares of the Company.

To have enough shares to implement the merger, the Company increased its authorized capital stock from ₱1,962,500,000.00 divided into 1,962,500,000 shares to ₱3,375,000,000.00 divided into 3,375,000,000 shares with par value of One Peso (₱1.00) per share.

The 1,481,521,405 pre-merger CADPGC shares owned by RCI, the 1,506,000 pre-merger CADPGC treasury shares, as well as 1,365,990,294 shares out of the increase in the authorized capital stock, were distributed to the RCI stockholders to complete the share swap exchange pursuant to the plan of merger.

## **FINANCIAL AND OTHER INFORMATION**

### **Financial Statements and Other Information**

The Financial Statements and Other Financial Disclosures are contained in the Consolidated Financial Statements and are found in **Annex "A"** hereof while Management's Discussion and Analysis or Plan of Operations are found in **Annex "B"**.

### **Description of the General Nature and Business of the Company**

The Company (formerly CADP Group Corporation) is one of the largest sugar corporations in the country. It was established in October 1918. It became one of the biggest sugar mills in the Far East during the 1970's.

A change in ownership structure in 1995 paved the way for the rehabilitation, improvement, and expansion of the Company. In 2004, the Company was reorganized and transformed into a full-fledged sugar holding and investment corporation.

In 2008, the Roxas Group, of which Roxas and Company, Inc. (RCI), Roxas Holdings, Inc. (RHI) and CADPGC are a part, went through a corporate reorganization. This was undertaken to create a corporate structure that ultimately separates the sugar business from the real estate business of the Roxas Group. The objective is to have a listed company for the sugar business, and another listed company for the real estate business.

On 23 June 2009, the Securities and Exchange Commission (SEC) approved the plan of merger of CADPGC and RCI. The merger took effect on 29 June 2009. The SEC likewise approved CADPGC's change of corporate name to Roxas and Company, Inc.

With the merger of RCI and CADPGC, the Company now has interests in both (i) the sugar business of RHI and its sugar-manufacturing subsidiaries and (ii) the real estate business of Roxaco Land Corporation (Roxaco).

### **Business Units and Operations**

The Company directly owns (a) 100% of Roxaco Land Corporation (Roxaco), the real estate company of the Roxas Group, and (b) 65.70% of the total issued and outstanding shares of RHI, under which are the various sugar-operating companies.

#### Real Estate

The Company, through Roxaco, has investments in Fuego Development Corporation (FDC), Fuego Land Corporation (FLC), Club Punta Fuego, Inc. and Roxaco-ACM Development Corporation (RADC).

FDC was formed as a 70%-30% joint venture by Landco Pacific Corporation (LPC) and Roxaco specifically to carry out the business plan which provides, among others, for the development of the upgraded facilities of Peninsula de Punta Fuego.

FLC was formed as 60%-30%-10% joint venture by Landco Pacific Corporation, Roxaco and Alexcy Corporation. The joint venture corporation tied up with several land owners for the expansion of the Punta Fuego project known as Terrazas de Punta Fuego.

RADC was formed as 50%-50% joint venture between Roxaco and ACM Landholdings (ACM) for the development of a 5-hectare property into a housing project known as Woodstock-Nasugbu.

Roxaco also has a 65% interest in a joint venture with Marilo Corporation for the development of The Orchards at Balayan in Balayan, Batangas and a 42% interest in a joint venture with ACML and ACM Columbia for the development of Goodwood Homes Subdivision.

On 02 December 2009, Roxaco entered into a Joint Venture Agreement with VJ Properties, Inc. for the development of a 57,972 square-meter property in Tagaytay City into a boutique resort-type of residential subdivision known as Anya Resort and Residences (Tagaytay).

Roxaco shall have a 65% share in the net proceeds from the sale of 26 pre-selected lots in the project, and a 60% share in the net proceeds from the sale of the remaining 28 lots.

### Sugar-Related Businesses

RHI's wholly-owned sugar manufacturing subsidiaries are Central Azucarera Don Pedro, Inc. (CADPI) and Central Azucarera de la Carlota, Inc. (CACI). RHI also has a 45% equity investment in Hawaiian Philippine Company (HPCo.), a sugar mill in Silay, Negros Occidental. Strategically situated in Luzon and Visayas, the Group is the biggest raw sugar producer and the second biggest in refined sugar production, taking up 17% of total national production.

In 2008, RHI entered into the bioethanol foray through its wholly-owned subsidiary Roxol Bionergy Corporation (ROXOL). It also activated another wholly-owned subsidiary, CADP Farm Services, Inc., to improve the supply and quality of canes both in Batangas and Negros Occidental.

RHI also owns CADP Consultancy Services, Inc., CADP Insurance Agency, Inc., Najalin Agri-Ventures, Inc., Jade Orient Management Services, Inc., Roxas Power Corporation and CADP Port Services, Inc.

### **Principal Products and Services**

#### Real Estate

Roxaco, on its own or in joint venture with other property developers and landowners, has several projects ranging from first-class residential resort communities to open-lot residential subdivisions within the provinces of Batangas and Cavite.

Its joint venture projects include:

- (i) Peninsula De Punta Fuego, an 88-hectare world-class residential beach resort located in Nasugbu, Batangas developed in partnership with Landco Pacific Corporation (Landco). The Punta Fuego community consists of Spanish-Mediterranean-inspired villas, a Beach Club, a Marina, a nine-hole golf course and a Country Club;
- (ii) Terrazas De Punta Fuego, a 61-hectare prime seafront property, also located in Nasugbu, Batangas, and developed by Fuego Land Corporation (FLC), a 70%-30% joint venture company of Landco and Roxaco. This property is also home to a seaside condominium project: Amara en Terrazas;
- (iii) Club Punta Fuego, an exclusive resort developed by FDC. Facilities include The Country Club, Upper Beach Club, Lower Beach Club, a Nelson-Haworth designed nine-hole golf course, twelve white sand beaches, casitas, a Marina, The Spa, The Boardwalk, Game Hall and KTC, Café Sol, double infinity pools and the Sunset Beach Cove. An associate membership to Club Punta Fuego is attached to every lot in Peninsula and Terrazas de Punta Fuego;
- (iv) Woodstock Homes, a 5-hectare mass housing project located in Nasugbu, Batangas. This was developed by Roxaco-ACM Development Corporation, an incorporated joint venture company between Roxaco and ACM Landholdings, Inc. A total of 386 housing units and 100 open lots comprise the development, all of which have been sold out;

- (v) Goodwood Homes, a low-density residential development with only 150 duplex units in a 2-hectare area located in Imus, Cavite. The project was developed in joint venture with ACM Landholdings, Inc.;
- (vi) The Orchards at Balayan, a 6-hectare property located in Balayan, Batangas. This is an open-lot residential subdivision developed by Roxaco in joint venture with Marilo Corporation; and
- (vii) Anya Resort and Residences, a 57,907 square meter-property located in Tagaytay City. This is a low density boutique resort-type of residential subdivision being developed by Roxaco in joint venture with landowner VJ Properties, Inc.

On its own, Roxaco developed the following projects:

- (i) Landing Subdivision, a residential open lot subdivision located in Nasugbu, Batangas. It has a total area of 23 hectares. All phases have been completed and sold out;
- (ii) Landing Commercial Building, a commercial facility with a total land area of 13,000 square meters consisting of 20 stalls. It is located along J.P. Laurel Street, Nasugbu, Batangas;
- (iii) Palm Estates Subdivision, a 23.6-hectare open-lot residential project consisting of three phases. Located in Nasugbu, Batangas, it offers a wide spectrum of lots designed to cater to families from all economic walks of life;
- (iv) Palm Homes, a 10-unit house and lot project in Palm Estates; and
- (v) San Antonio Memorial Gardens, the first master-planned memorial park in Western Batangas.

#### Sugar-Related Businesses

The Group's principal products are raw and refined sugar in different grades. Its high quality standard and premium refined sugar is accredited and preferred by big industrial customers. It also produces *special granulated sugar (SGS)*, a refined sugar of finer granules and very high quality required by the manufacturers of powdered juice drinks, infant milk formula, and pharmaceuticals.

The Group also provides toll or refining services to raw sugar owners at its Nasugbu plant. Tolling/refining services involve a process whereby raw sugar is converted or processed to refined sugar.

As a major supplier of sugar, the Group works in partnership with its customers by providing not only sugar products but total sugar-based solutions by delivering refined sugar by the bulk and by "mega-bags" (one ton quantity per bag vs. the standard 50 Kg). This type of packing makes the Group's delivery system compatible with the receiving system of clients such as Coca-Cola Bottlers Phils., Inc. and Gardenia.

#### **Business Development**

##### Real Estate

Since most of the real property development projects of Roxaco are completed, Roxaco is looking into undertaking other projects for expansion and development. These include a second residential open lot and house and lot project also in Nasugbu and Phase II for The Orchards at Balayan Subdivision, also in Batangas, offering residential open lots and house and lot units. Roxaco will continue developing Anya Resort and Residences into a boutique resort with the construction of various resort amenities and residential villas.

#### Sugar-Related Businesses

Since 2007, RHI has positioned itself in a new direction in light of the changes that have been happening in the sugar industry as well as in the global economy. It thus laid the groundwork for transforming from a commodity producer to a sugarcane-based solutions provider in preparation for the reduction of sugar tariffs to near zero levels in 2015 under the ASEAN Free Trade Agreement.

To this end, the company implemented strategies to raise its revenue-generating capacity and enhance its cost-competitiveness through an integrated business model which will enable it to produce and sell raw, refined sugar and bioethanol.

Recently, RHI embarked on a massive expansion of its milling and refinery operations in CADPI and CACI. This will significantly boost RHI's production capacity and enhance product quality. At the same time, the expansion brings energy efficiency components with the capability of energy export to the grid.

In order to help planters produce high-yielding canes, RHI activated CADP Farm Services, Inc. which provides modern farming technology and services as well as nursery facilities to CADPI and CACI planters.

RHI likewise ventured into the biofuels business to take part in the buoyant prospects for the industry given the enactment of the Biofuels Law of 2006. ROXOL, with its ethanol plant completed in June 2010, will produce 100,000 liters of ethanol per day. The plant, which uses molasses as feedstock, started commissioning in July 2010. It expects full operations to begin in September 2010. ROXOL's plant is designed to produce not only fuel ethanol but potable alcohol as well. Moreover, the plant has the flexibility to produce extra neutral alcohol and anhydrous industrial alcohol.

ROXOL employs a wastewater and methane gas recovery project that will avoid air and water pollution and mitigate the impact of climate change. This earned a carbon finance deal with the World Bank in which part of the revenue from the purchase of the emission reductions will be used to finance ROXOL's community development projects in Negros Occidental.

## **Distribution Methods of the Products or Services**

### Real Estate

Roxaco offers its various properties to potential buyers through its authorized sales agents.

### Sugar-Related Businesses

The Sugar Group sells/distributes sugar to local/domestic markets through direct selling to various traders and consumers. It is not chiefly dependent on one or few major customers and/or related parties in the distribution of their products.

## **Competition**

### Real Estate

Being the registered owner of several hundred hectares of land in Nasugbu, Batangas, most of Roxaco's projects are located in the Municipality of Nasugbu. It intends to develop the remaining land bank based on an integrated master plan, and also explore possible projects in other high-potential regions in the Philippines.

The giants of the local property market are Ayala Land, Robinsons Land, and Megaworld. In Nasugbu, however, Roxaco's projects have no direct competitors except for Pico de Loro by SM Investments Corporation. Pico de Loro is the first of Hamilo Coast's 13 beach coves.

In terms of project types, Roxaco is comparable to emerging developers like Moldex, Extra Ordinary Development Corporation and Crown Asia.

Roxaco does not have records on file indicative of the relative sizes and financial and market strengths of the said companies.

### Sugar-Related Businesses

The Roxas sugar group supplies sugar to various traders and entities engaged in pharmaceutical, food and beverage business. CACI is one of the leaders in raw sugar production and owns one of the most modern mill facilities in the country. CADPI, on the other hand, is considered the second in refined sugar production and has the most modern refinery in the country. Entities engaged in the same line of business are Batangas Sugar Central in Batangas, and Victorials Milling Co., Binalbagan-Isabela Sugar Company, and Hawaiian-Philippine Company in Negros. CADPI & CACI do not have records on file indicative of the relative sizes and financial and market strengths of the said companies.

### **Sources and Availability of Raw Materials and Names of Principal Suppliers of CADPI and CACI**

CADPI secures its supply of sugar cane principally from planters in Batangas. Its principal suppliers of other materials include Allied Specialty Chemicals, DM Trading & Industrial Services, Inc., Fabcon Philippines, Inc., Guanzon Lime Development Corp., Philbless, Inc., Pilipinas Shell Petroleum Corp., Jimgen Mineral Resources, and Goldhill Industrial Corp.

CACI secures its supply of sugar cane from various planters / traders in Negros Occidental. Its affiliates--Najalin Agri-Ventures, Inc. and Jade Orient Management Systems, Inc.--supply about 5% of its sugar cane requirements. CACI's major suppliers of materials include Bearing Center & Machinery, DM Trading & Industrial Sales, Agro Industrial & Mill Suppliers Corp., and Leeleng Commercial, Inc.

### **Transactions with and/or Dependence on Related Parties**

#### Real Estate

Roxaco is not dependent on a few customers or related parties in the sale of its properties or in offering its services. It caters to families from all economic walks of life.

#### Sugar-Related Businesses

Likewise, the sugar group is not dependent on one or few customers or related parties in the distribution/sale of its products. It supplies sugar to various users and traders. Demands from these customers are evenly distributed.

### **Need for Government Approvals of Principal Products or Services**

#### Real Estate

As part of the normal course of business, Roxaco secures all the necessary permits such as but not limited to development permits from the local government, Certificate of Registration and License to Sell from the Housing and Land Use Regulatory Board, and the Environmental Compliance Certificate from the Department of Environment and Natural Resources.

#### Sugar-Related Businesses

Sugar business in the Philippines is regulated by policies and rules and regulations issued by the Sugar Regulatory Administration (SRA).

### **Effect of Existing or Probable Governmental Regulations**

#### Real Estate

The real estate business is subject to a number of laws including Presidential Decree Nos. 957 and 1216, the Maceda Law, and certain provisions of the Local Government Code. The industry is primarily regulated by the policies and rules and regulations issued by the Housing and Land Use Regulatory Board.

#### Sugar-Related Businesses

The sugar industry in the Philippines is governed by certain policies and rules and regulations issued by the government. These are:

#### The U. S. Quota System

The main goal of the U. S. sugar policy is to support and stabilize the incomes of its own sugar farmers who grow cane and beet sugar. One major policy instrument employed to achieve this end is the import quota.

From 1934 until the early 1980's, quota limitation governed Philippine sugar consumption. In 1946, the Philippine Trade Act fixed the sugar quota which could be exported to the U. S. This quota amounted to about 15% of total U.S. sugar consumption until 1974 when the quota was suspended. It was reinstated in 1982 and since then, the prices paid for sugar exported to the U.S. have always been higher than the price at which sugar could otherwise be exported.

#### The SRA Quota or the Quedan Allocation System

The major regulating influence in the Philippine sugar industry is SRA Sugar Order Number 1, Series of 1987, which deals, specifically, with the allocation of Philippine sugar. Specifically, the Order allocated the country's total domestic sugar into the following categories: "A" for export to the U.S., "B" for domestic sugar, and "C" for reserve sugar. Finally, there is category "D" for export to other foreign markets. The allocation is determined by the SRA Board at the beginning of every crop year and the same ultimately affects the total amount of raw sugar available for domestic refineries and for direct consumption.

#### Value Added Tax System

The present value added tax (VAT) system imposes a 12% VAT on refined sugar. The manufacturer of refined sugar is allowed a presumptive input VAT of 3% on raw sugar purchases in addition to the 12% input tax on the value of purchases of materials and supplies used in the manufacture of refined sugar. These are creditable against the 12% output VAT. The tax consequence does not adversely affect the company's business because the tax is passed on to the buyer or consumer.

#### Executive Order No. 313

As part of the Philippine's commitment as a member of the newly-formed World Trade Organization, Executive Order No. 313 issued on March, 1996 modified the tariff rates on certain imported agricultural products, including sugar.

Two rates of import duties are provided where a minimum Access Volume (MAV) of the particular agricultural product is allowed to be imported with a lower tariff rate. The In-Quota rate of duty is applied for importation within the MAV provided, while the schedule of the MAV, the In-Quota tariff and the Out-Quota tariff rates for imported raw cane sugar is provided for under E.O. 313.

#### Executive Order No. 420

Executive Order No. 420 modified the rates of duty on sugar as provided for under the Tariff and Customs Code of 1978, as amended, in order to implement the ASEAN preferential rates of duty on cane sugar and beet sugar, among others. Under the Order, the tariffs on the said products were placed at 65% from 1997 up to 1998 after which, sugar could be placed under the sensitive list which would allow the gradual phase down of tariffs. Additionally, it provides that the Margins of Preference (MOP) accorded under the ASEAN Preferential Trading Arrangements (PTA) will no longer be extended to any of the products covered under the same Order.

Executive Order No. 313 was issued to modify the rates of duty on certain agricultural products, including sugar, while Executive Order No. 420 was issued to modify the rates of duty on sugar alone. Both orders are geared towards helping the Philippine sugar sector/industry to be efficient and globally competitive.

#### Executive Order No. 431

Executive Order No. 431 issued on August 5, 1997 provides for the creation of the National Coordinating Council for the Philippine sugar industry. The council is tasked to promote effective government of private sector coordination in pursuing the national efforts to enhance the development and global competitiveness of the local sugar industry.

#### Executive Order No. 268

Executive Order No. 268 issued on 9 January 2004 modified the rates of duty on other sugars as classified under (Heading 17.02) Section 104 of the Tariff and Customs Code of 1978, as amended, in order to implement the commitment to reduce the tariff rates on sixty percent (60%) of the products in the inclusion list to zero percent (0%) under the Common Effective Preferential Tariff (CEPT) scheme for the Asean Free Trade Area (AFTA).

#### Executive Order No 295

Executive Order 295 issued on 3 March 2004 modified the nomenclature and rates of import duty on sugar (Heading 17.01) under Section 104 of the Tariff and Customs Code of 1978, as amended. Under the Executive Order, sugar which are entered and withdrawn from warehouses in the Philippines for consumption shall be levied the MFN (Most Favored Nation) rates of duty therein prescribed. Moreover, the Order provides that sugar which are entered and withdrawn from warehouses in the Philippines for consumption shall be imposed the ASEAN CEPT rates of duty therein prescribed subject to qualification under the Rules of Origin as provided for in the Agreement on the CEPT Scheme for the ASEAN Free Trade Area signed on 28 January 1992.

### **Research and Development**

The Company did not spend on research and development activities during the past three (3) years because it has reorganized and transformed itself into a holding and investment company.

The sugar group contributes ₱2.00 per Lkg. of sugar produced to the Philippine Sugar Research Institute Foundation, Inc. (PHILSURIN) in compliance with SRA Sugar Order No. 2, series of 1995.

During the last three (3) years, CADPI contributed about ₱16.76 Million to research and development and this amount constitutes 0.13% of its revenues.

Likewise, CACI contributes to PHILSURIN. During the last three (3) years, CACI contributed about ₱6.5 Million to research and development and this amount constitutes 0.09% of its revenues.

### **Costs and Effects of Compliance with Environmental Laws**

Roxaco secures the required Environmental Compliance Certificates for all of its real property developments.

As for the Sugar Group, Central Azucarera Don Pedro, the predecessor of CADPI, was the first sugar factory in the country which volunteered in the Industrial Environmental Management Project (IEMP) funded by the United States Agency for Industrial Development (US-AID) under the supervision of the Department of Environment and Natural Resources (DENR). IEMP advocates waste minimization through Pollution Management Appraisals (PMA). An active PMA Team tasked to address the environmental concerns of the sugar factory complemented the expansion and modernization program of CADP. As a result, CADP received several recognition/awards.

Waste minimization implementation in CADP began in 1993 with the activation of an Interior Pollution Management Appraisal Team. A significant reduction in wastewater needing treatment was achieved through segregation, characterization, and good housekeeping. An active PMA Team tasked to address the environmental concerns of the sugar factory complemented the expansion and modernization program of CADP. As a result, CADP received the following recognition/awards for its pioneering efforts in waste management:



1. Zero Basura Olympics Master Award and Champion in Composting Award – awarded by the Philippine Business for Social Progress (PBSP) ZBO for Business 2010 “A Race to Conquer Garbage in 300 Days” competition during the Earth Day celebration on 22 April 2010.
2. Plaque of Recognition – awarded by NESTLE Philippines on 23 November 2006 for having exemplified its commitment to Sustainable Development by its well-balanced approach in achieving excellence in its business, social and environmental responsibility.
3. Award of Recognition - awarded by the DENR on 29 June 1994.
4. Most Environmental Friendly Sugar Mill Award - awarded by the Philippine Sugar Millers Association, Inc. (PSMA) and the Association of Integrated Millers (AIM) on 17-19 August 1994.
5. Plaque of Appreciation - for its pioneering efforts in Waste Minimization by the Pollution Control Association of the Philippines, Inc. (PCAPI) during the PCAPI Convention on 27 April 1995.
6. Mr. Jeffrey G. Mijares, a Pollution Control Officer III of the Company was adjudged as one of the recipients of the Ten Outstanding Pollution Control Officers (PCO) Award (TOPCO) for the year 1998.

CADPI has also made substantial investments in the following pollution control facilities:

1. Totally close-loop cooling system for the sugar mill and refinery and where 100% of cooling water is recycled.
2. Activated Sludge Wastewater Treatment System with Sessil Trickling Filter.
3. Wet Scrubbers for the steam boilers.

For the fiscal year 2009-2010, CADPI spent about ₱20.02 Million in its pollution management program.

On the other hand, CACI has established a Pollution Control Department tasked to handle its pollution control activities. For the fiscal year 2009-2010, CACI spent about ₱17.10 Million for the maintenance and improvement of its pollution control program. The total involvement and concern of CACI in its pollution control has earned it the following awards:

1. Likas Yaman Award for Environmental Excellence, as Best Partner in the Industry (National Winner) - Awarded by DENR on 10 June 1996.
2. Likas Yaman Award, Best Partner in the Industry in Western Visayas (Regional Winner) - Awarded by DENR on 28 June 1996.
3. Most Environment Friendly Company in Western Visayas, Region VI - Awarded by DENR on 30 June 1995.
4. Recipient of a Resolution of Appreciation from the Sanggunian Bayan of Pontevedra, Negros Occidental for a Zero-Pollution of Pontevedra River located at the downstream portion of the company's premises.

#### **Total Number of Employees and Number of Full-Time Employees**

As of 30 June 2010, the Company had four (4) executives and five (5) employees.

Roxaco, on the other hand, had three (3) executives and twenty-six (26) employees. Nine (9) of these Roxaco employees are based in Nasugbu, Batangas and one (1) in a satellite office in Balayan, Batangas. The rest are based in its administrative and corporate offices in Makati City.

As of 30 June 2010, RHI had ten (10) executive officers and sixty one (64) employees.

CADPI had 649 regular employees as of 30 June 2010. CADPI has a standing Collective Bargaining Agreement (CBA) with the Batangas Labor Union (BLU) for a period of five (5) years from 01 July 2006 to 30 June 2011. CACI, on the other hand, had 529 regular employees as of 30 June 2010. It has a standing Collective Bargaining Agreement (CBA) with the Mag-Isa Mag-Ugyon Asosasyon Sang Mamumugon Sa Central Azucarera de la Carlota (MAMCAC) for a period of five (5) years from June 2005 to May 2010. Negotiations between CACI and MAMCAC for a collective bargaining agreement for the next five (5) years is on-going. For the past three (3) years, the labor unions of CADPI and CACI have not staged a strike.

## **Property**

The Company is the owner of several parcels of land with a total land area 2,900 hectares, more or less, located in Nasugbu, Batangas. Of these, 2,241.90 hectares, with total appraised values of ₱5,205 Million, are subjected to the Comprehensive Agrarian Reform Law as follows:

- a. Hacienda Banilad - Out of the 1,050.06 hectare-property covered by TCT T-924, the Department of Agrarian Reform (DAR) issued a Notice of Coverage for 709.55 hectares;
- b. Hacienda Carmen - 670.9889 hectares of Roxas properties and embraced by TCT T-44663, T-44664 and T-44655, were covered by the DAR pursuant to the Voluntary Offer to Sell made by Roxas. However, this VOS was subsequently withdrawn by the Company; and
- c. Hacienda Palico - The DAR covered 861.364 hectares of Roxas properties under TCT T-985.

The Company is likewise the registered owner of a 1,030 sqm condominium unit located at the 7<sup>th</sup> Floor of Cacho-Gonzales Building, 101 Aguirre Street, Legaspi Village, Makati City. It has a carrying value of ₱ 414,000 and fair market value of ₱ 46.35 Million as of 30 June 2010. This property and 7,770 sqm of land in Nasugbu, Batangas are presently mortgaged to secure certain loan obligations.

## Real Estate

As of 30 June 2010, Roxaco's real estate inventories, consisting of real estate properties for sale, raw land and land improvements, were valued at ₱331.371 Million (historical cost). Of these, properties with total area of 677,522 sqm and carrying costs of ₱179.356 Million were used as collateral to secure certain loan obligations of the Company.

## Sugar-Related Businesses

RHI is the owner of a parcel of land located in Nasugbu, Batangas valued at ₱1.370 Billion. The land is now currently leased to CADPI for a period of one (1) year from January 2010 to December 2010 subject to renewal on terms that are mutually agreeable to both parties. The land is also presently mortgaged to secure certain loan obligations.

RHI likewise invested the aggregate amount of ₱19.334 Million in properties in Bacolod, Negros Occidental and in Barrio Remanente, Nasugbu, Batangas.

CADPI is the owner of sugar milling and refining facilities, machineries and furniture and fixtures, transportation equipment and tools located in Nasugbu, Batangas. As of 30 June 2010, these properties were valued, net of depreciation, at ₱4.485 Billion. These properties are presently mortgaged to secure certain loan obligations.

CACI is the owner of parcels land located in Barangay Consuelo, La Carlota City and in the Municipalities of La Castellana and Pontevedra in Negros Occidental including improvements machineries and installations, furniture and fixtures, transportation equipment and tools. As of 30 June 2010, these properties were valued, net of depreciation, at ₱3.985 Billion. These properties are presently mortgaged to secure certain loan obligations.

Roxol Bionergy Corporation is the owner of parcels of land located at La Granja Esperanza and Brgy. Cubay, both in La Carlota City, Negros Occidental, valued at ₱11.755 Million and ₱1.639 Million, respectively. Total construction in progress as of 30 June 2010 amounted to ₱1.202 Billion.

CADP Farm Services, Inc. (CFSI) is the owner of a parcel of land in Brgy. Cubay, La Carlota City, Negros Occidental, including various farm implements and transportation equipment. As of 30 June 2010, these properties are valued, net of depreciation, at ₱21.1 Million.

### Legal Proceedings

RCI is a party to various legal proceedings mostly involving the coverage of its properties in Nasugbu, Batangas under the Comprehensive Agrarian Reform Program (CARP).

There are seven CARP-related cases pending with the Supreme Court, six<sup>13</sup> of which were consolidated. On 04 December 2009, the Supreme Court ruled as follows:

- (i) GRN 167540 / 167543 - These involved an application for exemption of 2,930.29 hectares of land (Haciendas Banilad, Caylaway and Palico) based on Presidential Proclamation No. 1520, which reclassified Nasugbu into a tourist zone. The Supreme Court reversed the Court of Appeals and ruled that PP 1520 did not automatically convert the agricultural lands in the three municipalities, including Nasugbu, to non-agricultural lands. However, the Court noted that RCI “can only look to the provisions of the Tourism Act, and not to PP 1520, for possible exemption”.
- (ii) GRN 179650 – This involved an application for CARP exemption of 6 parcels of land with a total area of 51.5472 hectares based on a 1982 Municipal Zoning ordinance. The Supreme Court ruled that “in view of the discrepancies in the location and identity of the subject parcels of land”, RCI’s application cannot be granted.
- (iii) GRN 149548 – The only issue raised here by RCI is the legality and validity of the Court of Appeals’ decision directing the Department of Agrarian Reform to install farmer beneficiaries within the 51.5472-hectare lot subject of GRN 179650. The High Court ruled that in view of its ruling in GRN 179650, then this particular petition should likewise be denied.
- (iv) GRN 167505 – The Supreme Court granted RCI’s application for CARP exemption of a 45.97-hectare property, subject to payment of disturbance compensation to the affected farmer-beneficiaries.
- (v) GRN 167845 / 169163. GRN 167845 involves the cancellation of CLOA No. 6654<sup>14</sup> insofar as 103 hectares are concerned, while GRN 169163 sought the cancellation of the same CLOA 6654 for the remaining 400 hectares. The Supreme Court ruled that the CLOAs covering the other lots in Hacienda Palico and the other two haciendas, except for the 45.97-hectare property subject of GRN 167505, should be respected since RCI failed to prove that the said haciendas are CARP-exempt.

On 13 January 2010, the Company filed a Motion for Reconsideration of the 04 December 2009 Supreme Court decision on the following grounds:

- (i) GRN 167540 / 167543. RCI argued that:

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<sup>13</sup> The other case, GRN 169331, involves an application for CARP-exemption of an area of 21.1236 hectares. Both the DAR and the Court of Appeals ruled in favor of RCI. The farmer-beneficiaries filed an appeal with the Supreme Court.

<sup>14</sup> CLOA 6654 covers 513 hectares, more or less.

- (a) Applying *DAR vs. Franco*<sup>15</sup>, RCI's landholdings should be declared CARP-exempt in view of the PTA enactment<sup>16</sup> delineating specific tourism priority areas in Nasugbu, Batangas. In *Franco*, the Court said that "the DAR Regional Office VII, in coordination with the Philippine Tourism Authority, has to determine precisely which areas are for tourism development and excluded from the Operation Land Transfer and the Comprehensive Agrarian Reform Program." RCI pointed out in its Motion that following the *Franco* ruling, its landholdings should be declared exempt from the coverage of CARP because the same are located within the areas specifically identified by the PTA as areas for tourism development.
- (b) Consistent with the DAR Exemption Order cited in the *Franco* case and the submission of the Office of the Solicitor General, the counsel of DAR, RCI's landholdings, which are (a) located within the PTA-identified tourism priority areas and (b) included in the Nasugbu Tourism Development Plan, should be declared CARP-exempt. In *Franco*, the DAR Secretary ruled that "the area of 808 hectares, more or less, [identified by the PTA and covered by a Master Plan] is hereby declared for tourism purposes and therefore deemed excluded from OLT or CARP coverage."
- (c) With the PTA enactment, RCI's landholdings are CARP-exempt following the Court's pronouncement that "the only time [the *Natalia*<sup>17</sup> and *Allarde*<sup>18</sup> cases] may find application is when the PTA actually identifies well-defined geographic areas within the zone with potential tourism value."
- (ii) GRN 179650. The additional certifications were submitted to prove that the 51.5472-hectare properties are CARP-exempt, and corollarily, address the grounds used by then DAR Secretary in denying RCI's initial exemption application. The alleged inconsistencies are either immaterial or can be readily explained.

RCI argued that: (a) The additional Certification of the MARO<sup>19</sup> dated 08 June 2001 was submitted to address the "missing link" pointed out by Secretary Morales between the DAR Lot Nos. mentioned in the Certifications and the Lot Numbers mentioned in RCI's titles; (b) Secretary Morales refused to accept RCI's explanation that the "discrepancies" in TCT T-60034 were due to typographical errors that were actually acknowledged and initialed by the Register of Deeds of Nasugbu. To address this issue, RCI submitted, as additional evidence, a Certification dated 06 September 2001 issued by the Deputy Register of Deeds of Nasugbu; (c) the subject properties are in Barangay Lumbangan as shown by TCT 60019 to 60023 and the additional MARO Certification dated 08 December 2001; and (d) discrepancies in the area as stated in the MPDC Certification vis-à-vis the HLURB Certification are immaterial because the HLURB Certification, as per DAR Administrative Order No. 6, Series of 1994, is required not to establish the area of the CARP-exempt properties but to prove that the 1982 Nasugbu Zoning Ordinance has been approved by the HLURB prior to 15 June 1988.

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<sup>15</sup> G.R. No. 147479, 471 SCRA 74 (26 September 2005). In the Decision dated 04 December 2009, the Supreme Court said, citing *DAR vs. Franco*, "Thus, the DAR Regional Office VII, in coordination with the Philippine Tourism Authority, has to determine precisely which areas are for tourism development. x x x...While the above pronouncement in *Franco* is an *obiter*, it should not be ignored in the resolution of the present petitions since it reflects a more rational and just interpretation of PP 1520." [At page 8]

<sup>16</sup> Entitled, "Enactment by the Philippine Tourism Authority of Geographic Areas in the Municipality of Nasugbu, Province of Batangas, as Tourism Priority Areas" dated 10 December 2008.

<sup>17</sup> *Natalia Realty, Inc. vs. DAR*, 225 SCRA 278.

<sup>18</sup> *National Housing Authority vs. Allarde*, 318 SCRA 23.

<sup>19</sup> DAR's Municipal Agrarian Reform Officer for the Municipality of Nasugbu, Batangas.

- (iii) GRN 149548. Based on the evidence submitted by RCI, the 51.5472-hectare properties subject of GRN 179650 are CARP-exempt. Hence, the premature installation by the DAR of several farmer-beneficiaries in the properties should be declared illegal.
- (iv) GRN 167505. With the CARP-exemption of 9 parcels of land with an aggregate area of 45.9771 hectares, RCI's liability to pay disturbance compensation is limited to its agricultural lessees and not to all farmer-beneficiaries found in the subject properties pursuant to Republic Act No. 3844, as amended, and the ruling in *Bacaling vs. Muya*<sup>20</sup>.

RCI contended that Section 36 of RA 3844, as amended, mandates a landowner to extend disturbance compensation to its agricultural lessees, while the *Bacaling* case provides that farmer-beneficiaries who are holders of Certificates of Land Transfer to "lots that are not and have never been available for agrarian reform" are not entitled to disturbance compensation.

- (v) GRN 167845. Certificate of Land Ownership Award ["CLOA"] 6654, insofar as it covers the 3 parcels of land with an aggregate area of 103.1436 hectares, should be cancelled in view of the final and executory 02 April 1996 Court of Appeals decision exempting the said properties from the coverage of Comprehensive Agrarian Reform Law ["CARL"].
- (vi) GRN 169163. CLOA 6654, insofar as it covers the remaining 410 hectares, should be cancelled pursuant to Section IV(b)(10) of DAR Memorandum Order No. 02, series of 1994.

RCI argued that the land awarded to the farmer-beneficiaries under CLOA 6654 has not been properly identified and is not capable of accurate delineation, in violation of Section 16 of the CARL. Without proper identification of the land covered by the said CLOA, its continued existence would effectively circumvent the laws related to agrarian reform.

In April 2010, RCI filed with the Supreme Court a Motion to Hold in Abeyance (Re: Motion for Reconsideration dated 13 January 2010) on the ground that RCI heeded the observation of the Court by filing a letter-application with the Tourism Infrastructure and Enterprise Zone Authority requesting the latter to designate fourteen (14) specific geographic areas of the RCI properties as Tourism Economic Zones pursuant to Sections 59 and 61 of the Tourism Act of 2009.

Sometime in June 2010, the farmer-beneficiaries represented by DAMBA and Kamahari filed an Opposition to RCI's Motion to Hold in Abeyance.

There are three<sup>21</sup> other CARP-related cases that are pending with the Provincial Adjudicator (PARAD) of Western Batangas and the Department of Agrarian Reform (DAR).

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<sup>20</sup> GRN 148404-05 (11 April 2002).

<sup>21</sup> These cases are: (i) DAR Adm. Case No. A-9999-100-97, which is an application for exemption from CARP coverage of a 45.97 hectare property in Brgy. Aga on the ground that the said property has a slope of at least 18%. The DAR granted RCI's application. However, the farmer-beneficiaries filed a Motion for Reconsideration, to which RCI filed an opposition; (ii) Petitions for the cancellation of CLOA No. 6646 covering a 21-hectare property. These cases stemmed from a Certificate of Finality issued by DAR exempting the subject property from CARP coverage. The PARAD decided in favor of the Company and cancelled the CLOA. The farmers' Motion for Reconsideration was subsequently denied by the PARAD. Hence, they filed a Notice of Appeal, which was opposed by the Company; and (iii) DAR Case Nos. R-0401-0021 to 0058-2009 stems from a final and executory Supreme Court ruling exempting from CARP coverage a 30.1685-hectare property in Barangay Banilad, Batangas. As such, the Company filed with the PARAD Petitions for cancellation of CLOA 5189 insofar as the exempted area is concerned.

In the ordinary course of its business, the Company is a party to other cases, either as complainant or defendant. However, the Company believes that these cases do not have any material adverse effect on it.

#### Real Estate

In the ordinary course of its business, Roxaco is engaged in litigation either as complainant or defendant. Roxaco believes that these cases do not have any material adverse effect on it.

#### Sugar-Related Businesses

In the ordinary course of its business, RHI is engaged in litigation either as complainant or defendant. RHI believes that these cases do not have any material adverse effect on it.

### **Market Price of and Dividends on Common Equity and Related Stockholder Matters**

#### 1. Market Information.

The Company has 2,911,885,870 common shares listed and traded in the Philippine Stock Exchange under the trading symbol "RCI".

(1) High and low share price for the last two (2) fiscal years.

#### July 2008 to June 2009

Quarter	High	Low
1st	1.84	1.74
2nd	2.80	1.90
3rd	2.70	1.68
4th	1.70	1.60

#### July 2009 to June 2010

Quarter	High	Low
1st	2.16	1.90
2nd	2.06	1.80
3rd	1.08	1.08
4th	2.16	1.90

The Company's shares were being traded at ₱0.95 per share as of 30 June 2010.

(2) Holders. There were 3,565 holders of the Company's listed shares as of 30 September 2010. The top twenty (20) holders of the Company's common shares, as of said date were:

	<b>STOCKHOLDERS</b>	<b>NATIONALITY</b>	<b>TOTAL SHARES</b>	<b>%</b>
1	Antonio J. Roxas	Filipino	643,945,909	22.11%
2	SPCI Holdings, Inc.	Philippine National	642,779,593	22.07%
3	Pesan Holdings, Inc.	Philippine National	340,590,270 <sup>22</sup>	11.69%
4	HSBC OBO Manila	British National	273,234,090	9.38%

<sup>22</sup> This does not include the 1,205,630 shares beneficially owned by Pesan Holdings, Inc. (PHI) but owned on record by the PCD Nominee Corporation, the top 9 stockholder. Mr. Pedro E. Roxas is the sole and controlling stockholder of Pesan Holdings, Inc. (PHI).

5	Pilar Olgado Roxas	Filipino	262,706,512	9.02%
6	Marta O. Roxas Dela Rica	Spanish	258,180,365	8.87%
7	Beatriz O. Roxas	Spanish	257,579,335	8.85%
8	Pedro E. Roxas	Filipino	194,120,649 <sup>23</sup>	6.67%
9	PCD Nominee Corporation	Philippine National	8,057,020	0.28%
10	Rizal Commercial Banking Corporation	Philippine National	3,048,161	0.10%
11	Antonio Roxas Chua	Filipino	2,379,610	0.08%
12	Mari Carmen Roxas de Elizalde	Filipino	1,361,241	0.05%
13	Santiago R. Elizalde	Filipino	1,210,930	0.04%
14	Carlos R. Elizalde	Filipino	1,252,923	0.04%
15	Francisco Jose R. Elizalde	Filipino	1,203,013	0.04%
16	Central Azucarera dela Carlota Retirement Trust Fund	Philippine National	1,178,400	0.04%
17	Equitable Securities FAO Inigo Elizalde	Filipino	933,810	0.03%
18	Severo A. Tuason & Company, Inc.	Filipino	537,000	0.02%
19	Dolores Teus De M Vara De Rey	Filipino	488,020	0.02%
20	Concepcion Teus Vda. De M Vara De Rey	Filipino	445,650	0.02%
	<b>SUBTOTAL</b>		<b>2,895,232,501</b>	<b>99.43%</b>
	OTHER STOCKHOLDERS		16,653,369	0.57%
	<b>GRAND TOTAL</b>		<b>2,911,885,870</b>	<b>100.00%</b>

## 2. Dividends.

The ability of the Company to declare and pay dividends on its common shares is generally governed by the pertinent provisions of the Corporation Code of the Philippines, i.e. prohibition on capital impairment and the limitation on the discretion of the Board of Directors, among others. In the recent past, the Company declared and paid dividends as follows:

<i>Declaration Date</i>	<i>Dividend Per Share</i>	<i>Record Date</i>	<i>Payment Date</i>
29 June 2006	₱ 0.06	14 July 2006	31 July 2006
5 October 2006	₱ 0.06	19 October 2006	10 November 2006
21 June 2007	₱ 0.06	13 July 2007	31 July 2007
20 September 2007	₱ 0.04	15 October 2007	8 November 2007
26 June 2008	₱ 0.06	15 July 2008	31 July 2008
2 October 2008	₱ 0.06	15 October 2008	30 October 2008

## 3. Recent Sales of Unregistered Securities.

### (a) Securities Sold.

There was no recent sale of unregistered or exempt securities.

<sup>23</sup> This does not include the 762,217 shares beneficially owned by Mr. Pedro E. Roxas but owned on record by the PCD Nominee Corporation, the top 9 stockholder.

However, on 23 June 2009, the SEC has approved the increase of the authorized capital stock from Php1,962,500,000.00 divided into 1,962,500,000 shares with a par value of Php1.00 each to Php3,375,000,000.00 divided into 3,375,000,000 shares with a par value of Php1.00 each.

Pursuant to the Plan of Merger, which was likewise approved by the SEC on 23 June 2009 and became effective on 29 June 2009, (i) 1,481,521,405 CADPGC shares previously owned by RCI, (ii) 1,506,000 pre-merger treasury shares of CADPGC; and (iii) 1,365,990,294 new and still unlisted shares from the increase in the authorized capital stock, were distributed/transferred to the stockholders of the absorbed company, RCI.

(b) Exemption from Registration Claimed.

On 30 June 2009, the Company filed with the Securities and Exchange Commission a Notice of Exempt Transaction (SEC Form 10.1) for the 1,365,990, 294 new and unlisted shares (taken from the increase in the authorized capital stock) that were issued by the Company in connection with the merger of RCI and CADPGC.

On 25 November 2009, the Philippine Stock Exchange (PSE) approved the Company's application to list the additional 1,365,990,294 common shares, with par value of Php1.00 per share, to cover the merger transaction between RCI and CADPGC.

The listing of the additional 1,365,990,294 Company common shares with the PSE was made on 09 December 2009.

#### **4. Description of Registrant's Securities.**

The authorized capital stock of the company is Three Billion Three Hundred Seventy Five Million Pesos (P3,375,000,000.00) divided into 3,375,000,000 common shares with par value of One Peso (P1.00) per share.

Shareholders have no pre-emptive rights to any issue of shares, of whatever class by the corporation unless otherwise decided by the Board of Directors for the best interest of the corporation (Art. VIII, CADPGC Amended Articles of Incorporation). There is no provision in its charter or by-laws which would delay, defer or prevent a change in control of the Company.

### **CORPORATE GOVERNANCE**

The Board approved the Company's Revised Manual on Corporate Governance on 08 December 2009 in conformity with Memorandum Circular No. 6, Series of 2009 issued by the Securities and Exchange Committee. Since its effectivity, the Company has complied with the principles contained in the Manual insofar as they may be relevant to the Company's business. The Company likewise established an evaluation system to measure or determine the level of compliance of its Board of Directors and top-level management with the Manual. The evaluation system basically consists of determining the Company's compliance with certain best practices act such as the observance of the basic rights of shareholders, equitable treatment of shareholders, recognizing the shareholders' role in corporate governance, timely disclosure and transparency and Board responsibility. Measures are also being undertaken by the Company to ensure full compliance with the leading practices it has adopted in the Manual such as the constitution of the audit, compensation and nomination committees, the election of the required number of independent directors to its Board of Directors, the amendment of Section 2 of Article II of its By-Laws dealing on the qualifications and disqualifications of its directors in order to adopt the provisions of the Manual which deal on the qualifications and disqualifications of directors. The Company has not deviated from or violated the provisions of the Manual.

### **OTHER MATTERS**

#### **Action With Respect to Reports**

The following reports/minutes of meetings will be submitted for ratification/approval by the stockholders on the 2010 Annual Stockholders' Meeting:

- a) Minutes of the Annual Meeting of Stockholders held on 18 November 2009



The minutes of meeting of the 18 November 2009 annual meeting of shareholders will be made available to all shareholders on the day of the annual meeting. Essentially, the minutes of the annual meeting contains the following:

- (i) reading and approval of the minutes of the 03 December 2008 annual meeting of shareholders;
  - (ii) presentation and approval of the 30 June 2009 annual report to shareholders;
  - (iii) approval and ratification of all acts and resolution of the Board of Directors since the annual meeting of shareholders on 03 December 2008;
  - (iv) the elected members of the Board of Directors for fiscal year 2009-2010; and
  - (v) the external auditor for fiscal year 2009-2010.
- b) Chairman's and the President's Report and the Audited Financial Statements for the year ended 30 June 2010
- c) Acts/Resolutions of the Board of Directors

The following are acts/resolutions of the Board of Directors since the last annual meeting held on 18 November 2009:

- (i) Acts/resolutions approved during the 19 November 2009 Special Meeting of the Board of Directors. The Board resolved that Mr. Pedro E. Roxas be authorized to represent Roxas & Company, Inc. and to vote its shares in Roxas Holdings, Inc. at the latter's Annual Stockholders' Meeting on November 25, 2009 on all issues in the said meeting.
- (ii) Acts/resolutions approved during the 08 December 2009 Organizational/Regular Meeting of the Board of Directors. The Board elected the following as officers of the Company:

Pedro E. Roxas	-	Executive Chairman
Francisco F. Del Rosario, Jr.	-	President & CEO
Santiago R. Elizalde	-	Treasurer
Atty. Peter D. Barot	-	Corporate Secretary
Atty. Fritzie P. Tangkia-Fabricante	-	Assistant Corporate Secretary Compliance Officer Corporate Information Officer
Celeste Jovenir	-	Alternate Corporate Information Officer

The Board reorganized the Audit, Nomination and Compensation Committees as follows:

AUDIT COMMITTEE

Ramon Y. Dimacali	-	Chairman (Independent Director)
Eduardo R. Areilza	-	Member
Francisco Jose R. Elizalde	-	Member

COMPENSATION COMMITTEE

Guillermo D. Luchangco	-	Chairman (Independent Director)
Ramon Y. Dimacali	-	Member (Independent Director)
Pedro E. Roxas	-	Member

NOMINATION COMMITTEE

Pedro E. Roxas	-	Chairman
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Antonio J. Roxas	-	Member
Ramon Y. Dimacali	-	Member (Independent Director)

The Board likewise approved the Company's Revised Manual of Corporate Governance in conformity with Memorandum Circular No. 6, Series of 2009 issued by the Securities and Exchange Commission; and confirmed the authority of the corporate officers of the Company to act as authorized signatories to the Company's bank accounts, namely: Pedro E. Roxas, Antonio J. Roxas, Francisco F. del Rosario, Jr., Santiago R. Elizalde and Domingo M. Ramos.

- (iii) Acts/resolutions approved during the 03 February 2010 Special Meeting of the Board. The Board approved / ratified the appointment of Mr. Sindulfo L. Sumagang as the Company's Vice-President and Chief Finance Officer effective 25 January 2010, and the purchase of a company vehicle for his exclusive use.
- (iv) Acts/resolutions approved during the 02 July 2010 Regular Meeting of the Board:

The Board approved the appointment of Mr. Renato C. Valencia as Advisor to the Board of Directors of RCI. Mr. Valencia, a former Director of RCI prior to its merger with CADP Group Corporation, is presently a Director of Metropolitan Bank & Trust Company, Member of the Phil. Coca-Cola System Council, Chairman of i-People, Inc., Director of Anglo-Philippine Holdings Corporation, Board Adviser of Philippine Veterans Bank, Chairman of Hypercash Payment Systems, Inc., Chairman of Bastion Payment Systems, Inc. and Vice-Chairman of Asia Pacific Network Holdings, Inc.

The Company's Vice-President and Chief Finance Officer, Mr. Sindulfo L. Sumagang, was tasked to perform administrative and functional supervision over the controllership, financial planning and IT services departments of the Company's sugar subsidiary, RHI.

The Board likewise authorized the Company's Stock Transfer Agent, Unionbank of the Philippines to issue shares of Roxas and Company, Inc. in un-certificated form and link with the Electronic Direct Registry System of Pastra.Net, Inc.. This in compliance with Section 16 of Article II Part A of the Revised Listing and Trading of Securities with the Philippine Depository and Trust Corporation (PDTC), or any other entity duly authorized by the Securities and Exchanged Commission, without any jumbo or mother certificate in line with the requirements of Sectio 43 of the Securities Regulation Code.

Finally, the Board approved management's recommendation to ask for the renewal of the Company's credit line with Chinabank in the amount of ₱50 Million.

- (v) Acts/resolutions approved during the 07 October 2010 Regular Meeting of the Board:

The Board of Directors of the Company, upon the favorable recommendation of its Audit Committee, approved the Audited Financial Statements of the Company (Parent and Consolidated) as of, and ending on, 30 June 2010.

Further, upon the favorable recommendation of its Nomination Committee, the Company's Board unanimously elected Mr. Renato C. Valencia as a member of the Board of Directors, and designated Mr. Pedro E. Roxas as Acting President and Chief Executive Officer of the Company.

The Board likewise set the Annual Stockholders' Meeting of the Company on 17 November 2010 at 10 o'clock in the morning to be held at the Makati Shangri-La, Ayala Avenue corner Makati Avenue, Makati City, 1200 Metro Manila. The record date for the purpose of the meeting is 15 October 2010.

- (d) Election of Directors for the fiscal year 2010-2011; and
- (e) Election of External Auditor for the fiscal year 2010-2011.

## VOTING PROCEDURES

(a) The vote required for approval or election -

- (1) Minutes of Previous Stockholders' Meeting - majority of the shares represented at the meeting
- (2) Chairman's and President's Report - majority of the shares represented at the meeting
- (3) Audited Financial Statements - majority of the shares represented at the meeting
- (4) Ratification/Approval of All Acts and Resolutions of the Board of Directors and Management - majority of the shares represented at the meeting
- (5) Election of Directors - plurality of vote of the stockholders owning or representing a majority of the outstanding shares
- (6) Election of External Auditors - plurality of the shares represented at the meeting

(b) The method by which votes will be counted - Subject to cumulative voting in the election of directors, each stockholder shall have one vote for each share of stock entitled to vote and registered in his name at record date. Counting of votes will be done by representatives of Unionbank of the Philippines as the Company's stock transfer agent, representatives of SyCip Gorres Velayo & Co., and Atty. Peter D. Barot, in his capacity as Corporate Secretary, all of whom shall serve as members of the election committee. Voting shall be done through raising of hands.

**THE COMPANY UNDERTAKES TO PROVIDE WITHOUT CHARGE A COPY OF THE COMPANY'S ANNUAL REPORT ON SEC FORM 17-A UPON WRITTEN REQUEST ADDRESSED TO THE OFFICE OF THE CORPORATE SECRETARY, 7/F CG BULDING, 101 AGUIRRE ST., LEGASPI VILLAGE, MAKATI CITY 1229.**

## SIGNATURE

Pursuant to the requirements of the Securities Regulation Code, the issuer has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

**ROXAS AND COMPANY, INC.**  
(formerly **CADP GROUP CORPORATION**)

By:

  
**FRITZIE P. TANGKIA FABRICANTE**  
AVP for Legal Affairs / Assistant Corporate Secretary

22 October 2010.



STATEMENT OF MANAGEMENT'S RESPONSIBILITY  
FOR FINANCIAL STATEMENTS

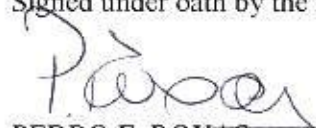
The management of Roxas and Company, Inc. is responsible for all information and representations contained in the financial statements for the years ended June 30, 2010 and 2009. The financial statements have been prepared in conformity with generally accepted accounting principles in the Philippines and reflect amounts that are based on the best estimates and informed judgment of management with an appropriate consideration to materiality.


In this regard, management maintains a system of accounting and reporting which provides for the necessary internal controls to ensure that transactions are properly authorized and recorded, assets are safeguarded against unauthorized use or disposition and liabilities are recognized. The management likewise discloses to the company's audit committee and to its external auditor: (i) all significant deficiencies in the design or operation of internal controls that could adversely affect its ability to record, process, and report financial data; (ii) material weaknesses in the internal controls; and (iii) any fraud that involves management or other employees who exercise significant roles in internal controls.

The Board of Directors reviews the financial statements before such statements are approved and submitted to the stockholders of the company.

SGV and Co., the independent auditors appointed by the stockholders, has examined the financial statements of the company in accordance with generally accepted auditing standards in the Philippines and has expressed its opinion on the fairness of presentation upon completion of such examination, in its report to the Board of Directors and stockholders.

Signed under oath by the following:

  
PEDRO E. ROXAS  
Executive Chairman


  
SINDULFO E. SUMAGANG  
VP - CFO

  
VIRGINIA R. ALCAIDE  
Finance Manager

SUBSCRIBED AND SWORN to me before this 13<sup>th</sup> day of October 2010; affiants exhibited to me their respective Community tax Certificates, as follows

Pedro E. Roxas	28642760	26 February 2010	Makati City
Sindulfo L. Sumagang	29118019	28 January 2010	Las Piñas City
Virginia R. Alcaide	28642771	26 February 2010	Makati City

Doc. No. 00 ;  
Page No. 15 ;  
Book No. XVII ;  
Series of 2010.



**ATTY. GERVACIO B. ORTIZ JR.**  
**NOTARY PUBLIC FOR MAKATI CITY**  
**UNTIL DECEMBER 31, 2010**  
**IBP NO. 656155 - LIFETIME MEMBER**  
**PTR NO. 2075548 JAN. 4, 2010 MAKATI CITY**  
**APPT - 84/201 ROLL NO. 40001**

COVER SHEET

P W - 8 3 4  
SEC Registration Number

R O X A S   A N D   C O M P A N Y ,   I N C .  
A N D   S U B S I D I A R I E S

(Company's Full Name)

7 t h   F l o o r ,   C a c h o - G o n z a l e s  
B u i l d i n g ,   1 0 1   A g u i r r e   S t r e e t ,  
L e g a s p i   V i l l a g e ,   M a k a t i   C i t y

(Business Address: No. Street City/Town/Province)

**Santiago R. Elizalde**  
(Contact Person)

**(02) 810-8901**  
(Company Telephone Number)

**0 6   3 0**  
*Month   Day*  
(Fiscal Year)

**A A C F S**  
(Form Type)

*Month   Day*  
(Annual Meeting)

**Not Applicable**  
(Secondary License Type, If Applicable)

Dept. Requiring this Doc.

Amended Articles Number/Section

Total No. of Stockholders

Total Amount of Borrowings  
Domestic   Foreign

To be accomplished by SEC Personnel concerned

File Number

\_\_\_\_\_ LCU

Document ID

\_\_\_\_\_ Cashier

**STAMPS**

Remarks: Please use BLACK ink for scanning purposes.



## **INDEPENDENT AUDITORS' REPORT**

The Stockholders and the Board of Directors  
Roxas and Company, Inc.  
7th Floor, Cacho-Gonzales Building  
101 Aguirre Street, Legaspi Village  
Makati City

We have audited the accompanying consolidated financial statements of Roxas and Company, Inc. and subsidiaries, which comprise the consolidated balance sheets as at June 30, 2010 and 2009, and the consolidated statements of income, consolidated statements of comprehensive income, consolidated statements of changes in equity and consolidated statements of cash flows for each of the three years in the period ended June 30, 2010, and a summary of significant accounting policies and other explanatory notes. The financial statements of Hawaiian Philippine Company (HPCo), 29.62%-owned associate accounted for under equity method, were audited by other auditors whose report was furnished to us, and our opinion on the consolidated financial statements, insofar as it relates to the amounts included for HPCo, is based solely on the report of the other auditors. Roxas and Company, Inc.'s investment in HPCo represents 3.69% and 3.87% of the total consolidated assets as of June 30, 2010 and 2009, and its share in HPCo's net income in 2010, 2009 and 2008 represents 2.10%, 1.34% and 1.14% of the consolidated revenue and 63.58%, 140.80% and 15.09% of the consolidated net income, respectively.

### **Management's Responsibility for the Consolidated Financial Statements**

Management is responsible for the preparation and fair presentation of these consolidated financial statements in accordance with Philippine Financial Reporting Standards. This responsibility includes: designing, implementing and maintaining internal control relevant to the preparation and fair presentation of consolidated financial statements that are free from material misstatement, whether due to fraud or error; selecting and applying appropriate accounting policies; and making accounting estimates that are reasonable in the circumstances.

### **Auditors' Responsibility**

Our responsibility is to express an opinion on these consolidated financial statements based on our audits. We conducted our audits in accordance with Philippine Standards on Auditing. Those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance whether the consolidated financial statements are free from material misstatement.



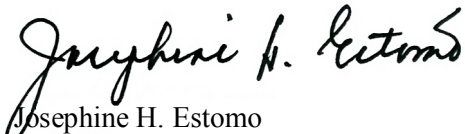
An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the consolidated financial statements. The procedures selected depend on the auditors' judgment, including the assessment of the risks of material misstatement of the consolidated financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the consolidated financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by management, as well as evaluating the overall presentation of the consolidated financial statements.

We believe that the audit evidence we have obtained and the report of the other auditors are sufficient and appropriate to provide a basis for our audit opinion.

### **Opinion**

In our opinion, based on our audits and the report of the other auditors, the consolidated financial statements present fairly, in all material respects, the financial position of Roxas and Company, Inc. and subsidiaries as of June 30, 2010 and 2009, and their financial performance and their cash flows for each of the three years in the period ended June 30, 2010 in accordance with Philippine Financial Reporting Standards.

SYCIP GORRES VELAYO & CO.



Josephine H. Estomo  
Partner

CPA Certificate No. 46349

SEC Accreditation No. 0078-AR-2

Tax Identification No. 102-086-208

PTR No. 2087534, January 4, 2010, Makati City

October 7, 2010





**ROXAS AND COMPANY, INC.  
AND SUBSIDIARIES**

**CONSOLIDATED BALANCE SHEETS**  
(Amounts in Thousands)

	June 30	
	2010	2009
<b>ASSETS</b>		
<b>Current Assets</b>		
Cash and cash equivalents (Notes 4 and 28)	₱236,614	₱342,999
Receivables (Notes 5, 15, 16 and 28)	940,944	981,025
Inventories (Note 6)	1,873,137	1,588,509
Real estate for sale and development (Notes 7 and 15)	331,371	330,275
Prepayments and other current assets (Note 8)	269,144	185,958
<b>Total Current Assets</b>	<b>3,651,210</b>	<b>3,428,766</b>
<b>Noncurrent Assets</b>		
Installment contract receivables - net of current portion (Notes 5 and 15)	36,206	19,768
Property, plant and equipment (Note 11):		
At cost	9,305,606	7,152,403
At appraised values	2,485,515	2,518,174
Investment in shares of stock of associates (Note 9)	760,232	739,125
Investment properties (Notes 10 and 15)	344,392	347,956
Net pension plan assets (Note 17)	145,458	146,533
Deferred income tax assets - net (Note 24)	6,187	8,120
Other noncurrent assets (Notes 5 and 16)	35,578	53,091
<b>Total Noncurrent Assets</b>	<b>13,119,174</b>	<b>10,985,170</b>
<b>TOTAL ASSETS</b>	<b>₱16,770,384</b>	<b>₱14,413,936</b>
<b>LIABILITIES AND EQUITY</b>		
<b>Current Liabilities</b>		
Short-term borrowings (Notes 12 and 28)	₱2,502,404	₱3,002,500
Accounts payable and accrued expenses (Notes 13, 16 and 28)	716,925	880,263
Income tax payable	-	4,747
Customers' deposits (Note 14)	150,300	199,019
Dividends payable	20,565	45,575
Current portion of long-term borrowings (Notes 7, 15 and 28)	76,339	-
<b>Total Current Liabilities</b>	<b>3,466,533</b>	<b>4,132,104</b>
<b>Noncurrent Liabilities</b>		
Long-term borrowings - net of current portion (Notes 7, 15 and 28)	6,124,969	3,251,973
Net pension benefit obligation (Note 17)	41,097	74,210
Deferred income tax liabilities - net (Note 24)	725,150	711,466
<b>Total Noncurrent Liabilities</b>	<b>6,891,216</b>	<b>4,037,649</b>
<b>Total Liabilities</b>	<b>10,357,749</b>	<b>8,169,753</b>

(Forward)



	<b>June 30</b>	
	<b>2010</b>	2009
<b>EQUITY</b> (Notes 1 and 25)		
Attributable to the equity holders of the Company:		
Share capital	<b>₱2,911,886</b>	₱2,911,886
Share premium	<b>1,611,393</b>	1,611,393
Other equity reserve	<b>(3,793,136)</b>	(3,793,136)
Effect of change in ownership interest in subsidiaries	<b>(81,066)</b>	(81,066)
Revaluation increment on properties	<b>1,174,699</b>	1,201,721
Share in revaluation increment on land of an associate	<b>136,322</b>	136,322
Share in fair value reserve of associate	<b>5,179</b>	3,623
Retained earnings	<b>2,363,169</b>	2,264,426
	<b>4,328,446</b>	4,255,169
Noncontrolling interests	<b>2,084,189</b>	1,989,014
<b>Total Equity</b>	<b>6,412,635</b>	6,244,183
<b>TOTAL LIABILITIES AND EQUITY</b>	<b>₱16,770,384</b>	₱14,413,936

*See accompanying Notes to Consolidated Financial Statements.*



**ROXAS AND COMPANY, INC.  
AND SUBSIDIARIES**

**CONSOLIDATED STATEMENTS OF INCOME**

(Amounts in Thousands, Except Basic/Diluted Earnings per Share)

	Years Ended June 30		
	2010	2009	2008
<b>REVENUE</b> (Note 19)	<b>₱6,289,153</b>	₱5,932,606	₱6,129,949
<b>COST OF SALES</b> (Note 20)	<b>5,355,510</b>	5,024,061	4,970,338
<b>GROSS PROFIT</b>	<b>933,643</b>	908,545	1,159,611
Operating expenses (Note 21)	<b>(742,657)</b>	(686,760)	(606,014)
Equity in net earnings of associates (Note 9)	<b>144,604</b>	82,415	91,592
Interest expense (Notes 12 and 15)	<b>(346,188)</b>	(146,977)	(66,946)
Interest income (Notes 4 and 5)	<b>17,606</b>	25,779	28,507
Other income - net (Note 23)	<b>292,469</b>	60,552	73,127
<b>INCOME BEFORE INCOME TAX</b>	<b>299,477</b>	243,554	679,877
<b>PROVISION FOR INCOME TAX</b> (Note 24)			
Current	<b>55,712</b>	142,776	183,831
Deferred	<b>35,740</b>	44,271	33,801
	<b>91,452</b>	187,047	217,632
<b>NET INCOME</b>	<b>₱208,025</b>	₱56,507	₱462,245
Attributable to:			
Equity holders of the Company	<b>₱98,743</b>	(₱4,487)	₱273,595
Noncontrolling interests	<b>109,282</b>	60,994	188,650
	<b>₱208,025</b>	₱56,507	₱462,245
<b>BASIC/DILUTED EARNINGS (LOSS) PER SHARE</b> (Note 26)	<b>₱0.03</b>	(₱0.002)	₱0.09

See accompanying Notes to Consolidated Financial Statements.



**ROXAS AND COMPANY, INC.  
AND SUBSIDIARIES**

**CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME**  
(Amounts in Thousands)

	Years Ended June 30		
	2010	2009	2008
<b>NET INCOME</b>	<b>₱208,025</b>	<b>₱56,507</b>	<b>₱462,245</b>
<b>OTHER COMPREHENSIVE INCOME (LOSS)</b>			
Increase (decrease) in revaluation increment on property, plant and equipment (Note 11)	(58,756)	–	531,177
Income tax effect	17,627	–	(159,353)
	(41,129)		371,824
Share in changes in fair value of available-for-sale investments of an associate (Note 9)	1,727	–	–
Income tax effect	(171)	–	–
	1,556	–	–
	(39,573)	–	371,824
<b>TOTAL COMPREHENSIVE INCOME</b>	<b>₱168,452</b>	<b>₱56,507</b>	<b>₱834,069</b>
Attributable to:			
Equity holders of the parent	₱73,277	(₱4,487)	₱515,281
Noncontrolling interests	95,175	60,994	318,788
	<b>₱168,452</b>	<b>₱56,507</b>	<b>₱834,069</b>

*See accompanying Notes to Consolidated Financial Statements.*



**ROXAS AND COMPANY, INC. AND SUBSIDIARIES**  
**CONSOLIDATED STATEMENTS OF CHANGES IN EQUITY**  
**FOR THE YEARS ENDED JUNE 30, 2010, 2009 AND 2008**  
**(Amounts in Thousands)**

	Attributable to the Company (Notes 1 and 25)										
	Share Capital	Share Premium	Other Equity Reserve	Effect of Change in Ownership in Subsidiaries	Revaluation Increment on Properties	Share in Revaluation Increment on Land of an Associate	Share in Fair Value Reserve of an Associate	Retained Earnings	Total	Noncontrolling Interests (Notes 1 and 25)	Total
<b>BALANCES AS OF JUNE 30, 2007</b>	<b>₱2,911,886</b>	<b>₱1,611,393</b>	<b>(₱3,793,136)</b>	<b>₱56,356</b>	<b>₱784,512</b>	<b>₱105,821</b>	<b>₱3,623</b>	<b>₱2,033,736</b>	<b>₱3,714,191</b>	<b>₱2,649,634</b>	<b>₱6,363,825</b>
Net income for the year	-	-	-	-	-	-	-	273,595	273,595	188,650	462,245
Other comprehensive income	-	-	-	-	241,686	-	-	-	241,686	130,138	371,824
Total comprehensive income for the year	-	-	-	-	241,686	-	-	273,595	515,281	318,788	834,069
Transfer of revaluation increment on properties through depreciation and sale	-	-	-	-	(16,400)	-	-	16,400	-	-	-
Dividends declared	-	-	-	-	-	-	-	(50,000)	(50,000)	(39,737)	(89,737)
Changes in ownership interest in subsidiary resulting in the reduction of noncontrolling interest	-	-	-	(103,237)	166,021	23,820	-	-	86,604	(754,449)	(667,845)
<b>BALANCES AS OF JUNE 30, 2008</b>	<b>2,911,886</b>	<b>1,611,393</b>	<b>(3,793,136)</b>	<b>(46,881)</b>	<b>1,175,819</b>	<b>129,641</b>	<b>3,623</b>	<b>2,273,731</b>	<b>4,266,076</b>	<b>2,174,236</b>	<b>6,440,312</b>
Net income (loss) for the year	-	-	-	-	-	-	-	(4,487)	(4,487)	60,994	56,507
Other comprehensive income	-	-	-	-	-	-	-	-	-	-	-
Total comprehensive income (loss) for the year	-	-	-	-	-	-	-	(4,487)	(4,487)	60,994	56,507
Transfer of revaluation increment on properties through depreciation and sale	-	-	-	-	(20,182)	-	-	20,182	-	-	-
Dividends declared	-	-	-	-	-	-	-	(25,000)	(25,000)	(40,385)	(65,385)
Changes in ownership interest in subsidiary resulting in the reduction of noncontrolling interest (Note 1)	-	-	-	(34,185)	46,084	6,681	-	-	18,580	(205,831)	(187,251)
<b>BALANCES AS OF JUNE 30, 2009</b>	<b>2,911,886</b>	<b>1,611,393</b>	<b>(3,793,136)</b>	<b>(81,066)</b>	<b>1,201,721</b>	<b>136,322</b>	<b>3,623</b>	<b>2,264,426</b>	<b>4,255,169</b>	<b>1,989,014</b>	<b>6,244,183</b>
Net income for the year	-	-	-	-	-	-	-	98,743	98,743	109,282	208,025
Other comprehensive income (loss)	-	-	-	-	(27,022)	-	1,556	-	(25,466)	(14,107)	(39,573)
Total comprehensive income (loss) for the year	-	-	-	-	(27,022)	-	1,556	98,743	73,277	95,175	168,452
<b>BALANCES AS OF JUNE 30, 2010</b>	<b>₱2,911,886</b>	<b>₱1,611,393</b>	<b>(₱3,793,136)</b>	<b>(₱81,066)</b>	<b>₱1,174,699</b>	<b>₱136,322</b>	<b>₱5,179</b>	<b>₱2,363,169</b>	<b>₱4,328,446</b>	<b>₱2,084,189</b>	<b>₱6,412,635</b>

See accompanying Notes to Consolidated Financial Statements.



**ROXAS AND COMPANY, INC.  
AND SUBSIDIARIES**

**CONSOLIDATED STATEMENTS OF CASH FLOWS**  
(Amounts in Thousands)

	Years Ended June 30		
	2010	2009	2008
<b>CASH FLOWS FROM OPERATING ACTIVITIES</b>			
Income before income tax	<b>₱299,477</b>	₱243,554	₱679,877
Adjustments for:			
Depreciation (Notes 10, 11, 20 and 21)	<b>410,225</b>	307,087	330,694
Loss (gain) on disposal of property and equipment and investment properties	<b>(972)</b>	10,987	–
Equity in net earnings of associates (Note 9)	<b>(144,604)</b>	(82,415)	(91,592)
Changes in fair value of biological assets (Note 8)	<b>(3,531)</b>	5,995	(5,940)
Interest income (Notes 4 and 5)	<b>(17,606)</b>	(25,779)	(28,507)
Interest expense (Notes 11, 12 and 15)	<b>346,188</b>	146,977	66,946
Impairment of investment in shares of stock	–	1,154	–
Movement in net pension plan assets (Note 17)	<b>(32,038)</b>	(13,834)	(6,563)
Net cash from operations before working capital changes	<b>857,139</b>	593,726	944,915
Decrease (increase) in:			
Receivables	<b>79,164</b>	(285,638)	223,492
Inventories	<b>(405,507)</b>	(120,602)	27,858
Real estate	<b>(1,096)</b>	(1,075)	17,414
Prepayments and other current assets	<b>72,639</b>	(81,506)	(51,954)
Increase (decrease) in:			
Accounts payable and accrued expenses	<b>(262,901)</b>	122,756	72,128
Customers' deposits	<b>(48,719)</b>	(30,712)	130,341
Other current liabilities	–	(22,797)	–
Cash generated from operations	<b>290,719</b>	174,152	1,364,194
Interest received	<b>17,585</b>	11,824	14,618
Income taxes paid, including creditable withholding and final taxes	<b>(93,133)</b>	(280,315)	(223,895)
Net cash from (used in) operating activities	<b>215,171</b>	(94,339)	1,154,917
<b>CASH FLOWS FROM INVESTING ACTIVITIES</b>			
Additions to property, plant and equipment (Note 11)	<b>(2,541,080)</b>	(3,338,025)	(2,126,775)
Acquisitions of investment properties	–	–	(276)
Proceeds from sale of property, plant and equipment and investment properties	<b>8,283</b>	25,943	10,681
Dividends received (Note 9)	<b>69,724</b>	68,520	68,805
Disposal in (additions to) other noncurrent assets	<b>(420)</b>	34,498	(9,612)
Net cash used in investing activities	<b>(2,463,493)</b>	(3,209,064)	(2,057,177)

(Forward)



	2010	2009	2008
<b>CASH FLOWS FROM FINANCING ACTIVITIES</b>			
Net proceeds from (payments of) short-term borrowings (Note 12)	<b>(P500,096)</b>	P2,234,448	P397,000
Proceeds from long-term borrowings (Note 15)	<b>2,962,000</b>	1,425,000	1,850,000
Payments of long-term borrowings (Note 15)	-	(31,478)	(592,118)
Interest paid (Note 12 and 15)	<b>(294,957)</b>	(105,320)	(64,649)
Dividends paid (Note 25)	<b>(25,010)</b>	(98,644)	(130,723)
Debt commitment fees paid (Note 15)	-	-	(60,306)
Reacquisition of shares of stock by subsidiaries (Note 25)	-	(160,492)	(679,878)
Net cash flows from financing activities	<b>2,141,937</b>	3,263,514	719,326
<b>NET DECREASE IN CASH AND CASH EQUIVALENTS FOR THE YEAR</b>	<b>(106,385)</b>	(39,889)	(182,934)
<b>CASH AND CASH EQUIVALENTS AT THE BEGINNING OF YEAR</b> (Note 4)	<b>342,999</b>	382,888	565,822
<b>CASH AND CASH EQUIVALENTS AT THE END OF YEAR</b> (Note 4)	<b>P236,614</b>	P342,999	P382,888

*See accompanying Notes to Consolidated Financial Statements.*



**ROXAS AND COMPANY, INC.**  
**(Formerly CADP Group Corporation)**  
**AND SUBSIDIARIES**

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**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**

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**1. Corporate Information, Group Restructuring and Merger and  
Authorization for the Issuance of the Consolidated Financial Statements**

*Corporate Information*

CADP Group Corporation (CADPGC), now Roxas and Company, Inc. (“the Company”) was organized in the Philippines and registered with the Philippine Securities and Exchange Commission (SEC) on October 7, 1918 with the primary purpose of operating mill and refinery facilities to manufacture sugar and allied products. On October 7, 1968, the Company’s corporate life was extended for another 50 years until 2018.

The Company started its commercial operations in 1920 and on November 29, 1948, its shares of stock were listed in the Philippine Stock Exchange (PSE). On July 1, 2004, the Company spun off its Negros sugar milling business to Central Azucarera de La Carlota, Inc. (CACI), a wholly-owned subsidiary. The said spin-off was approved by the Philippine SEC on February 10, 2004 and involved the transfer of the Company’s net assets amounting to ₱1,419.5 million to CACI in exchange for the latter’s 200 million common shares at ₱1.0 per share.

The Company was previously 89.28%-owned by Roxas Holdings, Inc. (RHI), a public company also incorporated and domiciled in the Philippines. Prior to the merger as discussed below, Roxas & Company, Inc. (RCI) is the Company’s and RHI’s ultimate parent company.

RCI was incorporated and registered with the Philippine SEC on December 16, 1981 to engage in various agricultural ventures such as, but not limited to, the production of sugar, coconut, copra, coffee, and other crops, and to swine raising and other kinds of livestock; to act as managers or managing agents of persons, firms, associations, corporations, partnerships and other entities including but not limited to those engaged in agriculture and related businesses; to provide management, investment and technical advice to agricultural, commercial, industrial, manufacturing and other kinds of enterprises; to undertake, carry on, invest in, assist or participate in the promotion, establishment, organization, acquisition, management, operation, administration, liquidation, or reorganization of corporations, partnerships and other entities; and to conduct and engage in the business of general merchant, distributor, agent importer and exporter.

*Group Restructuring and Merger*

Roxas and Company, Inc. and its subsidiaries (collectively, the Group), has undertaken corporate restructuring in fiscal year 2009. On December 16, 2008, RHI purchased all the sugar-related operating subsidiaries and an associate, as well as certain assets and liabilities of CADPGC for a total consideration of ₱3,838.0 million. With no more sugar-related subsidiaries and an associate, RHI sold its investment in CADPGC to RCI for ₱3,927.3 million on January 23, 2009. Just before the merger discussed below, CADPGC was 95.93% owned by RCI (see Note 25).

Effective June 29, 2009, upon approval of Philippine SEC on June 23, 2009, CADPGC merged with RCI, with CADPGC as the surviving entity, through a share swap wherein 11.71 CADPGC’s shares were exchanged for every share of RCI. On the same date, the Philippine SEC approved CADPGC’s change in corporate name to Roxas and Company, Inc.





The merger was accounted for similar to pooling of interests. The assets and liabilities of CADPGC and RCI were reflected at their carrying values and comparatives were restated to include balances and transactions as if the entities had been merged at the beginning of the earliest period presented. As a result, the excess between the consideration received and the equity acquired amounting to ₱3.8 billion is reflected as a component of equity in the equity section of the consolidated balance sheets and in the consolidated statements of changes in equity.

The Company has 3,566 and 3,594 equity holders as of June 30, 2010 and 2009, respectively.

The Company is owned by various individual shareholders and domestic corporations, namely Pesan Holdings, Inc. and SPCI Holdings, Inc.

The Company's corporate office is located at the 7th Floor, Cacho-Gonzales Building, 101 Aguirre Street, Legaspi Village, Makati City.

#### *Approval of Consolidated Financial Statements*

The consolidated financial statements as of June 30, 2010 and 2009 and for each of the three years in the period ended June 30, 2010, 2009 and 2008, have been approved and authorized for issuance by the Company's Board of Directors (BOD) on October 7, 2010.

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## 2. Summary of Significant Accounting and Financial Reporting Policies

### Basis of Preparation and Statement of Compliance

The consolidated financial statements of the Group have been prepared in accordance with Philippine Financial Reporting Standards (PFRS). The term PFRS, in general, includes all applicable PFRS, Philippine Accounting Standards (PAS), and interpretations of the Standing Interpretations Committee, Philippine Interpretations Committee and International Financial Reporting Interpretations Committee (IFRIC) which have been approved by the Philippine Financial Reporting Standards Council and adopted by the Philippine SEC.

The consolidated financial statements have been prepared using the historical cost basis, except for land, which is stated at revalued amounts, and consumable biological assets, which are carried at fair value. The consolidated financial statements are presented in Philippine peso (Peso), the Group's functional currency and rounded to the nearest thousands, except when otherwise indicated.

The preparation of consolidated financial statements in accordance with PFRS requires the use of critical accounting estimates. It also requires management to exercise judgment in the process of applying the Group's accounting policies. The areas involving a higher degree of judgment or complexity, or areas where assumptions and estimates are significant to the consolidated financial statements are disclosed in Note 3.

### Changes in Accounting Policies

The accounting policies adopted are consistent with those of the previous financial years except for the adoption of the following new and revised standards, amendments to existing standards and new and amendments to Philippine Interpretation which became effective July 1, 2009.

- Amendment to PAS 1, *Presentation of Financial Statements*, separates owner and non-owner changes in equity. The statement of changes in equity includes only details of transactions with owners, with non-owner changes in equity presented in a reconciliation of each component of equity. In addition, the standard introduces the statement of comprehensive income, which presents all items of recognized income and expense, either in a single statement, or in two linked statements. The Group has elected to present all items of recognized income and expense in two linked statements.



- PFRS 8, *Operating Segments*, adopts a full management approach to reporting segment information. PFRS 8 will replace PAS 14, *Segment Reporting*, and is required to be adopted only by entities whose debt or equity instruments are publicly traded, or are in the process of filing its financial statements with a securities commission or similar party. Operating segment information based on PFRS 8 including the related revised comparative information is presented in Note 29.
- Revised PFRS 3, *Business Combinations* and revised PAS 27, *Consolidated and Separate Financial Statements*, introduces a number of changes in the accounting for business combinations that will impact the amount of goodwill recognized, the reported results in the period that an acquisition occurs, and future reported results. The revised PAS 27 requires, among others, that (a) change in ownership interests of a subsidiary (that do not result in loss of control) will be accounted for as an equity transaction and will have no impact on goodwill nor will it give rise to a gain or loss; (b) losses incurred by the subsidiary will be allocated between the controlling and noncontrolling interests (previously referred to as “minority interests”); even if the losses exceed the noncontrolling equity investment in the subsidiary; and (c) on loss of control of a subsidiary, any retained interest will be remeasured to fair value and this will impact the gain or loss recognized on disposal. The changes introduced by the revised PFRS 3 must be applied prospectively and PAS 27 must be applied retrospectively, except for some scenarios, and will affect future acquisitions and transactions with noncontrolling interests.
- Amendments to PAS 27, *Consolidated and Separate Financial Statements - Cost of an Investment in a Subsidiary, Jointly Controlled Entity or Associate*, has changes in respect of the holding companies’ separate consolidated financial statements including (a) the deletion of ‘cost method’, making the distinction between pre-acquisition and post-acquisition profits no longer required, and (b) in cases of reorganizations where a new parent is inserted above an existing parent of the group (subject to meeting specific requirements), the cost of the subsidiary is the previous carrying amount of its share of equity items in the subsidiary rather than its fair value. All dividends will be recognized in the consolidated statement of income. However, the payment of such dividends requires the entity to consider whether there is an indicator of impairment.
- Amendments to PFRS 7, *Financial Instruments: Disclosures - Improving Disclosures about Financial Instruments*, require additional disclosures about fair value measurement and liquidity risk. Fair value measurements related to items recorded at fair value are to be disclosed by source of inputs using a three level fair value hierarchy, by class, for all financial instruments recognized at fair value. In addition, reconciliation between the beginning and ending balance for level 3 fair value measurements is now required, as well as significant transfers between levels in the fair value hierarchy. The amendments also clarify the requirements for liquidity risk disclosures with respect to derivative transactions and financial assets used for liquidity management. The additional disclosures are presented in Note 28.
- Amendment to PAS 39, *Financial Instruments: Recognition and Measurement - Eligible Hedged Items*, addresses only the designation of a one-sided risk in a hedged item, and the designation of inflation as a hedged risk or portion in particular situations. The amendment clarifies that an entity is permitted to designate a portion of the fair value changes or cash flow variability of a financial instrument as a hedged item.



- Philippine Interpretation IFRIC 17, *Distributions of Non-cash Assets to Owners*, covers accounting for all non-reciprocal distribution of non-cash assets to owners. It provides guidance on when to recognize a liability, how to measure it and the associated assets, and when to derecognize the asset and liability and the consequences of doing so. This interpretation will be applied on future distribution of non-cash assets to shareholders.

The following changes in PFRS are either not applicable or did not have any significant impact on the consolidated financial statements.

- Revised PAS 23, *Borrowing Costs*, requires capitalization of borrowing costs when such costs relate to a qualifying asset. A qualifying asset is an asset that necessarily takes a substantial period of time to get ready for its intended use or sale. This did not have an impact to the Group as its policy has been to capitalize borrowing costs on qualifying assets.
- Amendments to PAS 32, *Financial Instruments: Presentation* and PAS 1, *Presentation of Financial Statements - Puttable Financial Instruments and Obligations Arising on Liquidation*
- Amendment to PFRS 2, *Share-based Payment - Vesting Conditions and Cancellations*
- PAS 38, *Intangible Assets*
- Philippine Interpretation IFRIC 9, *Reassessment of Embedded Derivatives*
- Philippine Interpretation IFRIC 13, *Customer Loyalty Programmes*
- Philippine Interpretation IFRIC 16, *Hedges of a Net Investment in a Foreign Operation*
- Philippine Interpretation IFRIC 18, *Transfers of Assets from Customers*

#### *Improvements to PFRSs*

The omnibus amendments to PFRSs issued in 2009 were issued primarily with a view to removing inconsistencies and clarifying wordings. There are separate transitional provisions for each standard.

- Amendment to the Appendix to PAS 18, *Revenue*, specifies no transitional provisions, the amendment is effective immediately and retrospectively. The amendment adds guidance (which accompanies the standard) to determine whether an entity is acting as a principal or as an agent. The features indicating an entity is acting as a principal are whether the entity: (a) has primary responsibility for providing the goods or services; (b) has inventory risk; (c) has discretion in establishing prices and (d) bears the credit risk. The Group assessed its revenue arrangements against these criteria and concluded that it is acting as principal in all arrangements. Accordingly, no change was made in the Group's revenue recognition policy.
- PFRS 2, *Share-based Payment*, clarifies that the contribution of a business on formation of a joint venture and combinations under common control are not within the scope of PFRS 2 even though they are out of scope of PFRS 3. This standard does not apply to the Group.

#### New Accounting Standards, Interpretations and Amendments to Existing Standards Effective Subsequent to June 30, 2010

The Group will adopt the following standards and interpretations enumerated below when these become effective. Except as otherwise indicated, the Group does not expect the adoption of these new changes PFRS to have a significant impact on the consolidated financial statements. The relevant disclosures will be included in the notes to the consolidated financial statements when these become effective.

#### *Effective 2011*

- Amendments to PFRS 2, *Share-based Payment - Group Cash-settled Share-based Payment Transactions*, clarifies the scope and the accounting for group cash-settled share-based transactions.



- PFRS 5, *Noncurrent Assets Held for Sale and Discontinued Operations*, clarifies that the disclosures required in respect of noncurrent assets and disposal groups classified as held for sale or discontinued operations are only those set out in PFRS 5. The disclosure requirements of other PFRSs only apply if specifically required for such noncurrent assets or discontinued operations.
- PFRS 8, *Operating Segments*, clarifies that segment assets and liabilities need only be reported when those assets and liabilities are included in measures that are used by the chief operating decision maker.
- PAS 1, *Presentation of Financial Statements*, clarifies that the terms of a liability that could result at anytime in its settlement by the issuance of equity instruments at the option of the counterparty do not affect its classification.
- PAS 7, *Statement of Cash Flows*, explicitly states that only expenditure that results in a recognized asset can be classified as a cash flow from investing activities.
- PAS 17, *Leases*, removes the specific guidance on classifying land as a lease. Prior to the amendment, leases of land were classified as operating leases. The amendment now requires that leases of land are classified as either “finance” or “operating” in accordance with the general principles of PAS 17. The amendments will be applied retrospectively.
- Amendment to PAS 32, *Classification of Rights Issues*, this amendment to PAS 32, *Financial Instruments: Presentation*, addresses the accounting for rights issues (rights, options or warrants) that are denominated in a currency other than the functional currency of the issuer. Previously such rights issues were accounted for as derivative liabilities. However, the amendment issued today requires that, provided certain conditions are met, such rights issues are classified as equity regardless of the currency in which the exercise price is denominated.
- PAS 36, *Impairment of Assets*, clarifies that the largest unit permitted for allocating goodwill, acquired in a business combination, is the operating segment as defined in PFRS 8 before aggregation for reporting purposes.
- PAS 39, *Financial Instruments: Recognition and Measurement*, provides clarification on prepayment option, scope exemption for contracts between an acquirer and a vendor in a business combination, and gains or losses on cash flow hedges of a forecast transaction.
- Philippine Interpretation IFRIC 19, *Extinguishing Financial Liabilities with Equity Instruments*, provides guidance on how to account for the extinguishment of a financial liability by the issue of equity instruments. These transactions are often referred to as debt for equity swaps. It clarifies the requirements of PFRSs when an entity renegotiates the terms of a financial liability with its creditor and the creditor agrees to accept the entity’s shares or other equity instruments to settle the financial liability fully or partially. It clarifies that: (a) the entity’s equity instruments issued to a creditor are part of the consideration paid to extinguish the financial liability; (b) the equity instruments issued are measured at their fair value. If their fair value cannot be reliably measured, the equity instruments should be measured to reflect the fair value of the financial liability extinguished and (c) the difference between the carrying amount of the financial liability extinguished and the initial measurement amount of the equity instruments issued is included in the entity’s profit or loss for the period.



*Effective 2012*

- Amendment to Philippine Interpretation IFRIC 14, *Prepayments of a Minimum Funding Requirement*, applies in the limited circumstances when an entity is subject to minimum funding requirements and makes an early payment of contributions to cover those requirements. The amendment permits such an entity to treat the benefit of such an early payment as an asset.
- Philippine Interpretation IFRIC 16, *Hedges of a Net Investment in a Foreign Operation*, states that, in a hedge of a net investment in a foreign operation, qualifying hedging instruments may be held by any entity or entities within the group, including the foreign operation itself, as long as the designation, documentation and effectiveness requirements of PAS 39 that relate to a net investment hedge are satisfied.
- PAS 24, *Related Party Disclosures* (Revised) was revised in response to concerns that the previous disclosure requirements and the definition of a ‘related party’ were too complex and difficult to apply in practice, especially in environments where government control is pervasive. It addresses these concerns by providing a partial exemption for government-related entities and by simplifying the definition of a related party and removing inconsistencies.

*Effective 2013*

- Philippine Interpretation IFRIC 15, *Agreements for Construction of Real Estate*, covers accounting for revenue and associated expenses by entities that undertake the construction of real estate directly or through subcontractors. This Interpretation requires that revenue on construction of real estate be recognized only upon completion, except when such contract qualifies as a construction contract to be accounted for under PAS 11, *Construction Contracts*, or involves rendering of services in which case revenue is recognized based on stage of completion. Contracts involving provision of services with the construction materials and where the risks and reward of ownership are transferred to the buyer on a continuous basis will also be accounted for based on stage of completion.

*Effective 2014*

- PFRS 9, *Financial Instruments*, introduces new requirements on the classification and measurement of financial assets. It uses a single approach to determine whether a financial asset is measured at amortized cost or fair value, replacing the many different rules in PAS 39, *Financial Instruments: Recognition and Measurement*. The approach in this new standard is based on how an entity manages its financial instruments (its business model) and the contractual cash flow characteristics of the financial assets. It also requires a single impairment method to be used, replacing the many different impairment methods in PAS 39.

The Group continues to assess the impact of the above new and amended accounting standards and interpretations effective subsequent to 2010 and on the consolidated financial statements prior to period of initial application. The effects and required revised disclosures, if any, will be included in the consolidated financial statements when the relevant accounting standards and interpretation are adopted subsequent to June 30, 2010.

Consolidation

The consolidated financial statements include the financial statements of the Company and the following subsidiaries (all incorporated in the Philippines):

	Percentage of Ownership			Main Activity
	2010	2009	2008	
RHI	66	66	65	Holding company of its subsidiaries that operate mill and refinery facilities to manufacture sugar and allied products; shares of stock are listed in the PSE.

(Forward)



	Percentage of Ownership			Main Activity
	2010	2009	2008	
Roxaco Land Corporation (RLC)	100	100	100	To acquire, own, develop, sell and hold for investment all types of real estate.
United Ventures Corporation (UVC)	100	100	100	The subsidiary is currently into warehouse leasing activity.
Nasugbu Feeds Corporation (NAFECOR)	100	100	100	To engage in the business of manufacturing, milling, processing and mixing, buying, selling and distributing at wholesale and retail basis, agricultural products, especially animal feeds and feedstocks, without engaging in the manufacture of food, drugs and cosmetics. The subsidiary has currently no commercial operations.

The following are the subsidiaries of RHI (all incorporated in the Philippines):

	Percentage of Ownership			
	2010	2009	2008	
			Direct	Indirect
CADPGC <sup>(1)</sup>	-	-	89.22	-
Central Azucarera Don Pedro, Inc. (CADPI)	100.00	100.00	-	89.22
Central Azucarera de La Carlota, Inc. (CACI)	100.00	100.00	-	89.22
CADP Insurance Agency, Inc. (CIAI)	100.00	100.00	-	89.22
CADP Consultancy Services, Inc. (CCSI)	100.00	100.00	-	89.22
CADP Farm Services, Inc. (CFSI)	100.00	100.00	-	89.22
Jade Orient Management Services, Inc. (JOMSI)	99.99	99.99	-	89.21
Najalin Agri Ventures, Inc. (NAVI)	77.38	77.27	-	63.96
Roxol Bioenergy Corporation (RBC) <sup>(2)</sup>	100.00	100.00	-	100.00
CADP Port Services, Inc. (CPSI) <sup>(3)</sup>	100.00	100.00	-	-
Roxas Power Corporation (RPC) <sup>(3)</sup>	50.00	50.00	-	-

<sup>(1)</sup> The loss of ownership interest in CADPGC is the result of the restructuring undertaken by the Group through sale of all of RHI's equity interest in CADPGC to RCI effective January 23, 2009 (see Note 1). As a result, RHI has now a direct ownership interest in the sugar-related operating subsidiaries which were previously owned by CADPGC. Results of operation of CADPGC are included in the consolidated financial statements until January 23, 2009, the date on which RHI's control ceased.

<sup>(2)</sup> RBC was incorporated on February 29, 2008 and has not yet started commercial operations.

<sup>(3)</sup> CPSI and RPC were incorporated on July 17, 2008 and have not yet started commercial operations. RHI has control on RPC since it has the power to cast the majority of votes at the BOD's meetings and the power to govern the financial and reporting policies of RPC.

Subsidiaries are all entities over which the Company has the power to govern the financial and operating policies, generally accompanying a shareholding of more than one-half of the voting rights. The existence and effect of potential voting rights that are currently exercisable or convertible are considered when assessing whether the Company controls another entity. Subsidiaries are fully consolidated from the date on which control is transferred to the Company. They are de-consolidated from the date on which control ceases.

Noncontrolling interest represents a portion of profit or loss and net assets of subsidiaries not held by the Group, directly or indirectly, and are presented separately in the consolidated statement of income and within equity section in the consolidated balance sheet and consolidated statement of changes in equity, separately from Company's equity. Total comprehensive income is attributed to the portion held by the Group and to the noncontrolling interests even if this results in the noncontrolling interests having a deficit balance.



The financial statements of the Company and its subsidiaries used in the preparation of the consolidated financial statements are of the same reporting date. When the reporting dates of the parent and a subsidiary are different, the subsidiary prepares, for consolidation purposes, additional financial statements as of the same date as the financial statements of the parent unless it is impracticable to do so.

Consolidated financial statements are prepared using uniform accounting policies for like transactions and other events in similar circumstances. Adjustments, where necessary, are made to ensure consistency with the policies adopted by the Group.

Inter-company transactions, balances and unrealized gains on transactions between group companies are eliminated. Unrealized losses are also eliminated but are considered as an impairment indicator of the assets transferred.

Changes in the controlling ownership interest, i.e., acquisition of noncontrolling interest or partial disposal of interest over a subsidiary that do not result in a loss of control, are accounted for as equity transactions.

#### Business Combinations

The purchase method of accounting is used to account for the acquisition of subsidiaries by the Company. The cost of an acquisition is measured at the fair value of the assets given, equity instruments issued and liabilities incurred or assumed at the date of exchange, plus costs directly attributable to the acquisition. Identifiable assets acquired and liabilities and contingent liabilities assumed in a business combination are measured initially at their fair values at the acquisition date, irrespective of the extent of any noncontrolling interest. The excess of the cost of acquisition over the fair value of the Company's share of the identifiable net assets acquired is recorded as goodwill. If the cost of acquisition is less than the fair value of the Company's share of the net assets of the subsidiary acquired, the difference is recognized directly in the consolidated statement of income.

#### *Common Control Transactions*

Where there are business combinations in which all the combining entities within the Group are ultimately controlled by the same ultimate parent before and after the business combination and that the control is not transitory ("business combinations under common control"), the Group accounts such business combinations under the purchase method of accounting, if the transaction was deemed to have substance from the perspective of the reporting entity. In determining whether the business combination has substance, factors such as the underlying purpose of the business combination and the involvement of parties other than the combining entities such as the noncontrolling interest, shall be considered.

In cases where the business combination has no substance, the Company shall account for the transaction similar to a pooling of interests. The assets and liabilities of the acquired entities and that of the Group are reflected at their carrying values. The difference in the amount recognized and the fair value of the consideration given, is accounted for as an equity transaction, i.e., as either a contribution or distribution of equity. Further, when a subsidiary is disposed in a common control transaction, the difference in the amount recognized and the fair value consideration received, is also accounted for as an equity transaction. As discussed in Note 1, the Group recorded the difference as other equity reserve and presented as separate component of equity in the consolidated balance sheet.

Comparatives shall be restated to include balances and transactions as if the entities had been acquired at the beginning of the earliest period presented as if the companies had always been combined.



#### Investment in Shares of Stock of Associates

Associates are all entities over which the Group has significant influence but not control, generally accompanying a shareholding of between 20% and 50% of the voting rights. Investments in associates are accounted for using the equity method of accounting and are initially recognized at cost.

The Group's share of its associates' post-acquisition profits or losses is recognized in consolidated statement of income, and its share of post-acquisition movements in reserves is recognized in equity. The cumulative post-acquisition movements are adjusted against the carrying amount of the investment. When the Group's share of losses in an associate equals or exceeds its interest in the associate, including any other unsecured receivables, the Group does not recognize further losses, unless it has incurred obligations or made payments on behalf of the associate.

Unrealized gains on transactions between the Group and its associate are eliminated to the extent of the Group's interest in the associate. Unrealized losses are also eliminated, unless the transaction provides evidence of an impairment of the assets transferred. The financial statements of the associates are prepared for the same reporting period of the Company. Adjustments, where necessary, are made to ensure consistency with the policies adopted by the Group.

#### Segment Reporting

Operating segments are components of the Group: (a) that engage in business activities from which they may earn revenue and incur expenses (including revenues and expenses relating to transactions with other components of the Group); (b) whose operating results are regularly reviewed by the Group's senior management, its chief operating decision maker, to make decisions about resources to be allocated to the segment and assess its performance; and (c) for which discrete financial information is available.

For purposes of management reporting, the Group's operating businesses are organized and managed separately based on the nature of the business segment, with each business representing a strategic business segment.

#### Cash and Cash Equivalents

Cash and cash equivalents include cash on hand, deposits held at call with banks and other short-term, highly liquid interest-bearing fund placements with original maturities of three months or less from date of acquisition and subject to insignificant risk of fluctuations in value.

#### Financial Assets and Financial Liabilities

##### *Classification and Recognition*

The Group recognizes a financial asset or a financial liability in the consolidated balance sheet when it becomes a party to the contractual provisions of the instrument. All regular way purchases and sales of financial assets are recognized on the trade date, i.e., the date that the Group commits to purchase the asset. Regular way purchases or sales are purchases or sales of financial assets that require delivery of the assets within the period generally established by regulation or convention in the market place.

Financial instruments are classified as liabilities or equity in accordance with the substance of the contractual arrangement. Interest, dividends, gains and losses relating to a financial instrument or a component that is a financial liability, are reported as expense or income. Distributions to holders of financial instruments classified as equity are charged directly to equity, net of any related income tax benefits. Financial instruments are offset when there is a legally enforceable right to offset and intention to settle either on a net basis or to realize the asset and settle the liability simultaneously.





Financial assets and financial liabilities are recognized initially at fair value. Transaction costs are included in the initial measurement of all financial assets and financial liabilities, except for financial instruments measured at fair value through profit or loss. Fair value is determined by reference to the transaction price or other market prices. If such market prices are not readily determinable, the fair value of the consideration is estimated as the sum of all future cash payments or receipts, discounted using the prevailing market rates of interest for similar instruments with similar maturities.

Financial assets are classified into the following categories:

- a. Financial assets at fair value through profit or loss
- b. Loans and receivables
- c. Held-to-maturity investments
- d. Available-for-sale financial assets

Financial liabilities, on the other hand, are classified into the following categories:

- a. Financial liabilities at fair value through profit or loss
- b. Other financial liabilities

The classification of financial instruments depends on the purpose for which they are acquired and whether they are quoted in an active market.

The Group determines the classification at initial recognition and, where allowed and appropriate, re-evaluates this classification at each reporting period.

- a. Financial assets or financial liabilities at fair value through profit or loss

Financial assets or financial liabilities classified in this category are financial assets or financial liabilities that are held for trading or financial assets and financial liabilities that are designated by management as at fair value through profit or loss on initial recognition when any of the following criteria are met:

- The designation eliminates or significantly reduces the inconsistent treatment that would otherwise arise from measuring the assets or liabilities or recognizing gains or losses on them on a different basis, or
- The assets and liabilities are part of a group of financial assets and financial liabilities, respectively, or both financial assets and financial liabilities, which are managed and their performance is evaluated on a fair value basis, in accordance with a documented risk management or investment strategy, or
- The financial instrument contains an embedded derivative, unless the embedded derivative does not significantly modify the cash flows or it is clear, with little or no analysis, that it would not be separately recorded.

Financial assets are classified as held for trading if these are acquired for the purpose of selling in the near term. Derivatives, including separated embedded derivatives, are also classified as held for trading unless they are designated as effective hedging instruments.

Financial assets and financial liabilities at fair value through profit or loss are recorded in the consolidated balance sheet at fair value. Subsequent changes in fair value are recorded in the consolidated statement of income. Interest earned is recorded as interest income, while dividend income is recorded in other income according to the terms of the contract, or when the right of the payment has been established. Interest incurred is recorded as interest expense.



The Group has not designated any financial asset or financial liability as at fair value through profit or loss as of June 30, 2010 and 2009.

*Embedded Derivatives*

An embedded derivative is a component of a combined instrument that includes a nonderivative host contract with the effect that some or all of the cash flows of the combined instrument vary in a way similar to a stand-alone derivative. It is separated from the host financial or nonfinancial contract if all the following conditions are met:

- The economic characteristics and risks of the embedded derivative are not closely related to the economic characteristic of the host contract;
- A separate instrument with the same terms as the embedded derivative would meet the definition of a derivative; and
- The hybrid or combined instrument is not recognized at fair value through profit or loss.

The Group assesses whether embedded derivatives are required to be separated from host contract when the Group first becomes a party to the contract. Reassessment only occurs if there is change in the terms of the contract that significantly modifies the cash flows that would otherwise be required.

Embedded derivatives that are bifurcated from the host contracts are accounted for as financial assets or financial liabilities at fair value through profit or loss. Changes in the fair values are included in the consolidated statement of income.

As of June 30, 2010 and 2009, the Group has embedded prepayment option on its long-term borrowings, the value of which is immaterial.

b. Loans and receivables

Loans and receivables are nonderivative financial assets with fixed or determinable payments that are not quoted in an active market. They arise when the Group provides money, goods or services directly to a debtor with no intention of trading the receivables. After initial recognition, loans and receivables are carried at amortized cost in the consolidated balance sheet. Amortization is determined using the effective interest rate method. Gains and losses are recognized in the consolidated statements of income when the loans and receivables are derecognized and impaired, as well as through the amortization process. Loans and receivables are included under current assets if maturity is within 12 months from the end of the reporting period. Otherwise, these are classified as noncurrent assets.

Trade receivables with average credit terms of 30 days are recognized and carried at original invoice amount less any allowance for impairment.

Classified as loans and receivables are the Group's cash in banks and short-term placements, trade receivables, advances to employees (excluding advances subject to liquidation), advances to related parties and other receivables as of June 30, 2010 and 2009 (see Note 28).

c. Held-to-maturity investments

Held-to-maturity investments are quoted nonderivative financial assets with fixed or determinable payments and fixed maturities wherein the Group has the positive intention and ability to hold them to maturity. Where the Group sells other than an insignificant amount of held-to-maturity investments, the entire category would be tainted and reclassified as



available-for-sale financial assets for at least two financial years. After initial measurement, held-to-maturity investments are subsequently carried at amortized cost in the consolidated balance sheet. Amortization is determined using the effective interest rate method. Assets under this category are classified as current assets if maturity is within 12 months from the end of the reporting period, otherwise, these are classified as noncurrent assets.

The Group has not designated any financial asset as held-to-maturity investment as of June 30, 2010 and 2009.

d. Available-for-sale financial assets

Available-for-sale financial assets are nonderivative financial assets that are either designated in this category or not classified in any of the other categories. They are purchased and held indefinitely, and may be sold in response to liquidity requirements or changes in market conditions. They include equity investments, money market papers and other debt instruments. The unrealized gains and losses arising from the fair valuation of available-for-sale financial assets, except for the foreign exchange fluctuations on available-for-sale debt securities and the related effective interest, are excluded, net of tax, from reported earnings, and are reported in the consolidated statement of comprehensive income and in the equity section of the consolidated balance sheet. These changes in fair values are recognized in the consolidated statement of comprehensive income until the investment is sold, collected, or otherwise disposed of or until the investment is determined to be impaired, at which time the cumulative gain or loss previously reported in equity are included in the consolidated statement of income.

Where the Group holds more than one investment in the same security, these are deemed to be disposed of on a first-in first-out basis. Interest earned or paid on the investments is reported as interest income or expense using the effective interest rate method. Dividends earned on investments are recognized in the consolidated statement of income when the right of payment has been established. These financial assets are classified as noncurrent assets unless the intention is to dispose such assets within 12 months from the end of the reporting period.

Classified as available-for-sale financial assets are the Group's unquoted equity investments as of June 30, 2010 and 2009.

e. Other financial liabilities

Other financial liabilities pertain to financial liabilities that are not held for trading and are not designated at fair value through profit or loss upon the inception of the liability. These include liabilities arising from operating (e.g., accounts payable and accrued expenses and customer's deposit) and financing (e.g., short-term and long-term borrowings, advances to related parties and dividends payable) activities.

Borrowings are recognized initially at fair value, net of transaction costs incurred. Borrowings are subsequently stated at amortized cost; any difference between the proceeds (net of transaction costs) and the redemption value is recognized in the consolidated statement of income over the period of the borrowings using the effective interest rate method.

Borrowings are classified as current liabilities unless the Group has an unconditional right to defer settlement of the liability for at least 12 months after the end of the reporting period.

Accounts payable, accrued expenses, dividends payable, short and long-term borrowings and other liabilities are recognized in the period in which the related money, goods or services are received or when a legally enforceable claim against the Group is established. These are measured at amortized cost, normally equal to nominal amount.



Other financial liabilities are recognized initially at fair value and are subsequently carried at amortized cost, taking into account the impact of applying the effective interest method of amortization (or accretion) for any related premium (or discount) and any directly attributable transaction costs.

#### *Derecognition of Financial Assets and Financial Liabilities*

##### a. Financial assets

A financial asset (or, where applicable, a part of a financial asset or part of a group of similar financial assets) is derecognized when:

- the rights to receive cash flows from the asset have expired;
- the Group retains the right to receive cash flows from the asset, but has assumed an obligation to pay them in full without material delay to a third party under a 'pass-through' arrangement; or
- the Group has transferred its rights to receive cash flows from the asset and either (a) has transferred substantially all the risks and rewards of the asset, or (b) has neither transferred nor retained substantially all the risks and rewards of the asset, but has transferred control of the asset.

Where the Group has transferred its rights to receive cash flows from an asset and has neither transferred nor retained substantially all the risks and rewards of the asset nor transferred control of the asset, the asset is recognized to the extent of the Group's continuing involvement in the asset. Continuing involvement that takes the form of a guarantee of over the transferred asset is measured at the lower of original carrying amount of the asset and the maximum amount of consideration that the Group could be required to pay.

##### b. Financial liabilities

A financial liability is derecognized when the obligation under the liability is discharged, cancelled or has expired.

Where an existing financial liability is replaced by another from the same lender on substantially different terms or the terms of an existing liability are substantially modified, such an exchange or modification is treated as a derecognition of the original liability and the recognition of a new liability, and the difference in the respective carrying amounts is recognized in the consolidated statement of income.

#### *Impairment of Financial Assets*

The Group assesses at each reporting period whether a financial asset or a group of financial assets is impaired.

##### a. Financial assets carried at amortized cost

If there is an objective evidence that an impairment loss on loans and receivables carried at amortized cost has been incurred, the amount of loss is measured as the difference between the asset's carrying amount and the present value of estimated future cash flows (excluding future credit losses that have not been incurred) discounted at the financial asset's original effective interest rate (i.e., the effective interest rate computed at initial recognition). The carrying amount of the asset shall be reduced through the use of an allowance account. The amount of loss, if any, is recognized in the consolidated statement of income.



The Group first assesses whether objective evidence of impairment exists individually for financial assets that are individually significant, and individually or collectively for financial assets that are not individually significant. Objective evidence includes observable data that comes to the attention of the Group about loss events such as, but not limited to, significant financial difficulty of the counterparty, a breach of contract, such as a default or delinquency in interest or principal payments, probability that the borrower will enter bankruptcy or other financial reorganization. If it is determined that no objective evidence of impairment exists for an individually assessed financial asset, whether significant or not, the asset is included in the group of financial assets with similar credit risk and characteristics and that group of financial assets is collectively assessed for impairment. Assets that are individually assessed for impairment and for which an impairment loss is recognized are not included in a collective assessment of impairment. The impairment assessment is performed at the end of each reporting period. For the purpose of collective evaluation of impairment, financial assets are grouped on the basis of credit risk characteristics such as customer type, payment history, past-due status and term.

Loans and receivables, together with the related allowance, are written off when there is no realistic prospect of future recovery and all collateral has been realized. If, in a subsequent period, the amount of the impairment loss decreases and the decrease can be related objectively to an event occurring after the impairment was recognized, the previously recognized impairment loss is reversed. Any subsequent reversal of an impairment loss is recognized in the consolidated statement of income, to the extent that the carrying value of the asset does not exceed its amortized cost at the reversal date.

b. Financial assets carried at cost

If there is an objective evidence that an impairment loss of an unquoted equity instrument that is not carried at fair value because its fair value cannot be reliably measured, or a derivative asset that is linked to and must be settled by delivery of such an unquoted equity instrument has been incurred, the amount of the loss is measured as the difference between the asset's carrying amount and the present value of estimated future cash flows discounted at the current market rate of return for a similar financial asset.

c. Available-for-sale financial assets

In the case of equity investments classified as available-for-sale financial assets, impairment would include a significant or prolonged decline in the fair value of the investments below their cost. Where there is evidence of impairment loss, the cumulative loss - measured as the difference between the acquisition cost and the current fair value, less any impairment loss on that financial asset previously recognized in income - is removed from equity and recognized in income. Impairment losses on equity investments are not reversed through the consolidated statement of income. Increases in fair value after impairment are recognized directly in the consolidated statement of comprehensive income and presented in the consolidated statement of changes in equity.

In the case of debt instruments classified as available-for-sale, impairment is assessed based on the same criteria as financial assets carried at amortized cost. Future interest income is based on the reduced carrying amount and is accrued based on the rate of interest used to discount cash flows for the purpose of measuring impairment loss. If, in subsequent year, the fair value of a debt instrument increases and the increase can be related objectively to an event occurring after the impairment loss was recognized in income, the impairment loss is reversed through income.



#### *Determination of fair value*

The fair value of financial instruments traded in active markets at the end of the reporting period is based on their quoted market price or dealer price quotations (bid price for long positions and ask price for short positions), without any deduction for transaction costs. When current bid and asking prices are not available, the price of the most recent transaction provides evidence of the current fair value as long as there has not been a significant change in economic circumstances since the time of the transaction. For all other financial instruments not traded in an active market, the fair value is determined by using appropriate valuation techniques.

#### *“Day 1” difference*

Where the transaction price in a non-active market is different from the fair value of other observable current market transactions in the same instrument or based on a valuation technique whose variables include only data from observable market, the Group recognizes the difference between the transaction price and fair value (“Day 1” difference) in the consolidated statement of income unless it qualifies for recognition as some other type of asset. In cases where the inputs are made of data which is not observable, the difference between the transaction price and model value is only recognized in the consolidated statement of income when the inputs become observable or when the instrument is derecognized. For each transaction, the Group determines the appropriate method of recognizing a “Day 1” difference amount.

#### *Offsetting financial instruments*

Financial assets and financial liabilities are offset and the net amount reported in the consolidated balance sheet if, and only if, there is a currently enforceable legal right to offset the recognized amounts and there is an intention to settle on a net basis, or to realize the asset and settle the liability simultaneously. This is not generally the case with master netting agreements, and the related financial assets and financial liabilities are presented gross in the consolidated balance sheet.

#### Inventories

Raw and refined sugar inventory is valued at the lower of cost and net realizable value (NRV), cost being determined using the weighted average method. The cost of alcohol includes direct materials and labor and a proportion of manufacturing overhead costs with unit cost determined using the moving average method. Molasses inventory is carried at the lower of cost and NRV. Production cost is allocated using the relative sales value of each of the joint products, i.e., raw and refined sugar and molasses. The costs of molasses include its purchase cost with unit cost determined using moving average method. NRV is the estimated selling price in the ordinary course of business less variable selling expense.

Materials and supplies inventory is valued at the lower of cost and NRV, cost being determined using the moving average method. A provision for inventory losses is provided for slow moving, obsolete, defective and damaged inventories based on physical inspection and management evaluation.

#### Consumable Biological Assets

Consumable biological asset is measured on initial recognition and at the end of each reporting period at its fair value less estimated costs to sell, unless the fair value cannot be measured reliably. The fair value has been arrived at by discounting the present value of expected net cash flows from standing canes discounted at the relevant market determined pre-tax rate. Expected



cash flows have been computed by estimating the expected crop and the sugar extraction rate and the forecasts of sugar prices which will prevail in the coming year. Costs to sell, which includes fertilizing, cultivation and other direct expenses, are estimated based on the yearly budgets of the Group.

A gain or loss arising on initial recognition of a consumable biological asset at fair value less estimated costs to sell and from a change in fair value less estimated costs to sell is recognized in the consolidated statement of income for the period in which it arises.

#### Real Estate for Sale and Development

Real estate for sale and development consists of raw land, land improvements and developed real estate properties for sale.

Raw land, land improvements and developed real estate properties for sale are carried at the lower of aggregate cost and NRV, and include those costs incurred for the development and improvement of the properties and certain related capitalized borrowing costs. NRV is the estimated selling price in the ordinary course of business less estimated costs of completion and estimated costs necessary to make the sale.

#### Investment Properties

Property that is held for long-term rental yields or for capital appreciation or both, and that is not occupied by the Group, is classified as investment. Investment properties are carried at cost less accumulated depreciation and impairment, if any. Cost is the fair value of the consideration given to acquire the property which includes transaction costs such as legal fees and taxes on the purchase of the property.

Depreciable investment properties (i.e., building) are depreciated using the straight-line method over the estimated useful life of 40 years. Depreciation ceases at the earlier of the date that the item is classified as held for sale (or included in a disposal group that is classified as held for sale) in accordance with PFRS 5, *Noncurrent Assets Held for Sale and Discontinued Operations*, and the date the asset is derecognized.

Subsequent expenditure should demonstrably enhance the original asset to qualify for recognition. Transfers to investment properties do not result in gain or loss.

Derecognition of investment properties will be triggered by a change in use or by sale or disposal. Gain or loss arising on disposal is calculated as the difference between any disposal proceeds and the carrying amount of the related asset, and is recognized in profit or loss.

#### Property, Plant and Equipment

Property, plant and equipment are carried at historical cost less accumulated depreciation and any impairment, except for land which is stated at revalued amount less any impairment. Historical cost includes expenditure that is directly attributable to the acquisition of the asset, including borrowing costs on qualifying assets.



Subsequent costs are included in the asset's carrying amount or recognized as a separate asset, as appropriate, only when it is probable that future economic benefits associated with the item will flow to the Group and the cost of the items can be measured reliably. All other repairs and maintenance are charged to the consolidated statement of income during the financial period, in which they are incurred.

Construction in progress which represents properties under construction is stated at cost and depreciated only from such time as the relevant assets are completed and put into operational use. Upon completion, these properties are reclassified to the relevant property, plant and equipment account.

The net appraisal increment resulting from the revaluation of land is presented under "Revaluation increment on properties", net of related deferred income tax liability, in the consolidated balance sheet and consolidated statement of changes in equity. The Company's share in net appraisal increase resulting from the revaluation of land of an associate is shown as "Share in revaluation increment on land of an associate" in the consolidated balance sheet and consolidated statement of changes in equity. Increases in the carrying amount arising on revaluation of properties are recognized in the consolidated statement of comprehensive income and credited to revaluation increment in the consolidated statement of changes in equity, net of related deferred income tax liability. Any resulting decrease is directly charged against the related revaluation increment to the extent that the decrease does not exceed the amount of the revaluation in respect of the same asset. All other decreases are charged to the consolidated statement of income. Valuations are performed frequently enough to ensure that the fair value of properties does not differ significantly from its carrying amount.

The Group used the carrying amount of CADPI's depreciable assets as of July 1, 2004, which is the revalued amount less accumulated depreciation from the Group's perspective, as their deemed costs at that date when the Group adopted PFRS 1, *First-time Adoption of Philippine Financial Reporting Standards*. An annual transfer from the asset revaluation reserve to retained earnings is made for the difference between depreciation based on the revalued carrying amount of the assets and depreciation based on the assets original cost.

Land is not depreciated. Depreciation on other property, plant and equipment, is calculated using the straight-line method to allocate their cost less their residual values over their estimated useful lives, as follows:

	Number of Years
Building and improvements	10 to 25
Machinery and equipment:	
Factory machinery and installation	17 to 25
Locomotives and other equipment	5 to 20
Safety equipment	5
Service vehicles	5 to 6
Railroad equipment	10 to 20
Office furniture, fixtures and equipment	3 to 10

Depreciation commences when an asset is in its location or condition capable of being operated in the manner intended by management. Depreciation ceases at the earlier of the date that the item is classified as held for sale (or included in a disposal group that is classified as held for sale) in accordance with PFRS 5, *Noncurrent Assets Held for Sale and Discontinued Operations*, and the date the asset is derecognized.





Major renovations that qualified for capitalization are depreciated over the remaining useful life of the related asset or to the date of the next major renovation, whichever is sooner.

The asset's residual value, useful life and depreciation method are reviewed periodically to ensure that the residual values, period and method of depreciation are consistent with the expected pattern of economic benefits from items of property, plant and equipment.

The asset's carrying amount is written down immediately to its recoverable amount if the asset's carrying amount is greater than its estimated recoverable amount.

Gains and losses on disposal are determined by comparing proceeds with carrying amount of the asset and are reflected as other income in the consolidated statement of income.

The portion of revaluation increment in land, net of related deferred income tax liability, realized upon disposal of the property is transferred to unrestricted retained earnings.

#### Impairment of Nonfinancial Assets

The carrying values of property, plant and equipment, investment in shares of stock of an associate and other noncurrent assets are reviewed for impairment whenever events or changes in circumstances indicate that the carrying amount may not be recoverable. An impairment loss is recognized for the amount by which the asset's carrying amount exceeds its recoverable amount. The recoverable amount is the higher of an asset's fair value less costs to sell and value-in-use. For the purposes of assessing impairment, assets are grouped at the lowest levels for which there are separately identifiable cash flows (cash-generating units). Nonfinancial assets other than goodwill that suffered impairment are reviewed for possible reversal of the impairment at each reporting period.

Impairment losses of continuing operations are recognized in the consolidated statement of income in those expense categories consistent with the function of the impaired asset. Impairment loss recognized during interim period in respect to goodwill or an investment, either an equity instrument or a financial asset carried at cost, should not be reversed at year end.

An assessment is made at each reporting date as to whether there is any indication that previously recognized impairment losses may no longer exist or may have decreased. If such indication exists, the recoverable amount is estimated. A previously recognized impairment loss is reversed only if there has been a change in the estimates used to determine the asset's recoverable amount since the last impairment loss was recognized. If that is the case, the carrying amount of the asset is increased to its recoverable amount. That increased amount cannot exceed the carrying amount that would have been determined, net of depreciation, had no impairment loss been recognized for the asset in prior years. Such reversal is recognized in the consolidated statement of income unless the asset is carried at revalued amount, in which case the reversal is treated as a revaluation increase. After such a reversal, the depreciation and amortization charge is adjusted in future periods to allocate the asset's revised carrying amount, less any residual value, on a systematic basis over its remaining useful life.

#### Share Capital and Share Premium

Common shares are classified as equity. Incremental costs directly attributable to the issue of new shares or options are shown in equity as a deduction from proceeds, net of tax. The excess of proceeds from the issuance of shares over the par value of shares is credited to share premium.



#### Treasury Shares

Where any member of the Group purchases the Company's equity share capital (treasury shares), the consideration paid, including any directly attributable incremental costs, is deducted from equity attributable to the Company's equity holders until the shares are cancelled, reissued or disposed of. Where such shares are subsequently sold or reissued, any consideration received, net of any directly attributable incremental transaction costs and the related income tax effects, is included in equity attributable to the Company's equity holders.

#### Retained Earnings

Retained earnings represent the cumulative balance of net income or loss, dividend distributions, effects of the changes in accounting policy and other capital adjustments. Unappropriated retained earnings represent that portion which is free and can be declared as dividends to stockholders. Appropriated retained earnings represent that portion which has been restricted and therefore is not available for any dividend declaration.

#### Dividend Distribution

Dividend distribution to the Company's shareholders and the noncontrolling interest is recognized as a liability in the consolidated financial statement in the period in which the dividends are approved by the Company's BOD and shareholders.

#### Revenue Recognition

Revenue comprises the fair value of the sale of goods and services in the ordinary course of the Group's activities. Revenue is shown net of value-added tax, returns and discounts.

The Group recognizes revenue when the amount of revenue can be reliably measured, it is probable that future economic benefits will flow into the entity and specific criteria have been met for each of the Group's activities as described below. The amount of revenue is not considered to be reliably measured until all contingencies relating to the sale have been resolved.

#### *Sale of raw and refined sugar*

Sale of raw sugar is recognized upon endorsement and transfer of quedans, while sale of refined sugar is recognized upon shipment or delivery.

#### *Sale of molasses*

Sale of molasses is recognized upon transfer of molasses warehouse receipts.

#### *Revenue from tolling services*

Revenue from tolling services is recognized when the equivalent refined sugar is produced from raw sugar owned by tollees.

#### *Farm income*

Farm income is recognized when the related service is rendered.

#### *Real estate sales*

Real estate sales consist of revenues from sale of real estate properties. Income from sale of developed real estate properties is recognized in full when the collectibility of the sales price is reasonably assured and when risks and rewards over the developed assets have been transferred, usually at the time of receipt of at least 25% of the total contract price. Cash received from the sale of real estate properties over which the Company maintains continuing managerial involvement or related risks and rewards have not yet been transferred or where collectibility is not reasonably assured is recognized as customers' deposits in the consolidated balance sheet.



For income tax purposes, full revenue recognition is applied when more than 25% of the contract price has been collected in the year of sale, otherwise, the installment method is applied. Where gain on sales is recognized based on collection multiplied by the gross profit rates of individual sales contract.

*Rental income*

Rental income is recognized on a straight-line basis over the periods of the respective leases.

*Interest income*

Interest income on cash in bank and short-term investments is recognized on a time proportion basis using the effective interest rate method.

*Other income*

Other income is recognized when earned.

Other Comprehensive Income

Other comprehensive income comprises items of income and expenses (including items previously presented under the statement of changes in equity) that are not recognized in profit or loss for the year in accordance with PFRS.

Cost and Expenses

*Cost of sales*

Cost of sales include direct materials and labor costs, and those related indirect cost incurred. It is recognized as expense when related goods are sold.

*Selling, general and administrative expenses*

Selling expenses are costs incurred to sell or distribute goods. General and administrative expenses constitute costs of administering the business. These costs are expensed when incurred.

Employee Benefits

The Company and its subsidiaries have individual and separate defined benefit plan in accordance with local conditions and practices in the Philippines. A defined benefit plan is a pension plan that defines an amount of pension benefit to be provided, usually as a function of one or more factors such as age, years of service or compensation. The plans are generally funded through payments to trustee-administered funds as determined by periodic actuarial calculations.

*Pension plan asset*

The assets of the Group recognized in the consolidated balance sheet in respect of defined benefit pension plans is the lower of (a) the excess of the fair value of plan assets over the present value of the defined benefit obligation at the end of the reporting period together with adjustments for unrecognized actuarial gains or losses and past service costs and (b) the total of any cumulative unrecognized net actuarial losses and past service cost and the present value of any economic benefits available in the form of refunds from the plan or reductions in future contributions to the plan.

In cases when the amount determined results in a surplus (being the excess of the fair value of the plan assets over the present value of the defined benefit obligation), the Group measures the resulting asset at (a) the lower of the excess of the fair value of plan assets over the present value of the defined benefit obligation at the end of the reporting period together with adjustments for unrecognized actuarial gains or losses and past service costs and (b) the total of any cumulative unrecognized net actuarial losses and past service cost and the present value of any economic benefits available in the form of refunds from the plan or reductions in future contributions to the plan.



Plan assets represent assets that: (a) are held by an entity (a fund) that is legally separate from the Group; (b) are available to be used only to pay or fund employees benefits; and (c) are not available to the Group's own creditors, and cannot be returned to the Group unless: (i) the remaining assets of the fund are sufficient to meet all the related employee benefit obligations of the plan or the Group; or (ii) the assets are returned to the Group to reimburse it for employee benefits already paid.

*Pension costs and obligations*

The liability recognized in the consolidated balance sheet in respect of defined benefit pension plan is the present value of the defined benefit obligation at the end of the reporting period less the fair value of plan assets, together with adjustments for actuarial gains and losses and past service costs. The present value of the defined benefit obligation is determined by discounting the estimated future cash outflow using interest rates of debt securities that are denominated in Peso (currency in which the benefits will be paid) and that have terms to maturity approximating the terms of the related pension liability.

Pension costs are actuarially determined using the projected unit credit method. Actuarial gains and losses are recognized as income or expense when the net cumulative unrecognized actuarial gains and losses for the plan at the end of the previous reporting year exceeded 10% of the higher of the present value defined benefit obligation and the fair value of plan assets at that date. These gains or losses are recognized over the expected average remaining working lives of the employees participating in the plan.

Past service costs are recognized immediately in income, unless changes to the pension plan are conditional on the employees remaining in service for a specified period of time (the vesting period). In this case, the past service costs are amortized on a straight-line basis over the vesting period.

Gains or losses on the curtailment or settlement of a defined benefit plan are recognized when the curtailment or settlement occurs.

Transitional liability resulting from the Group's initial adoption of PAS 19 is being amortized for a period of five years from July 1, 2005. Outstanding transitional liability as of June 30, 2009 amounting to ₱32.6 million was fully amortized in 2010 (see Note 17).

*Termination benefits*

Termination benefits are payable when employment is terminated before the normal retirement date, or when an employee accepts voluntary redundancy in exchange for these benefits. The Group recognizes termination benefits when it is demonstrably committed to either: terminating the employment of current employees according to a detailed formal plan without possibility of withdrawal; or providing termination benefits as a result of an offer made to encourage voluntary redundancy. Benefits falling due more than 12 months after end of reporting period are discounted to present value.

Borrowing Costs

Borrowing costs that are directly attributable to the acquisition, construction or production of a qualifying asset which necessarily takes a substantial period of time to prepare for its intended use are included in the cost of that asset. Such borrowing costs are capitalized as part of the cost of the asset when it is probable that they will result in future economic benefits to the Group and the costs can be measured reliably.



Debt commitment fees relating to the drawn amount are amortized using effective interest rate method and are presented as reduction in the principal loan balance. Debt commitment fees relating to the undrawn loans are recorded as deferred charges and are amortized using straight-line method. Amortization of debt commitment fees is recognized as interest expense and presented in the consolidated statement of income.

#### Leases

The determination of whether the arrangement is, or contains a lease is based on the substance of the arrangement at inception date of whether the fulfillment of the arrangement is dependent on the use of a specific asset or assets or the arrangement conveys a right to use the asset. A reassessment is made after inception on the lease only if one of the following applies: (a) there is a change in contractual terms, other than a renewal or extension of the arrangement; (b) a renewal option is exercised or extension granted, unless the term of the renewal or extension was initially included in the lease term; (c) there is a change in the determination of whether fulfillment is dependent on a specified asset; or (d) there is substantial change to the asset.

Where a reassessment is made, lease accounting shall commence or cease from the date when the change in circumstances gave rise to reassessment for scenarios (a), (c), or (d) and at the date of renewal or extension period for scenario (b).

Leases where a significant portion of the risks and rewards of ownership are retained by the lessor are classified as operating leases. Payments made under operating leases are charged to the consolidated statement of income on a straight-line basis over the period of the lease.

Contingent rent is recognized as income or expense in the period in which they are earned or incurred.

#### Provisions and Contingencies

Provisions for environmental restoration, restructuring costs and legal claims are recognized when: the Group has a present legal or constructive obligation as a result of past events; it is more likely than not that an outflow of resources will be required to settle the obligation; and the amount has been reliably estimated. Restructuring provisions comprise lease termination penalties and employee termination payments. Provisions are not recognized for future operating losses.

Where there are a number of similar obligations, the likelihood that an outflow will be required in settlement is determined by considering the class of obligations as a whole. A provision is recognized even if the likelihood of an outflow with respect to any one item included in the same class of obligations may be small.

Provisions are measured at the present value of the expenditures expected to be required to settle the obligation using a pre-tax rate that reflects current market assessments of the time value of money and the risks specific to the obligation. The increase in the provision due to passage of time is recognized as interest expense.

Provisions are reviewed at each reporting period and adjusted to reflect the current best estimate.

Contingent liabilities are not recognized in the consolidated financial statements. These are disclosed unless the possibility of an outflow of resources embodying economic benefits is remote. A contingent asset is not recognized in the consolidated financial statements but disclosed when an inflow of economic benefits is probable.



### Foreign Currency-denominated Transactions and Translations

Items included in the financial statements of each of the Group's entities are measured using the functional currency.

Transactions denominated in foreign currencies are recorded using the exchange rate at the date of the transaction. Outstanding monetary assets and liabilities denominated in foreign currencies are translated using the closing rate of exchange at the end of the reporting period. Foreign exchange differences are credited or charged directly in the consolidated statement of income.

### Income Taxes

#### *Current income tax*

Current income tax assets and liabilities for the current and prior periods are measured at the amount expected to be recovered from or paid to the taxation authorities. The tax rates and the tax laws used to compute the amount are those that are enacted or substantively enacted at the end of the reporting period.

#### *Deferred tax*

Deferred income tax is provided, using the balance sheet liability method, on all temporary differences at the end of reporting period between the tax bases of assets and liabilities and their carrying amounts for financial reporting purposes.

Deferred income tax liabilities are recognized for all taxable temporary differences, including asset revaluations. Deferred income tax liability is not recognized when it arises from the initial recognition of an asset or liability in a transaction that is not a business combination and, at the time of the transaction, affects neither the accounting profit or loss nor taxable profit or loss. However, deferred tax liabilities are not provided on non-taxable temporary differences associated with investments in domestic subsidiaries, associates and interests in joint ventures.

Deferred income tax assets are recognized for all deductible temporary differences, carryforward benefits of unused tax credits (excess of minimum corporate income taxes or MCIT over regular corporate income taxes or RCIT) and unused tax losses (net operating loss carryover or NOLCO), to the extent that it is probable that sufficient future taxable profit will be available against which the deductible temporary differences and carryforward benefits of unused tax credits and unused tax losses can be utilized.

The carrying amount of deferred income tax assets is reviewed at the end of each reporting period and reduced to the extent that it is no longer probable that sufficient future taxable profit will be available to allow all or part of the deferred income tax assets to be utilized. Unrecognized deferred income tax assets are re-assessed at the end of each reporting period and are recognized to the extent that it has become probable that sufficient future taxable profit will allow the deferred tax asset to be recovered.

Deferred income tax assets and liabilities are measured at the tax rates that are expected to apply to the period when the asset is realized or the liability is settled, based on tax rates (and tax laws) that have been enacted or substantively enacted at the end of reporting period.

Deferred income tax assets and deferred income tax liabilities are offset if a legally enforceable right exists to set off the deferred income tax assets against the deferred tax liabilities and the deferred income tax relate to the same taxable entity and the same taxation authority.

Deferred income tax relating to items recognized outside profit or loss is recognized outside profit or loss. Deferred income tax items are recognized in correlation to the underlying transaction either in other comprehensive income or directly in equity.



#### Related Party Relationships and Transactions

Related party relationship exists when one party has the ability to control, directly or indirectly, through one or more intermediaries, or exercise significant influence over the other party in making financial and operating decisions. Such relationships also exist between and/or among entities which are under common control with the reporting entity, or between, and/or among the reporting entity and its key management personnel, directors or its stockholders. In considering each possible related party relationship, attention is directed to the substance of the relationship, and not merely to the legal form.

#### Earnings per Share

Basic earnings per share is calculated by dividing the profit attributable to equity holder of the Company by the weighted average number of ordinary shares in issue during the year, excluding ordinary or common shares purchased by the Company and held as treasury shares. Diluted earnings per share is computed by adjusting the weighted average number of ordinary shares outstanding to assume conversion of all the dilutive potential ordinary shares into ordinary shares.

#### Events after the Reporting Period

Post year-end events that provide additional information about the Group's position at the end of the reporting period (adjusting events) are reflected in the consolidated financial statements. Post year-end events that are not adjusting events are disclosed in the notes to the consolidated financial statements when material.

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### **3. Significant Accounting Judgments, Estimates and Assumptions**

The preparation of the consolidated financial statements in accordance with PFRS requires the Group to exercise judgment, make estimates and use assumptions that affect the reported amounts of assets, liabilities, income and expenses and related disclosures. The Group makes estimates and uses assumptions concerning the future. The resulting accounting estimates will, by definition, seldom equal the related actual results. Future events may occur which will cause the assumptions used in arriving at the estimates to change. The effects of any change in estimates are reflected in the consolidated financial statements as they become reasonably determinable.

Judgments, estimates and assumptions are continuously evaluated and are based on historical experience and other factors, including expectations of future events that are believed to be reasonable under the circumstances.

The Group believes the following represent a summary of judgments, estimates and assumptions that have a significant risk of causing a material adjustment to the carrying amount of assets and liabilities, as well as to the related revenues and expenses, within the next fiscal year, and related impact and associated risk in the consolidated financial statements.

#### Judgments

In the process of applying the Group's accounting policies, management exercised judgment on the following items, apart from those involving estimations, which have the most significant effect on the amounts recognized in the consolidated financial statements.

#### *Determination of the Company's functional currency*

Based on the economic substance of the underlying circumstances relevant to the Company, the functional currency is determined to be Peso. Also, it is the currency of the primary economic environment in which the Company and associates operate.



*Classification of financial instruments*

The Group classifies a financial instrument, or its component parts, on initial recognition as a financial asset, a financial liability or an equity instrument in accordance with the substance of the contractual arrangement and the definitions of a financial asset, a financial liability or an equity instrument. The substance of a financial instrument, rather than its legal form, governs its classification in the consolidated balance sheet.

The classifications of the various financial assets and financial liabilities of the Group are disclosed in Note 28. The aggregate carrying value of the Group's financial assets and financial liabilities amounted to ₱1,181.9 million and ₱9,366.2 million as of June 30, 2010, respectively, and ₱1,301.9 million and ₱7,090.2 million as of June 30, 2009, respectively (see Note 28).

*Classification of leases*

Management exercises judgment in determining whether substantially all the significant risks and rewards of ownership of the assets held for lease are retained by the Group. Lease contracts which the Group retains substantially all the risks and rewards incidental to ownership of the lease item are accounted for as operating leases. Otherwise, these are considered as finance leases. The Group has entered into various property leases where it has determined that the risks and rewards related to those properties are retained with the lessors. As such, these lease agreements are accounted for as operating lease.

*Allocation of cost to molasses inventory*

Management uses judgment to measure and allocate value to the molasses inventory. When the costs of conversion of each product are not separately identifiable, they are allocated among the products on a rational and consistent basis. The allocation is based on relative sales value of cane product at the completion of production. When the cost of molasses is deemed immaterial, this is measured at NRV and the value is deducted from the cost of the raw and refined sugar.

A portion of molasses inventory amounting to ₱25.3 million and ₱19.9 million pertains to allocated cost from the total production costs of milled raw and refined sugar as of June 30, 2010 and 2009, respectively (see Note 6).

*Revenue recognition*

Management exercised judgment in determining whether income from sale of real estate properties is recognized in full. Management believes that revenue shall be recognized in full when the collectability of the sales price is reasonably assured and when risk and rewards over the assets have been transferred, which is usually when the Group collects at least 25% or more of the total contract price.

In 2010, the Group recognized income from real estate in full when the Group collected at least 25% of the total contract price. In the previous years, revenue was recognized in full when 50% of the total contract price has been collected.

This change resulted in the recognition of income from real estate sales amounting to ₱13.0 million in 2010. Estimating the effect of the change in future periods is currently impracticable.





### Estimates and Assumptions

The key assumptions concerning the future and other key sources of estimation uncertainty at the end of the reporting period that have a significant risk of causing a material adjustment to the carrying amounts of assets and liabilities within the next fiscal years are discussed below.

#### *Determination of provision for impairment of receivables*

The provision for impairment of receivables is estimated based on two methods. The amounts calculated using each of these methods are combined to determine the total amount to be provided. First, specific accounts are evaluated based on information that certain customers may be unable to meet their financial obligations. In these cases, judgment is used, based on the best available facts and circumstances, including but not limited to, the length of relationship with the customer and the customer's current credit status based on third party credit reports and known market factors, to record specific allowance against amounts due to reduce receivable amounts expected to be collected. These specific allowance are re-evaluated and adjusted as additional information received impacts the amounts estimated. Second, a collective assessment of historical collection, write-off, experience and customer payment terms is determined. The amount and timing of recorded expenses for any period could therefore differ based on the judgments or estimates made. An increase in the Group's allowance for doubtful accounts would increase its recorded general and administrative expenses and decrease its current assets.

As of June 30, 2010 and 2009, the carrying amount of Group's receivables amounted to ₱977.2 million and ₱1,000.8 million, respectively, net of allowance for impairment of receivables of ₱33.1 million and ₱36.4 million, respectively (see Note 5).

#### *Determination of NRV of inventories and real estate for sale and development*

The Group's estimates of the NRV of inventories and real estate for sale and development are based on the most reliable evidence available at the time the estimates are made and the amount that the inventories and real estate for sale and development are expected to be realized. These estimates consider the fluctuations of price or cost directly relating to events occurring after the end of the period to the extent that such events confirm conditions at the end of the period. A new assessment is made of NRV in each subsequent period. When the circumstances that previously caused inventories and real estate for sale and development to be written down below cost no longer exist or when there is a clear evidence of an increase in NRV because of change in economic circumstances, the amount of the write-down is reversed so that the new carrying amount is the lower of the cost and the revised NRV.

The Group's inventories as of June 30, 2010 and 2009 amounted to ₱1,873.1 million and ₱1,588.5 million, respectively (see Note 6), while the Group's real estate for sale and development as of June 30, 2010 and 2009 amounted ₱331.4 million and ₱330.3 million, respectively (see Note 7).

#### *Determination of fair value less estimated costs to sell on consumable biological assets*

Management determines the age of the sugarcane and bases the fair value of the sugarcane on observable market data. Costs to sell, which include fertilizing, cultivation and other direct expenses, are estimated based on the yearly budgets of the Group.

As of June 30, 2010 and 2009, the Group's consumable biological assets amounted to ₱24.3 million and ₱14.8 million, respectively (see Note 8).



*Determination of provision for unrecoverable creditable withholding taxes*

Provision for unrecoverable creditable withholding taxes is maintained at a level considered adequate to provide for potentially unrecoverable claims. The Group, on a continuing basis, makes a review of the status of the claims, designed to identify those to be provided with any impairment losses. In these cases, management uses judgment based on the best available facts and circumstances. The amount and timing of recorded expenses for any period would therefore differ based on the judgments or estimates made.

As of June 30, 2010 and 2009, the carrying amount of the Group's creditable withholding taxes amounted to ₱113.8 million and ₱81.1 million, respectively, net of allowance for losses amounting to ₱13.7 million and ₱9.8 million, respectively (see Note 8).

*Valuation of land under revaluation basis*

The Group's land is carried at revalued amount, which approximate its fair value at the date of the revaluation, less any accumulated impairment losses. The valuation of land is performed by professionally qualified independent appraisers. The fair value as determined by independent appraisers, was arrived at using the Market Data Approach for land using the gathered available market evidences. Revaluations are made on a regular basis to ensure that the carrying amounts do not differ materially from those which would be determined using fair values at the end of the reporting period. Land carried at revalued amounts as of June 30, 2010 and 2009 amounted to ₱2,485.5 million and ₱2,518.2 million (see Note 11).

The resulting increase in the valuation of these assets based on the 2008 and 2006 valuations is presented under "Revaluation increment on properties", net of the related deferred income tax liability and "Share in revaluation increment on land of an associate", respectively, in the equity section of the consolidated balance sheets and in the consolidated statements of changes in equity.

*Estimation of useful lives and residual values of property, plant and equipment*

The useful life of each of the Group's items of property, plant and equipment is estimated based on the period over which the asset is expected to be available for use. Such estimation is based on a collective assessment of practices of similar businesses, internal technical evaluation and experience with similar assets. The estimated useful life of each asset is reviewed periodically and updated if expectations differ from previous estimates due to physical wear and tear, technical or commercial obsolescence and legal or other limits on the use of the asset. It is possible, however, that future results of operations could be materially affected by changes in the amounts and timing of recorded expenses brought about by the changes in the factors mentioned above. A change in the estimated useful life of any item of property, plant and equipment would impact the recorded operating expense and noncurrent assets. The total carrying value of the Group's depreciable property, plant and equipment as of June 30, 2010 and 2009 amounted to ₱9,305.6 million and ₱7,152.4 million, respectively (see Note 11).

*Impairment of nonfinancial assets*

The Group assesses at each reporting date whether there is any indication that property, plant and equipment, investment in shares of stock of associates, investment properties and other nonfinancial assets may be impaired. If such indication exists, the entity shall estimate the recoverable amount of the asset, which is the higher of an asset's fair value less costs to sell and its value-in-use. Estimating the value-in-use requires the Group to make an estimate of the expected future cash flows from the cash-generating unit and also to choose an appropriate discount rate in order to calculate the present value of those cash flows. The Group determined that the carrying values of property, plant and equipment, investment in shares of stock of associates, investment properties and other nonfinancial assets are recoverable.



The total carrying value of the Group's property, plant and equipment as of June 30, 2010 and 2009 amounted to ₱11,791.1 million and ₱9,670.6 million, respectively (see Note 11).

The carrying value of the Group's investment in shares of stock of associates amounted to ₱760.2 million and ₱739.1 million as June 30, 2010 and 2009, respectively (see Note 9).

The carrying value of the Group's investment properties as of June 30, 2010 and 2009 amounted to ₱344.4 million and ₱348.0 million, respectively (see Note 10).

*Estimation of retirement benefits cost*

The determination of the obligation and cost for pension and other retirement benefits is dependent on the selection of certain assumptions determined by management and used by actuary in calculating such amounts. Those assumptions are described in Note 17 and include, among others, discount rates, expected rates of return on plan assets and rates of future salary increase. Actual results that differ from the Group's assumptions are accumulated and amortized over future periods and therefore, generally affect the recognized expense and recorded obligation in such future periods.

Net pension plan assets as of June 30, 2010 and 2009 amounted to ₱145.5 million and ₱146.5 million, respectively. On the other hand, net pension benefit obligation as of June 30, 2010 and 2009 amounted to ₱41.1 million and ₱74.2 million, respectively (see Note 17).

*Provisions*

The Group provides for present obligations (legal or constructive) where it is probable that there will be an outflow of resources embodying economic benefits that will be required to settle said obligations. An estimate of the provision is based on known information at the end of the reporting period, net of any estimated amount that may be reimbursed to the Group. If the effect of the time value of money is material, provisions are discounted using a current pre-tax rate that reflects the risks specific to the liability. The amount of provision is re-assessed at least on an annual basis to consider new relevant information. No provision is deemed necessary as of June 30, 2010 and 2009.

*Contingencies*

The Group is involved in various labor disputes, litigations, claims, and tax assessments that are normal to its business. Based on the opinion of the Group's legal counsels on the progress and legal grounds of these cases, the Group believes that it does not have a present obligation arising from a past event and/or the likely outcome and estimated potential cash outflow cannot be reasonably determined as of this time. As such, no provision was made for these contingencies as of June 30, 2010 and 2009 (see Note 18).

*Recognition of deferred income tax assets*

The Group reviews the carrying amounts at the end of each reporting period and reduces the amount of deferred income tax assets to the extent that it is no longer probable that sufficient future taxable profit in the future will be available to allow all or part of the deferred tax assets to be utilized. The Group has deductible temporary differences and carryforward benefits of NOLCO and MCIT amounting to ₱121.7 million and ₱110.2 million as of June 30, 2010 and 2009, respectively (see Note 24).



#### 4. Cash and Cash Equivalents

Cash and cash equivalents at June 30 consist of:

	2010	2009
	<i>(In Thousands)</i>	
Cash on hand and in banks	<b>₱190,933</b>	₱295,656
Short-term placements	<b>45,681</b>	47,343
	<b>₱236,614</b>	₱342,999

Short-term placements earn interest ranging from 1.3% to 4.75%, 1.5% to 6.5%, and 1.5% to 5.1% per annum in 2010, 2009 and 2008, respectively, and have average maturities of 30 to 60 days. Interest income earned on cash in banks and short-term placements amounted to ₱7.5 million, ₱8.3 million and ₱5.6 million in 2010, 2009 and 2008, respectively.

#### 5. Receivables

Receivables at June 30 consist of:

	2010	2009
	<i>(In Thousands)</i>	
Trade (Note 15)	<b>₱696,404</b>	₱773,659
Advances to:		
Related parties (Note 16)	<b>144,755</b>	68,980
Employees	<b>39,380</b>	51,402
Planters and cane haulers	<b>38,547</b>	27,664
Advances for raw sugar purchases	<b>15,192</b>	16,961
Others	<b>39,797</b>	78,739
	<b>974,075</b>	1,017,405
Less allowance for impairment of receivables	<b>33,131</b>	36,380
	<b>₱940,944</b>	₱981,025

- a. Trade receivables include customers' accounts arising from the sale of real estate properties collectible in monthly installments over a period of 18 to 84 months and bear annual interest ranging from 8% to 20% depending on the terms of the sales contract. Cash received from the sale of real estate properties which did not meet the revenue recognition criteria as set out above are recognized as Customers' Deposits in the consolidated balance sheets. The aggregate future installment receivables under the sale contracts are as follows:

	2010	2009
	<i>(In Thousands)</i>	
Not later than 1 year	<b>₱13,676</b>	₱15,910
Later than 1 year	<b>36,206</b>	19,768
	<b>₱49,882</b>	₱35,678

- b. Advances to employees pertain to advances for the Group's expenses which are subsequently liquidated. These advances also include interest and noninterest-bearing salary, housing and educational loans that are collected through salary deduction.



Other receivables include advances to suppliers for the purchase of local and imported materials and supplies. This account also includes outstanding receivable from the 2002 sale of a portion of the RHI's land in Barrio Lumbangan, Nasugbu, Batangas to its employees. Due to the Reorganization Program discussed in Note 1, the employees were transferred to CADPI, whereas the receivable remained with RHI. As of June 30, 2010 and 2009, remaining balance amounts to ₱4.1 million. These loans bear annual interest of 12% and are payable over 10 years until 2012. Unearned interest income, relating to the current portion of such receivable (presented as a deduction from such receivable), amounts to ₱0.8 million and ₱0.4 million as of June 30, 2010 and 2009, respectively.

Noncurrent portion of loans to CADPI employees as of June 30, 2010 and 2009 amounting to ₱3.2 million and ₱6.6 million, respectively, is presented under "Other noncurrent assets" account, net of unearned interest income of ₱0.8 million and ₱2.2 million, respectively.

- c. Details and movement of allowance for impairment of receivables, determined using specific assessment as of June 30 follow:

	2008	Additions (Note 21)	Write-offs	2009	Additions (Note 21)	Write-offs	2010
	<i>(In Thousands)</i>						
Trade	₱9,586	₱230	(₱3,084)	₱6,732	₱-	(₱3,817)	₱2,915
Advances to employees	1,276	103	(103)	1,276	-	-	1,276
Advances to planters and cane haulers	6,044	100	-	6,144	1,891	-	8,035
Others	13,068	9,399	(239)	22,228	150	(1,473)	20,905
	₱29,974	₱9,832	(₱3,426)	₱36,380	₱2,041	(₱5,290)	₱33,131

## 6. Inventories

Inventories at June 30 consist of:

	2010	2009
	<i>(In Thousands)</i>	
At cost:		
Refined sugar	₱732,092	₱310,593
Alcohol	21,278	-
Materials in transit	19,532	132,084
At NRV:		
Raw sugar	584,076	614,437
Molasses	135,025	19,869
Material and supplies	381,134	511,526
	₱1,873,137	₱1,588,509

Details and movements of allowance for inventory losses of raw sugar and allowance for inventory obsolescence of materials and supplies as of June 30 follow:

	Raw Sugar		Materials and Supplies	
	2010	2009	2010	2009
	<i>(In Thousands)</i>			
Beginning	₱21,995	₱10,761	₱30,976	₱25,666
Provisions	12,365	11,234	2,685	5,310
Recovery	(2,601)	-	-	-
Write-offs	(31,759)	-	(4,545)	-
Ending	₱-	₱21,995	₱29,116	₱30,976



Recovery of inventory losses of raw sugar pertains to the increase in the NRV of inventory due to higher selling price.

Cost of inventories recognized as expense and included in “Cost of sales” amounted to ₱3,071.3 million, ₱3,118.7 million and ₱3,111.8 million in 2010, 2009 and 2008, respectively (see Note 20).

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## 7. Real Estate for Sale and Development

Real estate inventories consist of:

	2010	2009
	<i>(In Thousands)</i>	
Real estate properties for sale	₱40,359	₱51,782
Raw land and land improvements	291,012	278,493
	<b>₱331,371</b>	<b>₱330,275</b>

Borrowing costs directly incurred in connection to the construction of the Group’s real estate projects amounting to ₱1.3 million were capitalized in 2010, while no borrowing costs were capitalized in 2009 and 2008 (Note 15).

Real estate properties for sale and development of the Group with a carrying value of ₱178.9 million were used as collateral for the loan obtained from BDO by the Group (see Note 15).

Shown below are the aggregate cash price values and related aggregate carrying costs of real estate properties for sale as of June 30, 2010 and 2009.

	2010	2009
	<i>(In Thousands)</i>	
Aggregate cash price values	₱95,145	₱86,939
Less aggregate carrying costs	40,359	51,782
Excess of aggregate cash price values over aggregate carrying costs	<b>₱54,786</b>	<b>₱35,157</b>

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## 8. Prepayments and Other Current Assets

Prepayments and other current assets at June 30 consist of:

	2010	2009
	<i>(In Thousands)</i>	
Input VAT and other taxes	₱116,432	₱67,733
Creditable withholding taxes, net of allowance of ₱13.7 million in 2010 and ₱9.8 million in 2009	113,816	81,142
Consumable biological assets	24,322	14,796
Others	14,574	22,287
	<b>₱269,144</b>	<b>₱185,958</b>



Consumable biological assets pertain to standing sugarcanes of NAVI.

Input VAT and prepaid taxes comprise mainly of input value-added tax on purchases of equipment and services relating to the Expansion Project and RBC Plant construction (see Note 11).

Other current assets consist mainly of prepaid insurance and rentals, advance payments made to a sugar refinery for tolling services and advanced input VAT.

## 9. Investment in Shares of Stock of Associates

The Group has the following associates:

	Percentage of Ownership		Main Activity
	2010	2009	
HPCo	29.62*	29.62*	Sugar manufacturer
Fuego Land Corporation (FLC)	30.00	30.00	Real estate developer
Fuego Development Corporation (FDC)	30.00	30.00	Real estate developer
Club Punta Fuego, Inc. (CPFI)	26.63	26.63	Recreation
Roxaco - ACM Development Corporation (RADC)	50.00	50.00	Real estate developer

\*Effective ownership through RHI.

Details of investment in shares of stock of associates as of June 30 follow:

	2010	2009
	<i>(In Thousands)</i>	
Acquisition cost	₱308,185	₱308,185
Accumulated equity in net earnings:		
Beginning of year	294,088	280,193
Equity in net earnings for the year	144,604	82,415
Dividend income	(125,053)	(68,520)
End of year	313,639	294,088
Share in:		
Revaluation increment in land*	207,492	207,492
Change in fair value reserve of an associate	5,179	3,623
Unrealized gain on transfer of land	(59,030)	(59,030)
Allowance for impairment	(15,233)	(15,233)
	₱760,232	₱739,125

\*Includes share of noncontrolling interests amounting to ₱71.2 million.

- a. HPCo is primarily engaged in the manufacturing and trading of raw and refined sugar, molasses and other sugar by-products.
- b. FDC was formed as a 70%-30% joint venture by Landco Pacific Corporation (LPC) and RLC specifically to carry out the business plan which provides, among others, for the establishment of basic facilities and amenities on some 21 hectares of land and consequently for the development of the upgraded facilities on the land.

On August 23, 2005, RLC entered into an Assignment Agreement with FDC. The Agreement provides that RLC shall subscribe to, and FDC shall issue to RLC, 24,000,000 shares of stock of FDC with a par value of ₱1 per share. On August 25, 2005, RLC transferred to FDC 156,568 square meters of land with a total historical cost of ₱3.6 million and fair market value



of ₱129.2 million in full payment of the subscription price and in exchange for the shares. On January 12, 2006, the Philippine SEC approved the transfer of land. The said transfer of land in exchange for shares of stock is exempt from all taxes except documentary stamp tax as approved by the Bureau of Internal Revenue (BIR) on August 10, 2005.

After the subscription of shares and assignment of land, the total equity interest of RLC to FDC increased from 30.0% to 52.0%. Although RLC owns 47.0% of the voting shares of FDC as of June 30, 2007, LPC which is the owner of the remaining 53.0% voting shares still controls FDC on the basis that LPC has the majority of the seats in the BOD of FDC. Further, the 47.0% ownership of RLC in FDC is deemed temporary since FDC's BOD approved on December 5, 2006 the conversion of certain of its liabilities to LPC into shares of stock. Once Philippine SEC approves this debt equity conversion between LPC and FDC, the ownership interest of LPC will revert to 70.0% and that of RLC to 30.0%. On May 8, 2008, the Philippine SEC approved the increase in capital stock of FDC. In 2009 and 2008, the Group eliminated the unrealized gain on the aforementioned transfer of land to the extent of the Group's ownership interest in FDC amounting to ₱59.0 million.

- c. RLC provided for additional impairment of its investment in RADC amounting to ₱1.2 million in 2009 to reflect the impact of the adverse economic environment in which RADC operates (nil in 2010).
- d. The accumulated equity in net profit (losses) and share in fair value reserves in associates of ₱313.6 million and ₱294.1 million as of June 30, 2010 and 2009, respectively, is not available for distribution to shareholders, unless received as cash dividends from the associates.

The summarized financial information of associates as of and for the year ended June 30 follows:

	2010	2009	2008
	<i>(In Thousands)</i>		
Current assets	<b>₱2,027,928</b>	₱1,971,823	₱1,577,458
Noncurrent assets	<b>1,499,647</b>	1,263,405	1,543,863
Current liabilities	<b>1,390,882</b>	1,179,198	943,358
Noncurrent liabilities	<b>336,240</b>	233,361	397,723
Net assets	<b>1,800,453</b>	1,822,669	1,780,240
Revenue	<b>1,840,810</b>	1,715,465	1,719,280
Net income	<b>317,256</b>	193,789	194,220

## 10. Investment Properties

Investment properties of the Company and RLC consist of:

	2010	2009
	<i>(In Thousands)</i>	
Agricultural properties	<b>₱332,105</b>	₱334,583
Residential properties	<b>6,194</b>	6,194
Commercial properties	<b>1,071</b>	1,071
Building, net of accumulated depreciation of ₱11.4 million in 2010 and ₱10.3 million in 2009 (Notes 11 and 21)	<b>5,022</b>	6,108
	<b>₱344,392</b>	₱347,956





The Company

As of June 30, 2009, certain parcel of land amounting to ₱175,329 were donated for the construction of churches, public schools and national roads. The Company also recognized loss on expropriation and erosion amounting to ₱1.1 million and ₱13,399, respectively.

The total carrying amount of the Company's investment properties includes those land properties that are subjected to Comprehensive Agrarian Reform Law (CARL) with total land area of 2,241.90 hectares (see Note 18).

Fair value of these investment properties, including those land properties subjected to CARL, amounted to ₱5,564.3 million based on the appraised values of the properties as of September 21, 2010 as determined by an independent, professionally qualified appraiser.

RLC

Investment property of RLC pertains to a commercial building for lease in Nasugbu, Batangas (see Note 15). The estimated fair market value of the investment property as of June 30, 2010, amounted to ₱9.1 million, based on the appraisal reports dated September 21, 2010 determined by an independent, professionally qualified appraiser.

Bases of Valuation

The value of the land was arrived at by using the sales comparison approach. This is a comparative approach to value that considers the sales of similar or substitute properties and related market data and establishes a value estimate by processes involving comparison.

The value of the improvements was arrived at by using the cost approach. This is a comparative approach to the value of property or another asset that considers as a substitute for the purchase of a given property, the possibility of constructing another property that is equivalent to the original or one that could furnish equal utility with no undue cost.

**11. Property, Plant and Equipment**

Details and movements of property, plant and equipment, valued at cost, for the years ended June 30 are shown below:

	2010					
	Buildings and Improvements	Machinery and Equipment	Transportation and Railroad Equipment	Office Furniture, Fixtures and Equipment	Construction in Progress	Total
	<i>(In Thousands)</i>					
<b>Cost</b>						
Beginning balances	₱1,235,011	₱5,207,977	₱126,766	₱611,784	₱4,967,334	₱12,148,872
Additions	129,534	1,346,668	25,074	268,753	797,146	2,567,175
Disposals	-	(10,820)	(118,449)	(982)	-	(130,251)
Reclassification	686,889	2,307,477	4,643	(803,557)	(2,217,363)	(21,911)
Ending balances	2,051,434	8,851,302	38,034	75,998	3,547,117	14,563,885
<b>Accumulated Depreciation</b>						
Beginning balances	(704,591)	(3,647,479)	(124,947)	(519,452)	-	(4,996,469)
Depreciation	(67,429)	(321,051)	(8,790)	(11,869)	-	(409,139)
Disposal	-	6,748	118,030	640	-	125,418
Reclassification	28,118	(477,941)	362	471,372	-	21,911
Ending balances	(743,902)	(4,439,723)	(15,345)	(59,309)	-	(5,258,279)
<b>Net Book Value</b>	<b>₱1,307,532</b>	<b>₱4,411,579</b>	<b>₱22,689</b>	<b>₱16,689</b>	<b>₱3,547,117</b>	<b>₱9,305,606</b>



2009						
	Buildings and Improvements	Machinery and Equipment	Transportation and Railroad Equipment	Office Furniture, Fixtures and Equipment	Construction in Progress	Total
<i>(In Thousands)</i>						
<b>Cost</b>						
Beginning balances	₱1,061,064	₱5,096,279	₱123,469	₱577,909	₱1,983,930	₱8,842,651
Additions	184,021	141,108	5,922	42,087	2,983,404	3,356,542
Disposals	(12,231)	(29,410)	(2,776)	(64)	–	(44,481)
Reclassification	2,157	–	151	(2,726)	–	(418)
Write off	–	–	–	(5,422)	–	(5,422)
<b>Ending balances</b>	<b>1,235,011</b>	<b>5,207,977</b>	<b>126,766</b>	<b>611,784</b>	<b>4,967,334</b>	<b>12,148,872</b>
<b>Accumulated Depreciation</b>						
Beginning balances	(705,487)	(3,380,095)	(123,035)	(500,248)	–	(4,708,865)
Depreciation	(43,194)	(235,614)	(535)	(26,752)	–	(306,095)
Disposal	5,394	5,483	1,634	64	–	12,575
Reclassification	38,696	(37,253)	(3,011)	2,062	–	494
Write off	–	–	–	5,422	–	5,422
<b>Ending balances</b>	<b>(704,591)</b>	<b>(3,647,479)</b>	<b>(124,947)</b>	<b>(519,452)</b>	<b>–</b>	<b>(4,996,469)</b>
<b>Net Book Value</b>	<b>₱530,420</b>	<b>₱1,560,498</b>	<b>₱1,819</b>	<b>₱92,332</b>	<b>₱4,967,334</b>	<b>₱7,152,403</b>

Land at appraised values and had it been carried at cost at the beginning and end of June 30 are as follows:

	2010	2009
<i>(In Thousands)</i>		
Beginning balance at appraisal values	<b>₱2,518,174</b>	₱2,518,174
Additions	<b>26,097</b>	–
Revaluation decrease	<b>(58,756)</b>	–
<b>Ending balance at appraisal values</b>	<b>₱2,485,515</b>	₱2,518,174
<b>At cost</b>	<b>₱59,229</b>	₱33,134

a. Construction in progress

Construction in progress as of June 30, 2010 and 2009 pertains mainly to the foregoing milling plant improvement project, refinery plant installation of sieving facilities, as well as construction and improvement of waste and pollution facilities of the Group.

*Milling plant improvement project (the Expansion Project)*

With the intent of improving its revenue generating capability, the Group purchased second-hand mills and related equipment from Bryant, Florida, United States of America (USA) and Fairymead, Australia.

In August 2007, CADPGC entered into a purchase agreement, for and on behalf of its then wholly-owned subsidiaries, CADPI and CACI, with a foreign corporation to buy certain sugar mill equipment for a total purchase price of US\$19.5 million. The purchase pertains to different pieces of disassembled equipment that originated from “Bryant Sugar House”, a sugar mill located in Bryant, Florida, U.S.A., of which the sellers had purchased from United States Sugar Corporation through a purchase and removal agreement executed on April 30, 2007.

To complement the mills from Bryant Sugar House, mill components and shredder were purchased from Australia in March 2008.

The Group obtained short and long-term borrowings from various banks to finance the Expansion Project (see Notes 12 and 15).



*RBC Plant Construction Project*

On June 27, 2008, in line with the Group Expansion Project, RBC entered into an agreement to construct its bioethanol plant in La Carlota City, Negros Occidental for a total contracted amount of US\$20.9 million. As of June 30, 2010 and 2009, the balance in the construction in progress relating to RBC plant amounted to ₱1,202.2 million and ₱584.8 million, respectively.

*Capitalization of borrowing costs*

Interests from short and long-term borrowings amounting to ₱178.6 million, ₱277.9 million and ₱45.5 million in 2010, 2009 and 2008, respectively, incurred to finance the Expansion Project were capitalized to property, plant and equipment. The Group amortizes such capitalized interest over the useful life of the qualifying asset to which it relates. Unamortized capitalized interest as of June 30, 2010 and 2009 amounted to ₱524.2 million and ₱370.4 million with corresponding deferred income tax liability of ₱157.2 million and ₱111.1 million, respectively (see Note 24). The rates used to determine the amount of borrowing costs eligible for capitalization were 8.8%, 6.7% and 6.6% in 2010, 2009 and 2008, respectively, which were the average effective interest rates of the borrowings.

*Noncash additions to property, plant and equipment*

The Group has outstanding liability on purchase of equipment and construction services amounting to ₱54.7 million, ₱2.8 million and ₱68.1 million as of June 2010, 2009 and 2008, respectively (see Note 13).

b. Depreciation

Depreciation of property, plant and equipment and investment property (see Note 10) charged to operations are as follows:

	2010	2009	2008
		<i>(In Thousands)</i>	
Cost of sales (Note 20)	<b>₱381,961</b>	₱274,204	₱301,858
General and administrative expenses (Note 21)	<b>28,264</b>	32,883	28,836
	<b>₱410,225</b>	₱307,087	₱330,694

As of June 30, 2010 and 2009, fully depreciated property, plant and equipment, with an aggregate cost of ₱1,400.6 million and ₱1,404.1 million, respectively, are still being used in operations.

c. Property, plant and equipment as collateral

Some items of property, plant and equipment of the Group are mortgaged to secure the Group's loan obligations with creditor banks (see Note 15).

d. Capital expansion commitments

The Group has outstanding capital expansion commitments amounting to ₱1,053.5 million and ₱1,542.8 million as of June 30, 2010 and 2009, respectively.



## 12. Short-term Borrowings

### CACI and CADPI

At various dates in 2010, 2009 and 2008, CACI and CADPI obtained unsecured short-term loans from various local banks to meet their respective working capital requirements. The loans, which are payable in lump sum on various dates, are subject to annual interest rates ranging from 4.7% to 7.0%, 5.0% to 9.75% and 4.7 % to 8.1%, and have terms ranging from 29 to 32 days, 30 to 32 days and 28 to 179 days in 2010, 2009 and 2008, respectively.

As of June 30, 2010 and 2009, the balance of these short-term loans, net of related unamortized debt commitment fees, amounted to ₱2,449.9 million and ₱2,937.0 million, respectively.

Total interest expense recognized from these short-term borrowings amounted to ₱159.3 million, ₱76.4 million and ₱53.2 million in 2010, 2009 and 2008, respectively, excluding interests of ₱42.0 million in 2010 and ₱36.0 million in 2009 which were capitalized (see Note 11).

### RLC

Short-term borrowings consist of loans from local banks which are availed of by RLC to finance working capital requirements, including the development of ongoing real estate projects. Loans amounting to ₱27.0 million and ₱25.5 million which have original maturities of October 2008 and December 2008, respectively, and have floating interest rates, were renewed by RLC in 2010. The ₱27.0 million and ₱25.5 million loans have fixed interest rates of 7.75% and 6.25%, respectively, for the first 30 days and to be repriced every month. The ₱27.0 million loan shall mature on December 8, 2010. The ₱25.5 million loan matured on May 11, 2010 and was subsequently renewed in August 2010. Total interest charged to the consolidated statements of income amounted to ₱4.0 million, ₱5.1 million and ₱4.3 million in 2010, 2009 and 2008, respectively.

As of June 30, 2010 and 2009, the balance of these short-term loans amounted to ₱52.5 million and ₱65.5 million, respectively.

## 13. Accounts Payable and Accrued Expenses

Accounts payable and accrued expenses at June 30 consist of:

	2010	2009
	<i>(In Thousands)</i>	
Trade suppliers	<b>₱160,801</b>	₱335,159
Accrued expenses:		
Interest (Notes 12 and 15)	<b>85,842</b>	37,277
Contractors	<b>87,504</b>	10,714
Outside services	<b>17,738</b>	13,523
Payroll and other benefits	<b>9,892</b>	6,743
Purchases and others	<b>73,773</b>	128,403
Payable to government agencies for taxes and contributions	<b>75,034</b>	57,835
Payable to related parties (Note 16)	<b>55,566</b>	50,371
Due to planters	<b>18,857</b>	47,874
Others	<b>131,918</b>	192,364
	<b>₱716,925</b>	₱880,263

Other payables include liabilities to third parties for sugar liens and other related fees and purchases of equipment relating to the Expansion Project (see Note 11).



#### 14. Customers' Deposits

Customers' deposits represent noninterest-bearing cash deposits from buyers of the Group's sugar and molasses and cash received from the sale of real estate properties which did not meet the revenue recognition criteria as set out in Note 2. Deposits from buyers of sugars and molasses will be applied against future deliveries of sugar and molasses which are expected to be completed in the next 12 months (see Note 18). Deposits from sale of real estate properties are applied against the receivable upon recognition of revenue. Customers' deposits amounted to ₱150.3 million and ₱199.0 million as of June 30, 2010 and 2009, respectively.

#### 15. Long-term Borrowings

Long-term borrowings at June 30 consist of:

	2010	2009
	<i>(In Thousands)</i>	
Banco De Oro Unibank, Inc. (BDO)	<b>₱4,237,000</b>	₱2,114,494
Syndicated loan facility:		
Bank of the Philippine Islands (BPI)	<b>1,500,000</b>	940,562
Rizal Commercial Banking Corporation (RCBC)	<b>500,000</b>	219,944
	<b>6,237,000</b>	3,275,000
Unamortized debt commitment fee	<b>(35,692)</b>	(23,027)
	<b>6,201,308</b>	3,251,973
Less current portion	<b>76,339</b>	-
	<b>₱6,124,969</b>	₱3,251,973

##### a. Loans availed by the Company

On January 16, 2009, BDO approved the loan facility for the funding of the reorganization with a credit line of ₱650.0 million. This is secured by several investment properties owned by the Company and properties for development owned by RLC aggregating to 686,321 square meters and shares of stock of RHI held by the Company totaling to 597,606,670 shares (see Note 1). The loan facility is made available to the Company and RHI provided that the combined availment does not exceed the credit line. As of June 30, 2010, the Company has availed of loans amounting to ₱427.0 million which bear interest ranging from 5.63% to 6.25%, to be repriced every quarter as agreed by both parties. Long-term borrowings amounting to ₱217.0 million and ₱210.0 million are payable in quarterly installments until January 20, 2015 and October 15, 2015, respectively.

##### b. Loans availed by RHI and its subsidiaries

On February 8, 2008, RHI availed of the loan facility from BDO with an aggregate amount of ₱6,189.0 million. The principal amount of debt accommodation is shared by RHI and CADPI/CACI amounting to ₱1,570.0 million and ₱4,619.0 million, respectively. In addition, on February 14, 2008, CADPI and CACI entered into a Syndicated Loan Agreement with BPI/RCBC (with BPI as the lead bank) for a total credit line of ₱1,500.0 million.

##### RHI

On May 5, 2008, RHI availed loans from BDO amounting to ₱143.3 million to finance its Shares Buy Back Program. The principal of the loan is payable quarterly starting on the fourth year of the 10-year term.



Short-term loans availed from BDO on May 5, 2008 and October 29, 2008, amounting to ₱400.0 million and ₱175.0 million, respectively were rolled over to long-term borrowings. As such, the principal of the loan will be payable quarterly starting on the fourth year of the original 10-year term.

As of June 30, 2009, the interest rate of the long-term loans was 5.9% per annum, subject to quarterly repricing as agreed by the parties. In 2010, the Company exercised its option to fix the quarterly interest rate of the loans at 8.84% beginning August 5, 2009 until the end of the loan terms.

#### CADPI

On February 14, 2008, CADPI entered into a loan agreement with BPI to avail loans in two tranches with an aggregate principal amount of ₱500.0 million. Tranche “A” of the loan amounting to ₱300.0 million bears fixed annual interest of 8.0% and payable on the 5th anniversary date of the borrowing. On the other hand, Tranche “B” of the loan amounting to ₱200.0 million bears fixed annual interest of 8.40% and payable on an installment basis, ₱2.0 million on the 5th and 6th anniversary date of the borrowing and the balance on the 7th anniversary date of the borrowing.

In 2008, CADPI availed loans from BPI and RCBC amounting to ₱167.2 million and ₱83.6 million, respectively, which bear interest of 6.50% and 6.60%, respectively. In 2009, interest rates were 5.80% and 5.90% for BPI and RCBC loan, respectively. Promissory notes issued by CADPI to the banks are under the terms set forth in the Syndicated Loan Agreement. Loans availed are with 10-year terms and will all mature on May 5, 2018.

Likewise, on May 5, 2008, CADPI availed additional loan from BDO amounting to ₱365.9 million. The principal of the loans is payable quarterly starting on the 4th year of the 10-year term. As of June 30, 2009, the interest rate was 5.90%, subject to repricing based on loan agreements.

On October 29, 2008, additional loans were availed by CADPI from BDO, BPI and RCBC amounting to ₱459.0 million, ₱143.5 million and ₱71.4 million, respectively, with interest rates of 6.60%, 6.50% and 6.60%, respectively. As of June 30, 2009, the interest rates of the availed loans from BDO, BPI and RCBC were 5.90%, 5.80% and 5.90%, respectively, subject to quarterly repricing as agreed by the parties.

In 2010, CADPI also exercised its option to fix the quarterly interest rates of the floating rate loans availed in May 2008 and October 2008. Interest rate was fixed to 8.79% for BPI loans and 8.93% for BDO and RCBC loans, which became effective beginning August 5, 2009 until the end of the loan terms.

On February 12, 2010, CADPI availed additional loans from the undrawn portion of the total credit facility from BPI, BDO and RCBC amounting to ₱329.3 million, ₱1,050.5 million and ₱166.2 million, respectively. Loans availed from BPI and RCBC with fixed interest rates of 8.70% and 8.84%, respectively, are payable in 29 equal quarterly installments beginning May 2011, which is the end of the three years grace period from initial drawdown dated May 2008. Loans availed from BDO carries fixed interest rate of 8.84% and are payable in 28 monthly installments beginning August 5, 2011.



### CACI

On May 5, 2008, CACI availed loans from BPI, BDO and RCBC amounting to ₱129.8 million, ₱395.3 million and ₱64.9 million, respectively, and with interest rates of 6.50%, 6.60% and 6.60%, respectively. Loans availed are with 10-year terms and payable in 29 and 28 quarterly installments beginning May 2011 for BPI and RCBC and August 2011 for BDO, respectively. As of June 30, 2009, interest rates of the availed loans with BPI, BDO and RCBC were 5.80%, 5.90% and 5.90%, respectively.

In 2010, CACI exercised its option to fix the quarterly interest rate of repricing BPI loans at 8.79% and BDO and RCBC loans at 8.84% beginning August 5, 2009 until the end of the loan terms.

On August 12, 2009, CACI availed additional loans from BPI and RCBC amounting to ₱230.2 million and ₱113.9 million, respectively. On November 5, 2009, CACI also obtained additional loan from BDO amounting to ₱781.0 million. Loans availed from BPI and RCBC with fixed interest rate of 8.74% and 8.88%, respectively, are payable in 29 equal quarterly installments beginning May 2011, which is the end of the three years grace period from initial drawdown dated May 2008. Loans availed from BDO, on the other hand, carries fixed interest rate of 8.94% and are payable in 28 quarterly installments beginning August 5, 2011.

### *Debt commitment fees*

As part of the Syndicated Loan Agreement with BPI/RCBC, the Group incurred debt commitment fees amounting to ₱59.4 million in 2008. Of the total amount of debt commitment fees paid, ₱29.8 million pertains to the drawn portion of the total credit facility (referred to as “Unamortized debt commitment fees” and presented as a reduction from the principal loan balance), while the remaining ₱29.6 million pertains to the undrawn portion (presented as “Deferred charges” under “Other noncurrent assets”). Deferred charges amounting ₱16.3 million as of June 30, 2009 was all recognized as reduction to the outstanding loans upon full availments of the undrawn portion of the credit facility. As of June 30, 2010 and 2009, unamortized debt commitment fees on long-term loans amounted to ₱35.7 million and ₱23.0 million, respectively.

### *Suretyship agreement, mortgage trust indenture and debt covenants*

In relation with the BDO Loan Facility executed on February 8, 2008, RHI, CADPI and CACI, entered into a Continuing Suretyship Agreement with BDO. Under this Agreement, BDO shall have the right to set-off the secured obligations in solidarity against all the borrowers' properties.

On February 14, 2008, RHI, CADPI, CACI and RBC, entered into a separate suretyship agreement arising out of the Syndicated Loan Agreement which warrants the due and faithful performance by the borrowers of all obligations due to the creditor banks, BPI and RCBC. The suretyship shall remain in full force and effect until full and due payment of the indebtedness under the Syndicated Loan Agreement. In addition, all liens of the creditor banks shall have rights of set-off in solidarity against the borrower's properties.

Further, RHI, CADPI and CACI executed a Mortgage Trust Indenture (MTI) to secure the loans obtained from BDO, BPI and RCBC. The MTI covers properties in Nasugbu, Batangas which consist mainly of RHI's land and CADPI's properties with an aggregate carrying value of ₱1.9 billion and ₱4.9 billion, respectively, and CACI's properties in La Carlota, Negros Occidental amounting to ₱4.0 billion as of June 30, 2010.



The above loan agreements stipulate certain covenants, which include the following:

- maintenance of a reasonable amount of deposit with the creditor banks;
- registration of all collaterals, which must be free from liens and liabilities;
- maintenance of debt service coverage ratio and debt to equity ratio; prohibition on purchase of additional equipments except in pursuance of its sugar expansion and ethanol project; and
- prohibition on any material change in ownership of control of its business or capital stock or in the composition of its top level management.

As of June 30, 2010 and 2009, the Group is in compliance with these loan covenants.

c. Loans availed by RLC

On February 3, 2006, RLC entered into a loan agreement with Amalgated Investment Bank in the aggregate principal amount of ₱45.0 million for financing of RLC's ongoing development projects. These loans were secured by an assignment of ₱52.3 million installment contract receivables (see Note 5). The loan agreement provides that RLC shall maintain at all times a specified current ratio, debt to equity ratio and debt service coverage ratio, beginning 2006. RLC has complied with these requirements in 2009 and 2008. Full payment of the loan was made by RLC in 2009.

On February 3, 2009, RLC obtained a term loan facility from BDO amounting to ₱40.0 million to finance the development of the Memorial Park. The loan facility was issued on a staggered basis, with the first ₱8.0 million issued in 2009 and the remaining ₱32.0 million released in 2010. The loans bear fixed interest rates ranging from 6.13% to 6.63%, for the first 45 to 92 days and to be repriced every 30 to 180 days. Principal amounts are payable quarterly after the 2-year grace period allowed by the bank. The loans shall mature on May 4, 2014. This loan facility is secured by RLC's investment property, with carrying value of ₱5.0 million as well as the assignment of leasehold rentals from the said property (see Note 10).

The maturity of long-term borrowing as of June 30 is as follows:

	2010	2009
	<i>(In Thousands)</i>	
Less than 1 year	<b>₱76,339</b>	₱-
Between 1 and 2 years	<b>843,929</b>	-
Between 2 and 5 years	<b>3,048,224</b>	1,453,037
Over 5 years	<b>2,232,816</b>	1,798,936
	<b>₱6,201,308</b>	₱3,251,973

Interest from long-term borrowings recognized as expense amounted to ₱182.9 million, ₱65.5 million and ₱9.4 million, net of capitalized amounts of ₱137.9 million, ₱241.9 million and ₱45.5 million in 2010, 2009 and 2008, respectively.





## 16. Related Party Transactions

a. RLC's outstanding balances and transactions with other related parties are as follows:

	Relationship	2010		2009	
		Advances		Advances	
		To (Note 5)	From (Note 13)	To (Note 5)	From (Note 13)
FDC	Associate	₱73,336	₱10,699	₱68,980	₱9,150
FLC	Associate	51,000	33,459	–	26,324
RADC	Associate	–	10,968	–	10,968
Marilo Realty Development Corporation (Marilo)	Joint venture partner	–	279	–	3,929
VJ Properties, Inc.	Joint venture partner	10,975	–	–	–
Others		9,444	161		
		<b>₱144,755</b>	<b>₱55,566</b>	<b>₱68,980</b>	<b>₱50,371</b>

- i. In 2004, RLC and LPC by way of a Deed of Assignment of Rights, assigned to Punta Fuego Holdings Corporation (PFHC) the rights and privileges to their 105 and 245 club shares in CPFI, respectively. In consideration of the assignment of rights and privileges, PFHC will pay RLC and LPC an amount equivalent to 85% of the net income earned from the club shares to be remitted on or before May 5 of each year beginning 2005. The respective shares of RLC and LPC shall be computed in proportion to the number of club shares which they have each assigned. In 2005, PFHC and FDC merged with FDC as the surviving entity. As a result, FDC assumed the said liability of PFHC to RLC. As of June 30, 2010, RLC is in negotiation with FDC for the allocation of the actual number of shares assigned. Assignment fee charged to the consolidated statements of income amounted to ₱5.5 million and ₱ 3.9 million in 2009 and 2008, respectively (nil in 2010).
- ii. Due to related parties represent advances from FLC, RADC, FDC and Marilo for working capital requirements of RLC. These advances are noninterest-bearing and have no fixed repayment terms.

b. Compensation of key management for the years ended June 30 follows:

	2010	2009	2008
		<i>(In Thousands)</i>	
Salaries and other benefits	₱56,078	₱52,538	₱44,754
Pension cost (income)	292	1,876	(1,676)
	<b>₱56,370</b>	<b>₱54,414</b>	<b>₱43,078</b>

There are no other long-term benefits, termination benefits and share-based payment.

## 17. Retirement Benefit Plans

### Net Pension Plan Assets

The Company, RLC, and RHI maintain individual and separately funded non-contributory defined benefit plans (the Plans) covering all eligible employees. Under the Plans, the normal retirement age is 65. A participant may opt to retire at age 60 or after rendering 20 years of continued service. Retirement benefit for both normal retirement is equivalent to two months average basic salary for each year of service rendered.



The amounts recognized as net pension assets in the consolidated balance sheets at June 30 are determined as follows:

	2010	2009
	<i>(In Thousands)</i>	
Present value of obligation	<b>₱198,420</b>	₱127,998
Fair value of plan assets	<b>(273,787)</b>	(274,708)
Surplus	<b>(75,367)</b>	(146,710)
Unrecognized actuarial gains (losses)	<b>(70,091)</b>	315
Unrecognized transitional liability	-	(138)
<b>Net pension plan assets</b>	<b>(₱145,458)</b>	<b>(₱146,533)</b>

Plan assets cannot be returned to the Company, RLC, and RHI unless on circumstances discussed in Note 2. The net pension assets as of June 30, 2010 and 2009 of ₱145.5 million and ₱146.5 million, respectively, will be used to reduce future contributions to the retirement fund. Consequently, a portion of the Group's 2010 and 2009 retained earnings related to net pension plan asset is not available for dividend declaration (see Note 25).

The movements in the defined benefit obligation over the year are as follows:

	2010	2009
	<i>(In Thousands)</i>	
Beginning of year	<b>₱127,998</b>	₱136,569
Interest cost	<b>12,675</b>	13,389
Current service cost	<b>7,250</b>	5,460
Benefits paid	-	(1,768)
Actuarial loss (gain)	<b>50,497</b>	(25,652)
<b>End of year</b>	<b>₱198,420</b>	<b>₱127,998</b>

The movements in the fair value of plan assets during the year are as follows:

	2010	2009
	<i>(In Thousands)</i>	
Beginning of year	<b>₱274,708</b>	₱250,155
Expected return on plan assets	<b>16,482</b>	22,010
Contributions	<b>2,481</b>	4,916
Benefits paid	-	(1,768)
Actuarial loss	<b>(19,884)</b>	(605)
<b>End of year</b>	<b>₱273,787</b>	<b>₱274,708</b>

Plan assets at June 30 consist of:

	2010		2009	
	Percentage	Amount <i>(In Thousands)</i>	Percentage	Amount <i>(In Thousands)</i>
Stocks and government securities	66%	₱181,762	88%	₱241,743
Cash and receivables	34%	92,025	12%	32,965
	<b>100%</b>	<b>₱273,787</b>	<b>100%</b>	<b>₱274,708</b>



Net Pension Benefit Obligation

CACI maintains a funded, non-contributory defined benefit plan covering all eligible employees. Under the plan, the normal retirement age is 65 irrespective of years of service. A participant may, at his option, elect to retire or CACI may, at its option, retire any participant at any time after attaining the age of 50 regardless of number of years in service or upon completion of 20 years of continuous service to CACI even if below of 50 years of age. Normal and early retirement benefits are equivalent to one month latest salary for every year of service.

CADPI maintains funded non-contributory defined benefit plan covering all regular employees. Under the plan, the normal retirement age is 65 irrespective of years of service. A participant may opt to retire at age 60 regardless of number of years in service or upon completion of 20 years of continuous service to CADPI even if below 60 years of age. Normal retirement benefits consist of an amount equivalent to two times the employee's latest monthly salary multiplied by the number of years of service.

The amounts recognized as net pension benefit obligation in the consolidated balance sheets at June 30 are determined as follows:

	2010	2009
	<i>(In Thousands)</i>	
Present value of obligations	<b>₱423,920</b>	₱376,537
Fair value of plan assets	<b>(334,273)</b>	(261,780)
Deficit	<b>89,647</b>	114,757
Unrecognized actuarial loss	<b>(48,550)</b>	(7,920)
Unrecognized transitional liability	-	(32,627)
Net pension benefit obligation	<b>₱41,097</b>	₱74,210

The movements in the defined benefit obligation follow:

	2010	2009
	<i>(In Thousands)</i>	
Beginning of year	<b>₱376,537</b>	₱364,890
Interest cost	<b>39,443</b>	37,554
Current service cost	<b>19,093</b>	19,098
Benefits paid	<b>(64,481)</b>	(41,606)
Curtailement gain	-	(2,704)
Actuarial loss (gain)	<b>53,328</b>	(695)
End of year	<b>₱423,920</b>	₱376,537

The movements in the fair value of plan assets follow:

	2010	2009
	<i>(In Thousands)</i>	
Beginning of year	<b>₱261,780</b>	₱244,021
Expected return on plan assets	<b>16,901</b>	17,842
Contributions	<b>106,877</b>	56,531
Benefits paid	<b>(64,481)</b>	(41,606)
Actuarial gain (loss)	<b>13,196</b>	(15,008)
End of year	<b>₱334,273</b>	₱261,780



The subsidiaries' plan assets at June 30 consist of:

	2010		2009	
	Percentage	Amount (In Thousands)	Percentage	Amount (In Thousands)
Stocks and government securities	63%	₱211,245	73%	₱191,099
Cash and receivables	37%	123,028	27%	70,681
	100%	₱334,273	100%	₱261,780

CADPI and CACI are expected to contribute a total of ₱98.0 million to their respective fund for the year ending June 30, 2011.

Pension Cost

The consolidated pension costs recognized for the periods ended June 30 follow:

	2010	2009	2008
		<i>(In Thousands)</i>	
Current service cost	₱26,343	₱26,134	₱35,828
Interest cost	52,118	53,123	52,669
Return on plan assets	(33,383)	(42,802)	(44,028)
Actuarial loss (gain) recognized	(525)	(989)	5,961
Amortization of net transitional liability	32,765	32,902	32,902
Curtailed loss (gain)	–	(2,704)	6,430
Asset ceiling adjustment	–	–	(10,081)
	₱77,318	₱65,664	₱79,681

The actual return on plan assets was ₱26.7 million, ₱26.8 million and ₱8.9 million in 2010, 2009 and 2008, respectively.

The expected return on plan assets were determined based on a reputable fund trustee's yield rate for risk portfolio similar to that of the fund with consideration to the funds' past performance.

The principal actuarial assumptions used in determining retirement benefits and gratuities cost for the Group's plans as of July 1 of each year:

	2009	2008	2007
Discount rate	7 to 19%	10.29%	8%
Expected rate of return on plan assets	5 to 8%	7 to 9%	7 to 9%
Future salary increases	5%	8%	8%

As of June 30, 2010, the following are the assumptions: discount rate per annum of 5% to 9%, expected return on plan assets of 4% to 7% and future annual increase on salary of 5 to 8%.

Assumptions regarding future mortality and disability are based on advice from published statistics and experience in the Philippines.



The Group's consolidated amounts for the current and previous periods are as follows:

	2010	2009	2008	2007	2006
			<i>(In Thousands)</i>		
Present value of obligations	<b>₱622,340</b>	₱504,535	₱501,459	₱661,479	₱506,268
Plan assets	<b>608,060</b>	536,488	494,176	571,328	432,187
Deficit (surplus)	<b>14,280</b>	(31,953)	7,283	90,151	74,081
Experienced adjustments on plan assets-loss (gain)	-	22,692	(5,932)	(36,441)	2,500
Experienced adjustments on plan obligation-gain (loss)	<b>(25,025)</b>	120	(2,538)	44,521	(4,282)

#### Transitional Liability

Upon the Group's adoption of PAS 19, CADPI, CACI and NAVI, computed their transitional liability for defined benefit plan as of July 1, 2005, total amount follows *(In thousands)*:

Present value of the obligation at the date of adoption	₱333,645
Fair value of plan assets at the date of adoption	(153,303)
Transitional liability	180,342
Pension liability already recognized	(17,207)
Increase in net pension liability	<b>₱163,135</b>

The Group recognizes the increase in net pension liability as an expense on a straight-line basis over a period of five years from July 1, 2005, as allowed under PAS 19. The amortization recognized amounts to ₱32.7 million each year until 2010.

#### CACI's Rightsizing Program

CACI implemented a rightsizing program which involved two phases. The first is an early retirement package and the second is the phasing out or abolition of departments, sections and positions that have been identified as redundant or no longer necessary to CACI's core business.

On July 20, 2007, CACI announced its early retirement program to employees, whereby the retirement benefit is equivalent to 1.2 times of monthly salary for every year of service. Total payments made in 2008 amounted to ₱43.2 million.

## 18. Commitments and Contingencies

- a. CACI and CADPI (the "Mills") have milling contracts with the planters which provide for a 65% and 35% sharing between the planters and Mills, respectively, of sugar, molasses and other sugar cane by-products, except bagasse, produced every crop year.
- b. As of June 30 the Group has in its custody the following sugar owned by quedan holders:

	2010		2009	
	Total volume (In thousand LKg*)	Estimated market value (In millions)	Total volume (In thousand LKg*)	Estimated market value (In millions)
Refined sugar	387	₱707	942	₱998
Raw sugar	506	1,264	1,014	1,387
	<b>893</b>	<b>₱1,971</b>	1,956	₱2,385

\*Equivalent to 50 kilogram bag per unit.



The above volume of sugar is not reflected in the consolidated balance sheets since these are not assets of the Group. The Group is accountable to quedan holders for the value of trusteded sugar or their sales proceeds.

- c. CADPI entered into sales contracts with principal customers for the sale of raw and refined sugar and molasses. As of June 30, 2010 and 2009, CADPI has outstanding sales contracts for refined sugar with a total value of ₱1,441.6 million and ₱1,279.6 million, equivalent to 744,382 Lkg and 817,091 Lkg, respectively. No losses are expected to arise from these contractual obligations.

CADPI received cash deposits from customers for the above transactions as of June 30, 2010 and 2009, which will be applied against future deliveries of sugar and molasses. These deposits are classified as current liabilities (see Note 14).

- d. CADPI entered into agreements as follows:
  - (i) Lease of offsite warehouse for a period of one year renewable at the option of the lessee through notification in writing not later than 90 days prior to the expiration of the agreement. Related rent expense charged to operations amounted to ₱0.4 million in 2010 and ₱3.5 million in 2009 and 2008 (Note 21).
  - (ii) Contract for hauling services for the transport of sugarcane from the plantation to the mill. Related hauling expense charged to operations in 2010, 2009 and 2008 amounted to ₱105.5 million, ₱112.0 million and ₱172.3 million, respectively.
- e. CADPI entered into an indemnity and guarantee fee agreement with RHI to continue to be a mortgage trust indenture (MTI) between and among CADPI, RHI and BPI. RHI conveyed unto BPI as mortgage trustee its land located in Nasugbu, Batangas (mortgaged property) (see Note 15). RHI agreed to continue to subject the mortgaged property to the MTI on the following conditions:
  - (i) CADPI shall protect the property and reimburse RHI with all expenses in case the mortgaged property is attached to satisfy the obligations of CADPI secured by the MTI; and
  - (ii) A guarantee/mortgage fee of ₱3.0 million shall be paid annually by CADPI to compensate RHI for the continuance of the mortgage. This guarantee fee agreement expired in April 2009.
- f. On January 14, 2009, RBC and World Bank signed a US\$3.2 million Emission Reduction Purchase Agreement (ERPA) for the purchase of carbon emission credits under the Clean Development Mechanism of the Kyoto Protocol. The ERPA will also avoid at least 50,000 metric tons of carbon dioxide each year and has a crediting period of 10 years starting 2010.

As part of the ERPA, part of the revenue for the purchase of the credits will be used to finance RBC's community development projects (see Note 300029).
- g. As of June 30, 2010 and 2009, the Group has unused lines of credit from local banks amounting to ₱2,814.0 million and ₱2,124.0 million, respectively (see Notes 12 and 15).
- h. There are pending legal cases in the ordinary course of the Group's business as at June 30, 2010 and 2009, but in the opinion of management and legal counsel, the ultimate outcome of these cases will not have a material impact on the financial position and results of operations of the Group. Consequently, no provision related to these legal cases was made in the 2010, 2009 and 2008 consolidated financial statements.



- i. Land Properties Subjected to Comprehensive Agrarian Reform Law (CARL). The CARL (Executive Order No. 229 and RA No. 6657) provides, among others, the redistribution of all private and agricultural lands regardless of tenurial arrangements and commodity produced, subject to certain terms and conditions. On May 16, 2000, the Company filed with the Department of Agrarian Reform (DAR) an application for CARL exemption of its three Haciendas in Nasugbu. This exemption application was based on Presidential Proclamation (PP) No. 1520, which declared the entire municipality of Nasugbu as a Tourist Zone.

In October 2001, the DAR denied the Company's application for exemption. Upon appeal, the Court of Appeals reversed the DAR's ruling, in effect granting the Company's exemption application.

The Court of Appeals decision in GR SP No. 72131 is currently the subject of two petitions filed with the Supreme Court by the farmer-beneficiaries (GR No. 167540) and the DAR (GR No. 167543).

In January 2010, the Company filed a Motion for Reconsideration of the December 2009 Supreme Court decision on the grounds that the Company landholdings should be declared CARP-exempt in view of a Philippine Tourism Authority enactment, delineating specific tourism priority areas in Nasugbu, Batangas, the Company's landholdings are located in these specific areas identified by the PTA as areas for tourism development.

In April 2010, the Company filed with the Supreme Court a Motion to Hold in Abeyance (Re: Motion for Reconsideration filed in January 2010) on the ground that the Company heeded the observation of the Court by filing a letter-application with the Tourism Infrastructure and Enterprise Zone Authority requesting the latter to designate 14 specific geographic areas of the Company's properties as Tourism Economic Zones pursuant to Sections 59 and 61 of the Tourism Act of 2009.

In June 2010, the farmer-beneficiaries represented by DAMBA and Kamahari filed an Opposition to the Company's Motion to Hold in Abeyance.

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## 19. Revenue

The components of revenue are as follows:

	2010	2009	2008
	<i>(In Thousands)</i>		
Refined sugar	<b>₱3,716,206</b>	₱3,304,300	₱3,481,489
Raw sugar	<b>1,853,949</b>	1,909,110	1,958,135
Molasses	<b>318,235</b>	293,450	268,611
Tolling fees	<b>290,268</b>	356,464	360,687
Sale of real estate	<b>86,186</b>	67,726	52,403
Others	<b>24,309</b>	1,556	8,624
	<b>₱6,289,153</b>	₱5,932,606	₱6,129,949

Others include farm income and changes in fair value of consumable biological assets (see Note 8).



## 20. Cost of Sales

The components of cost of sales are as follows:

	2010	2009	2008
	<i>(In Thousands)</i>		
Purchased sugar (Note 6)	<b>₱2,776,875</b>	₱2,808,927	₱2,216,762
Cost of transporting cane to mill (Notes 6 and 18)	<b>641,979</b>	618,205	714,573
Net changes in inventories (Note 6)	<b>(347,547)</b>	(308,469)	180,510
Direct labor (Note 22)	<b>373,027</b>	347,908	384,728
Trading cost	-	1,525	31,047
Tolling fees	<b>12,086</b>	22,041	1,313
Manufacturing overhead:			
Fuel and oil	<b>408,900</b>	250,963	174,416
Depreciation (Notes 10 and 11)	<b>381,961</b>	274,204	301,858
Repairs and maintenance	<b>372,401</b>	358,433	365,696
Materials and consumables	<b>266,560</b>	256,805	229,529
Taxes and licenses	<b>120,566</b>	104,243	141,487
Outside services	<b>113,089</b>	103,107	64,224
Rental (Note 18)	<b>73,748</b>	50,399	38,723
Communication, light and water	<b>58,461</b>	44,472	55,342
Provision for inventory losses and obsolescence (Note 6)	<b>12,449</b>	16,544	15,001
Others	<b>38,186</b>	29,830	27,364
Cost of real estate	<b>52,769</b>	44,924	27,765
	<b>₱5,355,510</b>	₱5,024,061	₱4,970,338

## 21. Operating Expenses

The components of operating expenses are as follows:

	2010	2009	2008
	<i>(In Thousands)</i>		
Selling expenses	<b>₱25,707</b>	₱37,338	₱34,654
General and administrative:			
Salaries, wages and other employee benefits (Notes 17 and 22)	<b>267,421</b>	221,802	221,090
Outside services	<b>96,228</b>	92,647	64,065
Taxes and licenses	<b>73,618</b>	83,495	65,434
Materials and consumables	<b>39,297</b>	31,829	14,958
Depreciation (Notes 10 and 11)	<b>28,264</b>	32,883	28,836
Insurance	<b>25,534</b>	30,570	16,182
Travel and transportation	<b>23,196</b>	25,765	34,892
Rental (Note 18)	<b>17,219</b>	25,308	21,197
Repairs and maintenance	<b>15,449</b>	18,950	10,993
Communication, light and water	<b>10,596</b>	12,507	11,431
Representation and entertainment	<b>9,512</b>	6,193	10,290

(Forward)





	2010	2009	2008
	<i>(In Thousands)</i>		
Corporate social responsibility	<b>₱8,018</b>	₱8,126	₱8,984
Provision for impairment of receivables and unrecoverable creditable withholding taxes (Notes 5 and 8)	<b>5,945</b>	9,832	698
Others	<b>96,653</b>	49,515	62,310
	<b>716,950</b>	649,422	571,360
	<b>₱742,657</b>	₱686,760	₱606,014

Others include professional fees, training and development, and other miscellaneous charges.

## 22. Employee Benefits

The components of employee benefits are as follows:

	2010	2009	2008
	<i>(In Thousands)</i>		
Salaries and wages (Notes 20 and 21)	<b>₱393,153</b>	₱362,871	₱460,668
Allowance and other employee benefits (Notes 20 and 21)	<b>169,977</b>	141,175	65,469
Pension costs (Note 17)	<b>77,318</b>	65,664	79,681
	<b>₱640,448</b>	₱569,710	₱605,818

Others include professional fees, training and development and other miscellaneous charges.

## 23. Other Income - Net

The components of other operating income are as follows:

	2010	2009	2008
	<i>(In Thousands)</i>		
Recovery from insurance claim	<b>₱141,341</b>	₱-	₱-
Sale of scrap	<b>58,013</b>	20,632	43,620
Sugar and molasses handling fees	<b>20,481</b>	8,216	9,801
Foreign exchange gains (losses) - net (Note 28)	<b>2,720</b>	9,038	(7,245)
Others	<b>69,914</b>	22,666	26,951
	<b>₱292,469</b>	₱60,552	₱73,127

Recovery from insurance claim in 2010 pertains to the amount collected from the insurer in 2010, which represents recovery from irreparable equipment with carrying value of ₱1.8 million at the time of damage in 2009. As of June 30, 2009, no accrual was made on the insurance claim since management assessed that the collectability of such claim was not virtually certain.



## 24. Income Taxes

- a. Components of the Group's recognized consolidated deferred income tax assets and liabilities at June 30 represent the tax effects of the following temporary differences:

	2010		2009	
	Net Deferred Income Tax Assets <sup>(1)</sup>	Net Deferred Income Tax Liabilities <sup>(2)</sup>	Net Deferred Income Tax Assets <sup>(3)</sup>	Net Deferred Income Tax Liabilities <sup>(4)</sup>
<i>(In Thousands)</i>				
<b>Deferred Income Tax Assets on:</b>				
Allowance for:				
Impairment of receivables (Note 5)	₱933	₱5,772	₱933	₱6,747
Sugar inventory losses (Note 6)	–	–	–	7,090
Inventory obsolescence (Note 6)	783	7,951	–	8,802
Pension benefit obligation (Note 17)	–	11,332	–	21,377
Unamortized past service cost	1,951	60,591	1,368	44,825
Unrealized foreign exchange loss	31	38	–	–
NOLCO	4,193	19,862	–	10,869
Excess MCIT	–	6,895	–	1,666
Impairment of investment	1,384	–	1,384	–
Excess of book over tax basis of deferred real estate sales	–	–	5,153	–
	<b>9,275</b>	<b>112,441</b>	<b>8,838</b>	<b>101,376</b>
<b>Deferred Income Tax Liabilities on:</b>				
Revaluation increment on properties	–	(627,498)	–	(642,871)
Unamortized capitalized interest (Note 11)	–	(157,248)	–	(111,115)
Pension plan assets (Note 17)	(1,501)	(42,137)	(657)	(42,766)
Unamortized debt commitment fees (Note 15)	–	(10,708)	–	(14,694)
Unrealized foreign exchange gain	–	–	(61)	(1,396)
Excess of tax over book basis of deferred real estate sales	(1,416)	–	–	–
Change in fair value of investment	(171)	–	–	–
	<b>(3,088)</b>	<b>(837,591)</b>	<b>(718)</b>	<b>(812,842)</b>
<b>Net Deferred Income Tax Assets (Liabilities)</b>	<b>₱6,187</b>	<b>(₱725,150)</b>	<b>₱8,120</b>	<b>(₱711,466)</b>

<sup>(1)</sup> Pertain to the Company, RLC and CFSI

<sup>(2)</sup> Pertain to RHI, CADPI, CACI and NAVI

<sup>(3)</sup> Pertain to the Company, RLC, CACI and CADPI

<sup>(4)</sup> Pertain to RHI and NAVI

- b. Details of NOLCO benefits and MCIT and the corresponding analysis of the income tax effect as of June 30 follow:

### NOLCO

Incurred in	Amount	Applied	Expired	Balances as of June 30	Tax Effect	Available Until
<i>(In Thousands)</i>						
2007	₱5,213	(₱4,530)	(₱683)	₱–	₱–	2010
2008	36,772	–	–	36,772	11,032	2011
2009	150,078	–	–	150,078	45,023	2012
2010	161,219	–	–	161,219	48,366	2013
	<b>₱353,282</b>	<b>(₱4,530)</b>	<b>(₱683)</b>	<b>₱348,069</b>	<b>₱104,421</b>	



MCIT

Incurring in	Amount	Applied	Expired	Balances as of June 30	Available Until
		<i>(In Thousands)</i>			
2007	₱4,856	₱–	(₱4,856)	₱–	2010
2008	515	–	–	515	2011
2009	1,517	–	–	1,517	2012
2010	5,948	–	–	5,948	2013
	<b>₱12,836</b>	<b>₱–</b>	<b>(₱4,856)</b>	<b>₱7,980</b>	

The Company and subsidiaries are subject to MCIT of 2% on its gross income as defined under the tax code, if normal income tax is less than the computed MCIT. The excess of MCIT over the normal income tax shall be carried forward on an annual basis and credited against the normal income tax for three immediately succeeding taxable years. Any balance of MCIT which has not been applied against the normal income tax for the three-year period will be closed to provision for income tax for financial reporting purposes.

Details of NOLCO, MCIT and other deductible temporary differences for which no deferred tax assets were recognized as of June 30 follow:

	2010	2009
	<i>(In Thousands)</i>	
NOLCO	<b>₱267,886</b>	₱137,135
MCIT	<b>1,085</b>	5,222
Allowance for impairment of receivables	<b>10,782</b>	10,782
Pension benefit obligation	<b>3,325</b>	2,954

Deferred income tax assets pertaining to NOLCO, MCIT and other deductible temporary differences amounting to ₱85.7 million and ₱50.5 million as of June 30, 2010 and 2009, respectively, were not recognized as management believes that it may not be probable that future taxable profits will be available against which the NOLCO, MCIT and other deductible temporary differences can be utilized.

- c. The reconciliation between the provision for income tax computed at the applicable statutory tax rates and provision for income tax presented in the consolidated statements of income follows:

	2010	2009	2008
	<i>(In Thousands)</i>		
Provision for income tax at statutory rates	<b>₱89,843</b>	₱79,155	₱237,957
Adjustments resulting from:			
Deductible temporary differences, unused NOLCO and excess MCIT over RCIT for which no deferred income tax assets were recognized	<b>44,863</b>	16,075	9,183
Application of NOLCO for which no deferred income tax assets was previously recognized	<b>(1,359)</b>	–	(14,373)
Capital gains tax paid on disposal of subsidiaries (Note 1)	–	106,328	–
Expiration of excess MCIT	–	–	4,827
Tax effects of:			
Nontaxable equity in net earnings of associates (Note 9)	<b>(43,381)</b>	(26,785)	(32,056)
(Forward)			



	2010	2009	2008
		<i>(In Thousands)</i>	
Nondeductible depreciation on appraisal increase	<b>₱952</b>	₱6,190	₱6,666
Interest and dividend income already subjected to final tax	<b>(563)</b>	(1,265)	(2,266)
Effect of change in future income tax rates applied on deferred income tax assets and liabilities	-	2,520	(3,277)
Others	<b>1,097</b>	4,829	10,971
<b>Provision for income tax</b>	<b>₱91,452</b>	<b>₱187,047</b>	<b>₱217,632</b>

- d. Under Republic Act 9337, the Expanded Value-Added Tax Act of 2005, which took effect on November 1, 2005, the corporate income tax rate shall be 35% for three years effective on November 1, 2005, and 30% starting on January 1, 2009 and thereafter; and the unallowable deduction for interest expense shall be 42% of the interest income subject to final tax, effective November 1, 2005 and 33% effective January 1, 2009.

The President signed into law on June 17, 2008 RA 9504 amending provisions of the 1997 Tax Code. RA 9504 became effective on July 7, 2008, 15 days after its publication last June 22, 2008 in major newspapers of general circulation. The new law shall be effective starting taxable year 2008. The new law includes provision relating to the availment of optional standard deductions (OSD). Corporations, except for nonresident foreign corporations, may now elect to claim standard deduction in an amount not exceeding 40% of their gross income. A corporation must signify in its returns its intention to avail the OSD. If no indication is made, it shall be considered as having availed of the itemized deductions. The availment of the OSD shall be irrevocable for the taxable year for which the return is made. On September 24, 2008, the Bureau of Internal Revenue has issued Revenue Regulation No. 10-2008 for the implementing guidelines of this law.

## 25. Equity

- a. Share capital

Details of share capital at June 30, 2010 and 2009 follow:

Authorized share capital at ₱1 par value	3,375,000,000
Issued and outstanding share capital	2,911,886,000

To effect the merger (see Note 1), the authorized capital stock increased from ₱1,962.5 million to ₱3,375.0 million. Further, the issued and outstanding share capital increased from ₱1,545.9 million to ₱2,911.9 million in 2009.

### *Group Restructuring and Merger of CADPGC and RCI*

As discussed in Note 1, the Group has undertaken a corporate restructuring whereby a series of activities was consummated, the eventual result of which is the merger of CADPGC and RCI.

In December 2008, CADPGC sold its investments in operating subsidiaries and an associate to RHI, which previously owns 89.78% of CADPGC, for ₱3.8 billion. The effective ownership of RHI was increased from 89.78% to 100%. On January 23, 2009, RCI acquired CADPGC for ₱3.9 billion from RHI. As a result, the Company has increased its effective ownership of 64.00% to 95.93% of CADPGC.



On June 23, 2009, the Philippine SEC approved the Plan and Articles of Merger executed on October 21, 2008 and April 29, 2009, respectively, between CADPGC and RCI. With the merger, CADPGC, which later renamed to Roxas and Company, Inc., became the surviving corporation effective June 29, 2009. The merger was accounted for similar to pooling of interests, resulting in a negative equity reserve of ₱3.8 billion and was presented as Other equity reserve section of the consolidated balance sheet and in the consolidated statement of changes in equity.

In October 2009, the Group adopted management's plan to eliminate the Other equity reserve with a negative balance of ₱3.8 billion in the consolidated financial statements by: (i) reclassifying the share premium of ₱1.6 billion to absorb the portion of the Other equity reserve pursuant to an equity restructuring for which approval from the SEC will be sought, and (ii) the remainder, by periodically applying a portion of the retained earnings of the Group, until the Other equity reserve is totally eliminated.

In 2010, the Group revisited the aforementioned plan. It is evaluating the option to carry in the consolidated financial statements the investment properties at fair value and apply the full or partial amount of increase in the properties' values against the Other equity reserve subject to the approval by the Company's BOD and the Philippine SEC. Management is in the process of completing the documentations to secure the approvals.

b. Retained earnings

The following amounts of retained earnings that are not available for dividend declaration as of June 30:

	2010	2009	2008
Treasury shares	₱-	₱-	₱2,890,969
Application of revaluation increment against deficit	<b>203,074,578</b>	203,074,578	203,074,578
Share in Marina Trading Corp.'s negative goodwill upon adoption of PFRS 3	-	-	131,974,944
Pension plan asset - net of deferred tax liability	-	-	14,638,851
	<b>₱203,074,578</b>	<b>₱203,074,578</b>	<b>₱352,579,342</b>

On October 14, 1999, the Philippine SEC approved the Company's quasi-reorganization which involved the elimination of deficit amounting to ₱203.1 million as of July 31, 1999 by offsetting the entire amount against the revaluation increment on land. For purpose of dividend declaration, the retained earnings of the Company shall be restricted to the extent of deficit wiped out by the appraisal increment.

Further, unrestricted retained earnings includes ₱2,340.3 million, ₱2,077.4 million and ₱1,947.4 million as of June 30, 2010, 2009 and 2008, respectively, which represents accumulated earnings of consolidated subsidiaries and unconsolidated associate which are not available for distribution to the Company's shareholders unless received as cash dividends from investees.

*Dividends declaration*

Cash dividends declared by the Company from retained earnings during the period ended June 30, 2009 and 2008 (none in 2010) follow:

Date Approved	Per Share	Total Amount	Date Paid/Issued
December 9, 2008	₱0.04	₱10,000,000	December 15, 2008
September 30, 2008	0.06	15,000,000	September 30, 2008
June 24, 2008	0.04	10,000,000	June 27, 2008
March 25, 2008	0.04	10,000,000	April 4, 2008
December 7, 2007	0.06	15,000,000	December 14, 2007
September 14, 2007	0.06	15,000,000	October 4, 2007



c. Share Prices

The principal market for the Company's share of stock is the Philippine Stock Exchange. The high and low trading prices of the Company's share for each quarter within the last three fiscal years are as follows:

Quarter	High	Low
July 2009 through June 2010		
First	₱2.20	₱1.70
Second	2.06	1.80
Third	1.80	1.08
Fourth	1.58	0.95
July 2008 through June 2009		
First	1.76	1.74
Second	2.75	2.75
Third	1.68	1.68
Fourth	1.70	1.70
July 2007 through June 2008		
First	2.20	1.08
Second	1.88	1.40
Third	2.34	1.70
Fourth	1.92	1.70

d. Share Buy Back Program

Reacquisitions of shares by RHI on its Share Buy Back Program are as follows:

Year Reacquired	Number of Shares	Cost (In Thousands)
2009	8,094,000	₱29,153
2008	196,322,949	675,940
2007 and previous years	55,007,240	63,767
	259,424,189	₱768,860

26. Earnings (Loss) Per Share

Basic/diluted earnings (loss) per share are computed as follows:

	2010	2009	2008
	<i>(In Thousands, except earnings per share)</i>		
Net income (loss) attributable to the equity holders of the Company	₱98,743	(₱4,487)	₱273,595
Weighted average number of shares issued and outstanding	2,911,886	2,911,886	2,911,886
Basic/diluted earnings (loss) per share	₱0.03	(₱0.002)	₱0.09

There are no potential dilutive common shares as of June 30, 2010, 2009 and 2008.



## 27. Capital Management

The primary objective of the Group's capital management is to ensure that it maintains strong credit and healthy capital ratios in order to support its business and maximize shareholder value.

The Group's dividend declaration is dependent on availability of earnings and operating requirements. The Group manages its capital structure and makes adjustment to it, in light of changes in economic conditions. To maintain or adjust capital structure, the Group may adjust the dividend payment to shareholders, return capital to shareholders or issue new shares. No changes were made in the objectives, policies or processes in 2010 and 2009.

Management considers the total consolidated equity reflected in the consolidated balance sheets as its capital. The Group monitors its use of capital using leverage ratios, specifically, debt ratio and debt-to-equity ratio. It also monitors its debts service coverage ratio to ensure that there would be sufficient amount of cash flow available to meet annual interest and principal payments on debt. The Group is required to maintain a maximum debt-to-equity ratio of 2.33:1 and minimum debts service coverage ratio of 1.25:1 by its bank creditors. As of June 30, 2010 and 2009, the Group has the following financial ratios:

	2010	2009
	<i>(In Thousands, except ratio)</i>	
Total liabilities	<b>₱10,357,749</b>	₱8,169,753
Total equity	<b>6,412,635</b>	6,244,183
Total liabilities and equity	<b>₱16,770,384</b>	₱14,413,936
Debt ratio	<b>0.62:1.00</b>	0.57:1.00
Debt-to-equity ratio	<b>1.62:1.00</b>	1.31:1.00

## 28. Financial Instruments

### Financial Risk Management Objectives and Policies

The Group's principal financial instruments comprise of cash and cash equivalents, trade receivables, and accounts payable and accrued expenses, which arise directly from its operations. The Group has other financial instruments such as advances to employees and a related party, dividends payable and short and long-term borrowings.

The main risks arising from the Group's financial instruments are liquidity risk, credit risk, commodity price risk, interest rate risk and foreign currency risk. The Group also monitors the market price risk arising from all financial instruments. Risk management is carried out by senior management under the direction of the BOD of the Company.

### Liquidity risk

Liquidity risk arises from the possibility that the Group may encounter difficulties in raising funds to meet maturing obligations.

The Group's objective is to maintain sufficient cash and cash equivalents and the availability of funding through an adequate amount of committed credit facilities. Due to the dynamic nature of the business, the Group aims to maintain flexibility in funding by keeping track of daily cash flows and maintaining committed credit lines available.



The tables below summarize the maturity profile of the Group's financial liabilities based on contractual undiscounted payments and the related financial assets used for liquidity management at June 30:

	2010						Total
	On demand	<1 year	>1-<2 yrs	>2-<4 yrs	>4-<5 yrs	>5 yrs	
<i>(In Thousands)</i>							
Cash in bank and short-term placements	₱234,577	₱-	₱-	₱-	₱-	₱-	₱234,577
Trade receivables	126,480	567,009	36,206	-	-	-	729,695
Advances to related parties	49,529	95,226	-	-	-	-	144,755
Advances to employees*	618	35,888	4,823	-	-	-	41,329
Other receivables	9,429	7,809	4,032	-	-	-	21,270
Available-for-sale financial assets - unquoted equity securities	-	8,229	-	-	-	-	8,229
	<b>₱420,633</b>	<b>₱714,161</b>	<b>₱45,061</b>	<b>₱-</b>	<b>₱-</b>	<b>₱-</b>	<b>₱1,179,855</b>
Accounts payable and accrued expenses**	₱544,037	₱42,290	₱-	₱-	₱-	₱-	₱586,327
Advances from related parties	49,790	5,775	-	-	-	-	55,565
Dividends payable	20,565	-	-	-	-	-	20,565
Short-term borrowings****	-	2,513,435	-	-	-	-	2,513,435
Long-term borrowings****	-	628,504	1,517,200	2,741,784	1,149,119	2,560,478	8,597,085
	<b>₱614,392</b>	<b>₱3,190,004</b>	<b>₱1,517,200</b>	<b>₱2,741,784</b>	<b>₱1,149,119</b>	<b>₱2,560,478</b>	<b>₱11,772,977</b>

\* Includes noncurrent portion of employee advances of ₱4.8 million and excludes advances subject to liquidation of ₱1.6 million.

\*\* Includes noncurrent portion of other receivables amounting to ₱4.0 million and excludes nonfinancial assets of ₱1.7 million.

\*\*\* Excludes payable to government agencies amounting to ₱0.1 million.

\*\*\*\* Includes expected interest payments for short-term and long-term borrowings of ₱805.7 million and ₱2,337.6 million, respectively.

	2009						Total
	On demand	<1 year	>1-<2 yrs	>2-<4 yrs	>4-<5 yrs	>5 yrs	
<i>(In Thousands)</i>							
Cash in bank and short-term placements	₱339,553	₱-	₱-	₱-	₱-	₱-	₱339,553
Trade receivables	96,644	690,051	-	-	-	-	786,695
Advances to related parties	68,980	-	-	-	-	-	68,980
Advances to employees	-	33,937	4,526	-	-	-	38,463
Other receivables	-	56,511	-	-	-	-	56,511
Available-for-sale financial assets - unquoted equity securities	-	8,229	-	-	-	-	8,229
	<b>₱505,177</b>	<b>₱788,728</b>	<b>₱4,526</b>	<b>₱-</b>	<b>₱-</b>	<b>₱-</b>	<b>₱1,298,431</b>
Accounts payable and accrued expenses*	₱634,611	₱88,281	₱-	₱-	₱-	₱-	₱722,892
Dividends payable	-	41,074	-	-	-	-	41,074
Short-term borrowings**	-	3,195,905	-	-	-	-	3,195,905
Long-term borrowings**	-	267,307	411,863	665,585	1,312,025	1,927,386	4,584,166
	<b>₱634,611</b>	<b>₱3,592,567</b>	<b>₱411,863</b>	<b>₱665,585</b>	<b>₱1,312,025</b>	<b>₱1,927,386</b>	<b>₱8,544,037</b>

\* Excludes payable to government agencies amounting to ₱0.8 million.

\*\* Includes expected interest payments for short-term and long-term borrowings of ₱229.7 million and ₱1,585.8 million, respectively.

### Credit risk

Credit risk is the risk that the Group will incur financial loss through default by counterparties in performing their obligations.

Concentration of credit risk with respect to trade receivables relating to sugar operations is limited due to the large number of customers comprising the Group's customer base and their dispersion across different geographic areas. It has policies in place to ensure that sales of products are made to customers with an appropriate credit history.

There are no concentration of credit risk with respect to receivables relating to real estate sales.





The Group has established a credit quality review process to provide early identification of possible changes in the creditworthiness of counterparties, including regular collateral revisions. Counterparty limits are established by the use of a credit risk classification system, which assigns each counterparty a risk rating. Risk ratings are subject to regular revision. The credit quality review process allows the Group to assess the potential loss as a result of the risks to which it is exposed and take corrective action.

*Maximum exposure to credit risk without taking account of any collateral and other credit enhancements*

The table below shows the maximum exposure to credit risk as of June 30 for the components of the consolidated balance sheet. The maximum exposure is shown at gross before the effect of mitigation through the use of master netting and collateral agreements.

	2010	2009
	<i>(In Thousands)</i>	
Cash in banks and short-term placements	<b>₱234,577</b>	₱339,553
Trade receivables	<b>729,695</b>	786,695
Advances to related parties	<b>144,755</b>	68,980
Advances to employees	<b>41,329</b>	38,463
Others receivables	<b>21,270</b>	56,511
Available-for-sale financial assets - unquoted equity securities	<b>8,229</b>	8,229
	<b>₱1,179,855</b>	₱1,298,431

*Collaterals and other credit enhancements*

The amount and type of collateral required depends on an assessment of the credit risk of the counterparty. Guidelines are implemented regarding the acceptability of types of collateral and valuation parameters.

*Credit quality per class of financial assets*

The credit quality of receivables is managed by the Group through its Marketing Department. High grade accounts are those receivables from counterparties with whom collections are made without much collection effort. Standard grade accounts consist of receivables from its distributors with good financial condition and with relatively low defaults. Substandard grade accounts on the other hand, are receivables from other counterparties with history of defaulted payments.

The tables below show the credit quality of financial assets and an aging analysis of past due but not impaired accounts as of June 30:

	2010							Financial Assets	Total
	Neither past due nor impaired			Past due but not impaired			Impaired		
	High Grade	Standard Grade	Substandard Grade	Over 30 Days	Over 90 Days	Over 180 Days			
	<i>(In Thousands)</i>								
Cash in bank and short-term placements*	₱232,755	₱1,822	₱-	₱-	₱-	₱-	₱-	₱234,577	
Trade receivables	178,816	467,356	-	27,844	39,932	15,747	2,915	732,610	
Advances to employees**	371	40,797	-	64	28	69	1,276	42,605	
Advances to related parties	115,697	28,776	-	-	-	282	-	144,755	
Other receivables	8,029	2,192	2,581	6,089	496	1,883	20,905	42,175	
Available-for sale financial assets - unquoted equity securities	-	7,534	695	-	-	-	-	8,229	
<b>Total</b>	<b>₱535,668</b>	<b>₱548,477</b>	<b>₱3,276</b>	<b>₱33,997</b>	<b>₱40,456</b>	<b>₱17,981</b>	<b>₱25,096</b>	<b>₱1,204,951</b>	

\*Excludes cash on hand amounting to ₱2.0 million

\*\*Excludes advances to employees subject to liquidation amounting to ₱1.8 million



	2009							Impaired Financial Assets	Total
	Neither past due nor impaired			Past due but not impaired					
	High Grade	Standard Grade	Substandard Grade	Over 30 Days	Over 90 Days	Over 180 Days			
	<i>(In Thousands)</i>								
Cash in bank and short-term placements*	₱335,151	₱4,402	₱-	₱-	₱-	₱-	₱-	₱339,553	
Trade receivables	195,095	509,226	30,400	16,206	4,212	31,556	6,732	793,427	
Advances to employees**	554	36,726	1,168	-	15	-	1,276	39,739	
Advances to related parties	68,980	-	-	-	-	-	-	68,980	
Other receivables	20,604	1,514	27,981	4,382	330	1,700	22,228	78,739	
Available-for sale financial assets - unquoted equity securities	-	7,534	695	-	-	-	-	8,229	
<b>Total</b>	<b>₱620,384</b>	<b>₱559,402</b>	<b>₱60,244</b>	<b>₱20,588</b>	<b>₱4,557</b>	<b>₱33,256</b>	<b>₱30,236</b>	<b>₱1,328,667</b>	

\* Excludes cash on hand amounting to ₱3.4 million

\*\* Excludes advances to employees subject to liquidation amounting to ₱11.7 million

### *Impairment assessment*

The main consideration for impairment assessment includes whether there are known difficulties in the cash flow of the counterparties. The Group assesses impairment in two ways: individually and collectively.

First, the Group determines allowance for each significant receivable on an individual basis. Among the items that the Group considers in assessing impairment is the inability to collect from the counterparty based on the contractual terms of the receivables. Receivables included in the specific assessment are the accounts that have been endorsed to the legal department, non-moving accounts receivable and other accounts of defaulted counterparties.

For collective assessment, allowances are assessed for receivables that are not individually significant and for individually significant receivables where there is no objective evidence of individual impairment. Impairment losses are estimated by taking into consideration the age of the receivables, past collection experience and other factors that may affect their collectibility.

The Group recognized impairment loss on its financial assets using specific assessment in 2008 amounting to ₱8.9 million.

### *Commodity price risk*

The Group is exposed to commodity price risk from conventional physical sales and purchase of sugar managed through volume, timing and relationship strategies. The Group does not enter into commodity derivatives.

The Group's sales commitments are contracted at fixed prices, thus, has no impact on the consolidated cash flows in the next 12 months.

### *Interest rate risk*

Interest rate risk is the risk that the fair value or future cash flows on a financial instrument will fluctuate because of changes in market interest rates.

As of June 30, 2010, the Group is exposed to fair value interest rate risk arising from its fixed rates long-term borrowings, which were originally issued at variable rates (see Note 15). Borrowings issued at fixed rates expose the Group to fair value interest rate risk.



The Group has long-term borrowings bearing floating interest rates as of June 30, 2010 and 2009 which are susceptible to cash flow interest rate risk. The following table demonstrates the sensitivity to a reasonable possible change in interest rates for one year, with all other variables held constant, of the Group's consolidated statement of income.

Percentage change in interest rates	Effect on consolidated income before income tax	
	2010	2009
	<i>(In Thousands)</i>	
For more than a year: + 17%	<b>(P115,145)</b>	P24,114
- 17%	<b>115,145</b>	(24,114)
For less than a year: +10%	-	1,601
-10%	-	(1,601)

There is no other impact on the Group's equity other than those already affecting the profit and loss.

Foreign currency risk

Foreign currency risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in foreign exchange rates.

The Group's foreign currency risk relates to its US\$ denominated cash and cash equivalents. Management closely monitors the fluctuations in exchange rates so as to anticipate the impact of foreign currency risks associated with the financial instruments.

The Group's foreign currency denominated assets consist of US\$ cash in banks and in amounting to US\$0.3 million in 2010 and US\$0.8 million in 2009 and 2008. As of June 30, 2010, 2009 and 2008, the exchange rates were P46.37, P48.30 and P44.90 per US\$1.00, respectively.

Net foreign exchange gains or losses recognized in the consolidated statements of income amounted to P2.7 million and P9.0 million gains in 2010 and P7.2 million loss in 2008, respectively (see Note 23).

Shown below is the impact on the Group's income before income tax of reasonably possible changes in exchange rate of the US\$ against the Peso as of June 30.

	Movement in US\$-Philippine peso exchange rates	Net effect on income before income tax
		<i>(In Thousands)</i>
<b>2010</b>	<b>+8.35%</b>	<b>(P8,924)</b>
	<b>-8.35%</b>	<b>8,924</b>
2009	+5.00%	2,174
	-5.00%	(2,174)

There is no other impact on the Group's equity other than those already affecting profit or loss.



Fair Values

The following is a comparison by category of carrying amounts and fair values of the Group's financial instruments that are reflected in the consolidated financial statements as of June 30:

	2010		2009	
	Carrying Value	Fair Value	Carrying Value	Fair Value
<i>(In Thousands)</i>				
<b>Financial Assets</b>				
Cash on hand	₱2,037	₱2,037	₱3,446	₱3,446
Loans and receivables:				
Cash in banks and short-term placements	234,577	234,577	339,553	339,553
Trade receivables	729,695	729,695	786,695	786,695
Advances to related parties	144,755	144,755	68,980	68,980
Advances to employees	41,329	41,329	38,463	38,463
Other receivables	21,270	21,270	56,511	56,511
Available-for-sale financial assets - unquoted equity securities	8,229	8,229	8,229	8,229
	<b>₱1,181,892</b>	<b>₱1,181,892</b>	<b>₱1,301,877</b>	<b>₱1,301,877</b>
<b>Financial Liabilities:</b>				
Other financial liabilities:				
Accounts payable and accrued expenses:				
Trade payables	₱160,801	₱160,801	₱335,159	₱335,159
Accrued expenses	230,995	230,995	173,073	173,073
Due to planters	18,857	18,857	47,874	47,874
Related parties	55,565	55,565	50,371	50,371
Other liabilities	175,674	175,674	220,379	220,379
Dividends payable	20,565	20,565	8,919	8,919
Short-term borrowings	2,502,404	2,502,404	3,002,500	3,002,500
Current portion of long-term borrowings	76,339	76,339	-	-
Long-term borrowings - net of current portion	6,124,969	6,133,078	3,251,973	3,243,620
	<b>₱9,366,169</b>	<b>₱9,374,278</b>	<b>₱7,090,248</b>	<b>₱7,081,895</b>

The following methods and assumptions are used to estimate the fair value of each class of financial instruments:

*Cash and cash equivalents, trade receivables, advances to employees, advances to/from related parties, other receivables, accounts payable and accrued expenses, dividends payable, short-term borrowings, and current portion of long-term borrowings.* The carrying amounts of these instruments approximate their fair values due to their short-term maturities.

*Long-term borrowings - fixed interest bearing loans.* The fair values are based on the expected cash flows on the instruments, discounted using the prevailing interest rate of 7.8% and 6.9% at June 30, 2010 and 2009, respectively, for comparable instruments in the market. The rates were obtained from *Bangko Sentral ng Pilipinas*, representing bank average lending rates in 2010 and 2009.

*Available-for-sale investments - equity instrument-unquoted.* Unquoted equity instruments are carried at cost, subject to impairment, since the fair value cannot be determined reliably.

*Long-term borrowings - variable interest bearing loans.* The carrying value of the financial instrument approximates the fair value at June 30, 2009 due to regular quarterly repricing of its interest rates.



The Group's financial instruments recorded at fair value have the following hierarchy levels:

- *Level 1* - at quoted prices in active markets;
- *Level 2* - at inputs other than quoted prices included within Level 1 that are observable for the asset or liability, either directly or indirectly; and
- *Level 3* - at inputs that are not based on observable market data.

There are no financial instruments carried at fair value in the consolidated balance sheet in 2010 and 2009.

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## 29. Segment Reporting

The Group's identified operating segments, which are consistent with the segments reported to the senior management, are as follows:

a. The Company

The Company owns various tracts of lands in Nasugbu, Batangas. These investment properties can be sold directly to a developer, or contributed to a joint venture for development.

b. Real Estate

RLC is the real estate arm of the Group. RLC acquires, develop, improve, subdivide, lease and sell agricultural, industrial, commercial, residential and other real properties. The Group, through RLC, has investments in other real estate companies, namely Fuego Development Corporation, Fuego Land Corporation, Club Punta Fuego, Inc. and Roxaco-ACM Development Corporation.

c. Sugar-Related Businesses

RHI, a diversified holding and investment corporation with specific focus on sugar milling and refining business. RHI owns the following subsidiaries, which are organized and managed separately on a per Company basis, with each company representing a strategic business segment.

- CADPI, which is engaged in the business of producing, marketing and selling raw and refined sugar, molasses and other related products or by-products and offers tolling services to traders and planters. It has a raw sugar milling and refinery plant located in Nasugbu, Batangas with daily cane capacity of 15,000 and 13,000 metric tons as of June 30, 2010 and 2009, respectively. CADPI's raw sugar milling is involved in the extraction of juices from the canes to form sweet granular sugar which is light brown to yellowish in color. Canes are sourced from both district and non-district planters and are milled by CADPI under a production sharing agreement (see Note 18). The refinery operation, on the other hand, involves the processing of raw sugar (mill share and purchased) into refined sugar, a lustrous white-colored sugar. To ensure maximum utilization of the refinery, CADPI also offers tolling services, which converts raw sugar owned by planters and traders into refined sugar in consideration for a tolling fee.



- CACI, which produces raw sugar and molasses and to trade the same on wholesale/retail basis. It also sells refined sugar upon tolling its raw sugar with other sugar mills. Its sugar milling plant, which has a similar process with CADPI and has a daily cane capacity of 18,000 and 13,000 metric tons, is located in La Carlota, Negros Occidental.
- RBC, established to engage in the business of producing, marketing and selling of bio-ethanol fuel, both hydrous and anhydrous products from sugarcane and related raw materials. Its plant facility is located in La Carlota, Negros Occidental.
- CFSI, established to engage in the business of transporting sugar cane, sugar and its by-products including all kinds of commercial cargoes to and from sugar factories, sugar refineries, millsites or warehouses and/or similar establishments by land. CFSI currently caters various planters in Batangas, Negros, and other provincial areas in Visayas and Southern Luzon.
- Other segments of the Group which are not reported separately pertain mainly to consultancy business, dealer and trader of agricultural products and pre-operating companies.

The Group has only one geographical segment as all of its assets are located in the Philippines. The Group operates and derives principally all of its revenue from domestic operations. Thus, geographical business information is not required.

The Company's senior management regularly reviews the operating results of the business units to make decisions on resource allocation and assess performance. Segment revenue and segment expenses are measured in accordance with PFRS. The presentation and classification of segment revenues and segment expenses are consistent with the consolidated statement of income. Financing costs (including interest expense) and income taxes are managed on per company basis and are not allocated to operating segments.

Further, the measurement of the segments is the same as those described in the summary of significant accounting and financial reporting policies.

a. Segment revenue and expenses

The Group's main revenue stream comes from the sale of sugar and real estate properties. The sugar group's customers consist largely of sugar traders, wholesalers and beverage companies, which are situated in various parts of the Philippines, with concentration in the Visayas and Metro Manila. The real estate segment's customers are mainly direct.

Revenue from two major customers of the sugar group amounted to ₱1,005.0 million and ₱676.0 million in 2010 and ₱1,004.0 million and ₱626.0 million in 2009, which pertain to sales of CADPI.

b. Segment assets and liabilities

Segment assets include all operating assets used by a segment and consist principally of operating cash, receivables, inventories, prepayments and property, plant and equipment, net of related accumulated depreciation. Segment liabilities include all operating liabilities and consist principally of trade payables, accruals and customers' deposits. Segment assets and liabilities do not include deferred income taxes.



c. Inter-segment transfers

Segment revenue, expenses and results include transfers between business segments. Such transfers are accounted for at competitive market prices charged to unrelated customers or by suppliers for similar goods or services.

The following tables present information about the Group's operating segments:

*As of and for the year ended June 30, 2010*

	Sugar- Related Businesses	Real Estate	RCI	Unallocated, Eliminations and Adjustments	Consolidated Balances
<i>(In Thousands)</i>					
<b>Revenue</b>					
External customers					
Refined sugar	₱3,716,206	₱-	₱-	₱-	₱3,716,206
Raw sugar	1,853,949	-	-	-	1,853,949
Tolling fees	290,268	-	-	-	290,268
Molasses	318,235	-	-	-	318,235
Others	24,309	86,186	-	-	110,495
	6,202,967	86,186	-	-	6,289,153
Costs and expenses	(5,923,015)	(90,129)	(87,345)	2,322	(6,098,167)
Interest income	5,710	10,861	1,017	18	17,606
Interest expense	(319,480)	(4,495)	(22,213)	-	(346,188)
Others	296,651	60,218	8,910	(73,310)	292,469
Income (loss) before income tax	262,833	62,641	(99,631)	(70,970)	154,873
Provision for income tax	(83,656)	(7,256)	(398)	(142)	(91,452)
<b>Segment profit (loss)</b>	179,177	55,385	(100,029)	(71,112)	63,421
Equity in net earnings of associates	132,263	-	-	12,341	144,604
<b>Consolidated profit (loss)</b>	<b>₱311,440</b>	<b>₱55,385</b>	<b>(₱100,029)</b>	<b>(₱58,771)</b>	<b>₱208,025</b>
<b>Other Information</b>					
Major costs and expenses					
Depreciation and amortization	₱407,025	₱2,147	₱1,006	₱47	₱410,225
Fuel and oil	408,900	-	-	-	408,900
Materials and consumables	305,044	335	478	-	305,857
Repairs and maintenance	386,947	732	405	-	388,084
Additions to noncurrent assets					
Property, plant and equipment	2,564,384	1,424	1,367	-	2,567,175
Other noncurrent assets	17,415	21,539	695	-	39,649
Investment in associates	618,322	129,692	-	12,218	760,232
<b>Assets and Liabilities</b>					
Current assets	₱3,111,881	₱587,736	₱34,911	(₱83,318)	₱3,651,210
Noncurrent assets	12,573,334	163,231	2,583,010	(2,200,401)	13,119,174
<b>Total assets</b>	<b>₱15,685,215</b>	<b>₱750,967</b>	<b>₱2,617,921</b>	<b>(₱2,283,719)</b>	<b>₱16,770,384</b>
Current liabilities	₱3,249,479	₱125,745	₱88,323	₱2,986	₱3,466,533
Noncurrent liabilities	6,448,831	106,500	402,385	(66,500)	6,891,216
<b>Total liabilities</b>	<b>₱9,698,310</b>	<b>₱232,245</b>	<b>₱490,708</b>	<b>(₱63,514)</b>	<b>₱10,357,749</b>



As of and for the year ended June 30, 2009:

	Sugar-Related Business	Real Estate	RCI	Unallocated, Eliminations and Adjustments	Consolidated Balances
<i>(In Thousands)</i>					
<b>Revenue</b>					
External customers					
Refined sugar	₱3,304,300	₱-	₱-	₱-	₱3,304,300
Raw sugar	1,909,110	-	-	-	1,909,110
Tolling fees	356,464	-	-	-	356,464
Molasses	293,450	-	-	-	293,450
Others	1,294	67,726	-	262	69,282
	5,864,618	67,726	-	262	5,932,606
Costs and expenses	(5,576,070)	(73,401)	(100,980)	39,630	(5,710,821)
Interest income	7,438	16,424	2,727	(810)	25,779
Interest expense	(133,334)	(6,594)	(7,049)	-	(146,977)
Others	75,703	9,718	187,788	(212,657)	60,552
Income (loss) before income tax	238,355	13,873	82,486	(173,575)	161,139
Provision for income tax	(175,390)	(6,853)	(72,008)	67,204	(187,047)
<b>Segment profit (loss)</b>	62,965	7,020	10,478	(106,371)	(25,908)
Equity in net earnings of associates	79,564	-	-	2,851	82,415
<b>Consolidated profit (loss)</b>	<b>₱142,529</b>	<b>₱7,020</b>	<b>₱10,478</b>	<b>(₱103,520)</b>	<b>₱56,507</b>
<b>Other Information</b>					
Major costs and expenses					
Depreciation and amortization	₱304,426	₱681	₱970	₱1,010	₱307,087
Fuel and oil	250,963	-	-	-	250,963
Materials and consumables	287,963	337	5,689	245,608	539,597
Repairs and maintenance	376,346	540	1,167	(670)	377,383
Additions to noncurrent assets					
Property, plant and equipment	3,353,445	2,984	113	-	3,356,542
Other noncurrent assets	36,592	2,798	26,757	(31,649)	34,498
Investment in associates	557,432	129,692	-	52,001	739,125
<b>Assets and Liabilities</b>					
Current assets	₱3,114,558	₱475,052	₱39,754	(₱200,598)	₱3,428,766
Noncurrent assets	10,407,111	191,582	2,584,545	(2,198,068)	10,985,170
<b>Total assets</b>	<b>₱13,521,669</b>	<b>₱666,634</b>	<b>₱2,624,299</b>	<b>(₱2,398,666)</b>	<b>₱14,413,936</b>
Current liabilities	₱3,943,417	₱165,298	₱229,057	(₱205,668)	₱4,132,104
Noncurrent liabilities	3,861,648	22,000	168,000	(13,999)	4,037,649
<b>Total liabilities</b>	<b>₱7,805,065</b>	<b>₱187,298</b>	<b>₱397,057</b>	<b>(₱219,667)</b>	<b>₱8,169,753</b>

As of and for the year ended June 30, 2008:

	Sugar-Related Business	Real Estate	RCI	Unallocated, Eliminations and Adjustments	Consolidated Balances
<i>(In Thousands)</i>					
<b>Revenue</b>					
External customers					
Refined sugar	₱3,481,489	₱-	₱-	₱-	₱3,481,489
Raw sugar	1,958,135	-	-	-	1,958,135
Molasses	268,611	-	-	-	268,611
Tolling fees	360,687	-	-	-	360,687
Others	8,622	52,403	-	2	61,027
	6,077,544	52,403	-	2	6,129,949
Costs and expenses	(5,485,548)	(63,642)	(107,081)	79,919	(5,576,352)
Interest income	11,682	15,232	3,256	(1,663)	28,507
Interest expense	(60,080)	(6,866)	(20,881)	20,881	(66,946)
Others	52,617	13,886	461,021	(454,397)	73,127

(Forward)







# **ANNEX “B”**

## **MANAGEMENT DISCUSSION AND ANALYSIS OR PLAN OF OPERATION**

### *Corporate Information and Business Operations*

#### *Corporate Information*

Roxas and Company, formerly CADP Group Corporation (RCI or the Company) was organized in the Philippines and registered with the Philippine Securities and Exchange Commission (SEC) on October 7, 1918 with the primary purpose of operating mill and refinery facilities to manufacture sugar and allied products. On October 7, 1968, the Parent Company's corporate life was extended for another 50 years until 2018.

The Company started its commercial operations in 1920 and on November 29, 1948, its shares of stock were listed in the Philippine Stock Exchange. On July 1, 2004, the CADPGC Parent Company spun off its Negros sugar milling business to Central Azucarera de La Carlota, Inc. (CACI), a wholly-owned subsidiary incorporated on August 16, 2002. The said spin-off, was approved by the Philippine SEC on February 10, 2004 and involved the transfer of the CADPGC net assets amounting to ₱1,419.5 million to CACI in exchange for the latter's 200 million common shares at ₱1 per share.

Roxas & Company, Inc. (RCI) was incorporated and registered with the Philippine SEC on December 16, 1981 to engage in various agricultural ventures such as, but not limited to, the production of sugar, coconut, copra, coffee, and other crops, and to swine raising and other kinds of livestock, to act as managers or managing agents of persons, firms, associations, corporations, partnerships and other entities including but not limited to those engaged in agriculture and related businesses; to provide management, investment and technical advice to agricultural, commercial, industrial, manufacturing and other kinds of enterprises; and to undertake, carry on, invest in, assist or participate in the promotion, establishment, organization, acquisition, management, operation, administration, liquidation, or reorganization of corporations, partnerships and other entities; and to conduct and engage in the business of general merchant, distributor, agent importer and exporter.

#### *Group Restructuring and Merger*

RCI and its subsidiaries (collectively, the Group), has undertaken corporate restructuring in fiscal year 2009. On December 15, 2008, RHI purchased all the sugar-related operating subsidiaries and an associate, as well as certain assets and liabilities of CADPGC for a total consideration of ₱3,838.0 million. With no more than sugar-related subsidiary, RHI sold CADPGC to RCI for ₱3,927.3 million on January 23, 2009. Just before the merger, CADPGC was 95.93% owned by RCI.

On June 23, 2009, upon approval of Philippine SEC, CADPGC merged with RCI, with CADPGC as the surviving entity, through a share swap wherein 11.71 CADPGC's shares were exchanged for every share of RCI. The effectivity of the merger is on June 29, 2009. On the same date, the Philippine SEC approved CADPGC's change in corporate name to Roxas and Company, Inc.

As a result of the group reorganization, RCI is now a listed company having subsidiaries involved in sugar related business, Roxas Holdings Inc. (RHI) which is also a listed company, and in real estate development, Roxaco Land Corporation (RLC).

The discussion below provides an overview of the operation of sugar related businesses, thru Roxas Holdings, Inc.:

#### *Central Azucarera Don Pedro, Inc. (CADPI)*

CADPI, which is based in Nasugbu, Batangas, owns and operates an 11,000-tons-cane-per day sugar mill that manufactures raw sugar granular and light brown to yellowish in color, and molasses, a by-product.

It also operates an 18,000 50-Kg. (Lkg.) bag per day refinery. This involves the processing of raw sugar (mill share and purchased) into refined sugar, a lustrous white-colored sugar. CADPI's refinery operations represent a significant portion of the revenues of the Group. To ensure maximum utilization of the refinery, CADPI also offers tolling or sugar refining services to various traders and planters.

CADPI is the largest sugar manufacturer in the Luzon region in terms of capacity and production. It has a market share of over 45% with the remaining 55% market share held by six other mills.

#### Central Azucarera de La Carlota, Inc. (CACI)

CACI whose operations are located in La Carlota City, Negros Occidental, operates a 12,000-tons-cane-per-day sugar mill producing raw sugar and molasses.

Its primary purpose is to engage in the business of manufacturing sugar, molasses, syrups, sweeteners and other related products and by-products and to trade the same on wholesale/retail basis. The Company is formed primarily to operate the sugar milling facilities in Negros Occidental.

In Negros Occidental, CACI, together with RHI associate, Hawaiian Philippine Company (HPCo) has the second largest market share of about 21% based on tons of cane milled.

#### Roxol Bioenergy Corporation (RBC)

On February 29, 2008, RBC was incorporated to engage in the business of producing, marketing and selling of bioethanol fuel, which business will include the construction and operation of an integrated sugar mill and bioethanol distillery complex that will produce bioethanol fuel, both hydrous and anhydrous products from sugarcane and related raw materials, renewable and alternative energy resources, including but not limited to steam, electricity and power.

On April 29, 2010, the Company amended the Articles of Incorporation which revised the Company's primary business objective to "engage in the business of producing, marketing and selling of bio-ethanol fuel and industrial and potable ethanol including, but not limited to, anhydrous alcohol, rectified spirits and extra-neutral alcohol which business will include the construction and operation of an integrated sugar mill and bio-ethanol distillery complex that will produce bio-ethanol fuel, both hydrous and anhydrous and industrial and potable ethanol including, but not limited to, anhydrous alcohol, rectified spirits and extra-neutral alcohol from sugarcane and related raw materials, renewable and alternative energy resources, including but not limited to steam, electricity and power".

RBC substantially completed the construction of its plant facility located at La Carlota City, Negros Occidental at a cost of approximately US\$ 34 million or ₱1.4 billion. It is a stand-alone Bio-ethanol plant with a capacity of 100,000 liters of anhydrous alcohol per day. The anhydrous plant will also use molecular sieve technology that will produce fuel ethanol grade alcohol with 99.86% minimum purity.

The Company has not yet started its commercial operations as of June 30, 2010 and testing and commissioning of the plant is ongoing and is expected to be completed in the last quarter of 2010.

On October 24, 2008, the Board of Investments (BOI) approved its application for registration under EO No. 226 as New Producer of Bioethanol (Anhydrous) and Potable (Hydrous) Ethanol on

a Pioneer Status and Non-Pioneer Status, respectively. As a registered entity, RBC is entitled to certain tax incentives such as income tax holiday (ITH) of six (6) years for its anhydrous ethanol and four (4) years for its hydrous ethanol, from January 2010 or actual start of commercial operations, whichever is earlier.

In December 2009, due to delay in the construction of the plant, RBC filed a letter request extending its start of commercial operations to July 2010. However, the Company has yet to start its commercial operations in the last quarter of 2010.

#### CADP Farm Services, Inc. (CFSI)

CFSI was organized and registered principally to engage in the business of transporting sugar cane, sugar and its by-products including all kinds of commercial cargoes to and from sugar factories, sugar refineries, millsites or warehouses and or similar establishments by land with secondary purpose of engaging in various sugar farm services.

It started to operate in Crop Year 2009-2010 both Batangas and Negros with the primary goal of helping existing cane areas increase their productivity per unit area at the least cost through farm mechanization and the use of proven and accepted technologies such as use of high yielding varieties of cane, proper timing and method of fertilizer application, use of can ripeners, use of bio-organic fertilizer, cane hauling, and the like.

#### Other Subsidiaries

CCSI, Najalin Agri-Ventures, Inc. (NAVI), Jade Orient Management Services, Inc. (JOMSI) and CADP Insurance Agency, Inc. (CIAI) are engaged in various activities such as consulting, sugarcane farming, management services and insurance, respectively.

Roxas Power Corporation (RPC) and CADP Port Services, Inc. (CPSI) were organized to engage in the business of buying, acquiring, leasing, constructing, maintaining and operating plants, work systems, poles, poles wire, conduit, ducts and subway for the production, supply, distribution and sale of electricity for light and power and any other use to which electricity may be applied and to engage in the general business of providing port ancillary services such as port cargo handling, arrastre and stevedoring, shoring, lashing, cleaning, shipping rebundling, rebugging and other related services on board vessels, respectively. The Companies have not yet started commercial operations.

In Crop Year 2007-2008, the Sugar Group started to implement strategic projects to improve profitability and cash flows, through capacity expansion, farm services and ethanol venture. As of June 30, 2010, the expansion projects are substantially complete for both Nasugbu and Negros plant sites. However, refinery expansion was deferred for the meantime.

The Strategic Projects aims to increase milling capacity from 23,000 tons cane per day (TCD) to 31,000 TCD. CACI will have a heightened capacity to produce Direct Consumption Raw Sugar (DCRS) from the previous 400,000 bags/year to 700,000 bags/year.

The Sugar Group continues to optimize production-marketing mix, with greater emphasis given on direct sales to industrial customers, manufacturing efficiencies through better management of production stream and usage of fuel and electricity and reducing manufacturing downtime, being prudent and cautious in capital investments and reduction of manufacturing and operating costs.

The Sugar Group also remains committed to its corporate social responsibility to maintain the environmental integrity in areas where it operates and to contribute to the welfare of communities surrounding its facilities.

It is a signatory to the United Nations Global Compact, which enlists the participation of private corporations in the protection of human rights of children and labor and advocates environmental commitment and the fight against corruption.

The discussion below provides an overview of the operation of the real estate business.

Roxaco Land Corporation (RLC) is 100% owned subsidiary of RCI. RLC is engaged in real estate development projects mostly open lots subdivisions in Batangas Province. Its projects include:

- 1.) Peninsula de Punta Fuego – an 88 hectare world class residential resort community project in joint venture with Landco Pacific Corporation located in Nasugbu, Batangas.
- 2.) Roxaco Landing Subdivision – RLC's first open lot subdivision project covering 22 hectares located in Nasugbu, Batangas
- 3.) Palm Estates – is a self contained middle income community on a 30 hectare property consisting of residential open lot subdivisions, a school and commercial areas also located in Nasugbu, Batangas.
- 4.) Landing Commercial – a one-storey commercial building consisting of 20 stalls and an attic for lease located at the center of Nasugbu town, Batangas.
- 5.) The Orchards at Balayan – a 6 hectare open lot subdivision in Barangay Gumamela, Balayan, Batangas, a joint venture project with Marilo Corporation.
- 6.) San Antonio Memorial Gardens – This is the latest project of RLC consisting of a 10-hectare master planned memorial park project in Banilad, Nasugbu, Batangas.

RLC has investments in the following companies / projects:

- 1.) Roxaco-ACM Development Corporation (RADC-50% equity). This joint venture company was incorporated primarily to develop a 5 hectare property in Nasugbu, Batangas into a socialized housing project known as Woodstock- Nasugbu.
- 2.) Fuego Development Corporation (FDC- 30%). FDC is the development company of Club Punta Fuego, a world class seaside resort located in Nasugbu, Batangas.
- 3.) Fuego Land Corporation (FLC- 30%). FLC was formed specifically to carry out the development of some 429,870 sqm. of land located in Barangay Natipuan, Nasugbu, Batangas, known as Terrazas de Punta Fuego
- 4.) Club Punta Fuego., Inc. (CPFI- 26.63%). CPFI was formed to promote social, recreational and athletic activities on a non-profit basis among its members, through the acquisition, development, construction, management and maintenance of a golf course, resort, marina and other sports and recreational facilities on residential resort community project known as Peninsula de Punta Fuego.
- 5.) Goodwood Homes – 50%. This is joint venture project with ACM Land Holdings, Inc. under its subsidiary company – ACM Columbia Heights, Inc. The project is a low-density development with 150 duplex units in a 2 hectare area in Imus, Cavite.

In 2009-2010, Roxaco implemented projects to improve profitability and cash flows by:

- 1.) Completing the Phase 1 development and the aggressive selling of San Antonio Memorial Gardens (SAMG)
- 2.) Aggressive selling its residential projects: Orchards at Balayan and Palm Estates
- 3.) Intensified collection efforts to collect maturing amortizations from the lotbuyers
- 4.) Implemented cost cutting measures to reduce operating costs
- 5.) Continued strategic planning to identify future projects for residential resorts, hotels, commercial and mixed use developments.

## **FULL FISCAL YEAR 2009-2010**

### Financial Condition

The Roxas and Company's consolidated total assets increased to ₱16.77 billion as of June 30, 2010 compared to ₱ 14.414 billion as of June 30, 2009. Current assets went up to ₱3.651 billion from ₱3.429 billion the prior year. Current liabilities went down from ₱4.132 billion in 2009 to ₱ 3.466 billion in 2010. Current ratio for this year increased to 1.06:1.00 from 0.84:1.00 last fiscal year due to payments of short- term borrowings.

Total loans for this period continued to increase due to availment of long-term loans to finish the Sugar Group's strategic projects. However, the Groups leverage position remained within the limits of existing loan covenants. Debt-to-equity ratio stood at 1.62:1.00 in 2010 from 1.30:1.00 in 2009.

Unused working capital lines as of June 30, 2010 and 2009 from local banks amounted to ₱2.814 billion and ₱968 million, respectively. Book value per share increased to ₱2.20 from ₱2.14 in prior year.

There are no:

- Known trends or any known demands, commitments, events or uncertainties that will result in or that are reasonably likely to result in the Company's material liquidity problem;
- Known trends, events or uncertainties that have had or that are reasonably expected to have a material favorable or unfavorable impact on net sales or revenues or income from continuing operations;
- Significant elements of income or loss that arose from continuing operations; and
- Seasonal aspects that had a material effect on the financial condition or results of operations.

### Change in Financial Condition

Roxas and Company, Inc. and subsidiaries', (the Group) consolidated total assets reached ₱16.77 billion at the end of 2010. This 16% increase is mainly due to increase in property, plant and equipment. The property, plant and equipment account amounted to ₱11.791 billion from ₱9.67 billion last year. The increase was attributable mainly to strategic projects of the Sugar Group (i.e. capacity expansion of sugar mills, construction of bioethanol plant and acquisition of farm tractors and implements).

Current assets increased to ₱3.651 billion from ₱3.429 billion in 2009 due to higher values of sugar inventories. This is a result of higher production cost due to high cost of raw and refined sugar. Combined raw and refined sugar and molasses cost amounted to ₱1.5 billion this year versus ₱0.9 billion last year. Higher inventory level of sugar is favorable to the Company since the selling prices of sugar in the market is also high.

Prepayments and other current assets went up from ₱186 million in 2009 to ₱269 million in 2010 due to creditable withholding taxes and input taxes on capital expenditures.

Other non current assets decreased to ₱35.5 million from ₱53 million. This was due to amortization of debt commitment fees.

Current liabilities went down from ₱4.132 billion last year to ₱3.466 billion this year. This is largely attributed to payments of short term borrowings and conversion to long-term borrowings. Short term borrowings decreased from ₱3.002 billion in 2009 to ₱2.502 billion in 2010. As the Group is nearing completion of its expansion of milling and refining facilities of the sugar subsidiaries, total loans correspondingly increased from ₱6.254 billion in 2009 to ₱8.704 billion in 2010. The expansion expenditures this year was fully funded by bank borrowings.

Accounts payable and accrued expenses, likewise went down to ₱717 million from previous year's ₱880 million. The decrease was attributable to payments of trade payables and cost containment measures through reduction in materials inventory balance. Customers' deposits also went down to ₱150 million from ₱199 million due to application of customers' deposits to sales recognized in the period.

Dividends payable went down from ₱45.6 million to ₱20.6 million due to payments and clearing of outstanding checks on previous dividend payments. The decrease in net pension benefit obligation from ₱74 million to ₱41 million was due to payments during the period.

Total consolidated equity amounted to ₱6.413 billion, an increase of ₱136 million or 2% from 2009. This is primarily due to the consolidated net income for the period.

### Results of Operations

Consolidated revenues reached P 6.289 billion, 6% higher than ₱5.932 billion in 2009 and 3% higher than ₱6.129 billion in 2008. The Sugar Group contributed 99% or ₱6.202 billion of the Consolidated Revenues while the Property Group accounted for the 1% or ₱.086 billion.

Cost of sales amounted to ₱5.355 billion. This is 7% higher than the ₱5.024 billion in 2009 and 8% higher than the ₱4.970 billion in 2008. Gross Profit therefore is ₱0.934 billion, 97% of which came from the Sugar Group while the balance was contributed by the Property Group.

Operating expenses increased by 8% from ₱687 million in 2009 (₱606 million in 2008) to ₱743 million in 2010 in view of increased salaries, higher business and income taxes and group reorganization expenses ( professional fees and listing fees ).

Interest income decreased by 32% from ₱ 25.779 million in 2009 to ₱ 17.606 million in 2010. This was attributable to diminished principal balances of installment contracts receivable of the real estate business.

Equity in net earnings of associates increased by 75% from ₱82 million in 2009 to P144 million this year. The favorable financial results of the associate Hawaiian-Philippine Company in 2010 contributed to higher profit performance. This was coupled by the equity in net earnings of associates in property related businesses.

Interest expense jumped to ₱346 million from ₱147 million in 2009 and ₱67 million in 2008. This was brought about by the additional borrowings for working capital requirements and group reorganization expenses during the period.



Other income increased by 383% from ₱61 million in 2009 to ₱292 million in 2010 due to income generated from scrap sales and insurance recovery for the generator set that exploded in April 2009 amounting to ₱141 million.

Consolidated net income after tax amounted to ₱208 million or 268% better than the ₱57 million last year but 55% lower than the ₱462 million in 2008. This translates to basic/diluted earnings per share of ₱0.03 compared to (₱.002) in 2009 and ₱0.09 earnings per share in 2008.

## **Sugar –Related Businesses**

### Production performance

#### **Crop Year 2009-2010 versus 2008-2009**

##### *Batangas Operations*

CADPI's raw production for crop year 2009-2010 dropped to 2.466 million Lkg. from 2.702 million Lkg. in prior crop year due to low tons cane milled this year. Total tonnage for the period reached 1.238 million tons cane compared to 1.467 million tons cane milled last year. However, sugar recovery improved from 1.85 Lkg/TC to 1.99 Lkg/TC.

The decrease in tonnage was due to downtime resulting from breakdowns and commissioning of new equipment, thus canes were diverted to the other mill.

Refined sugar production also went down to 3.324 million Lkg. versus 3.965 million Lkg. likewise due to frequent stoppages in the plant.

##### *Negros Operations*

Due to overall decline in cane tonnage and fierce competition in the Negros area, particularly on various incentive programs offered to planters by other sugar mills, CACI's market share on cane supply continuously declined. Canes were diverted mostly to other mills in the northern area, thus total tonnage for the year suffered and went down to 1.209 million tons from 1.584 million tons in 2009.

Coupled with lower recovery this period of 2.06 Lkg/TC compared to 2.25 Lkg/TC last year, raw production this year dropped by 23% from 3.245 million Lkg to 2.497 million Lkg. in 2010.

### Results of Operations

The Sugar Group generated consolidated total revenues of ₱6.2 billion for the year, 6% higher than the same period last year. The growth is attributable to higher average selling prices of raw and refined sugar and molasses as sugar prices went up in the third quarter of crop year 2009-2010. This is despite the lower sale volume generated caused by lower production volume in the current period.

Cost of sales increased by 7% or ₱347 million to ₱5.3 billion from ₱5.0 billion in 2009. Due to frequent stoppages in the operations and reduced cane supply in the current year, cost of production went up as bunker usage doubled from 4.8 million liters in 2009 to 8.9 million liters in 2010. Likewise, bagasse supply from production went down as tonnage decreased in the current period.

As the expansion projects were substantially completed this year and closed to corresponding PPE accounts, depreciation started, thus total charged to operations this year amounted to ₱407

million versus ₱304 in previous year. Likewise, interest expenses increased as the related interest on loans used in the strategic projects closed to PPE were charged to expense. Total interest expense, net this period amounted to P314 million from P126 million in prior year.

Gross profit for the period slightly decreased from 15.5% to 14.5% in 2010, while operating expenses were up by only ₱1 million to ₱621 million in the current year as the result of cost containment measures of the Group.

Equity in net earnings of an associate increased to ₱132 million from ₱80 million due to higher operating results of associate HPCo.

Other income was up this year due to recovery from insurance claim of CADPI amounting to P141 million and increased sale of scrap.

The decrease in provision for taxes from ₱175 million to ₱84 million was due to recognition of inventory losses, both sugar and materials that were not previously provided, were written off this year. ₱17.7 million were written off for raw sugar losses this year in CADPI and ₱12.4 million, net of recovery of ₱2.6 million previously recognized as loss in 2009 were written off in CACI. Also, ₱28.1 million in materials and supplies inventory losses was taken up by CACI this year.

The Sugar Group posted a net income of ₱311 million higher by ₱168 million from ₱143 million last year. This translated to earnings per share of P0.34 per share this year from last year's ₱0.20 per share.

Earnings before interest, taxes, depreciation and amortization (EBITDA) increased to ₱984 million from ₱697 million in 2009.

## **Property Group**

### Results of Operations

Sales for FY 2009-2010 amounted to ₱86.2 million, 27% higher than last year's ₱67.7 million. Cost of sales on the other hand, amounted to ₱ 52.8 million, 17% higher than last year's ₱44.9 million. This translates to gross profit rate of 39% this year compared to 34% last year. This is due to sale of Peninsula lot which carries a high contract price with lesser cost of sales.

Roxaco booked ₱55.5 million dividend income this period as its share on dividends declared by Fuego Development Corporation and Fuego Land Corporation. These dividends were subsequently eliminated in the consolidated statement of income. In lieu of this, the Group recognized the cumulative equity in net earnings from the associate companies of Roxaco.

Other income amounted to ₱5.9 million, 45% lower than last year's ₱10.9 million. This is due to diminished principal balances on installment receivables, coupled by the absence of nomination fees from CPF shares this year.

Operating expenses amounted to ₱38.4 million, 35% higher than last year's ₱28.5 million. The increase was due to additional headcount, share on the Group's donation to Nasugbu library hub, professional fees on various studies for proposed projects and marketing expenses for San Antonio Memorial Gardens.

Finance costs reached ₱4.5 million, 32% lower than the ₱ 6.594 million in 2009. This is due to lower interest rates and diminished principal balances due to loan amortizations during the period.

Provision for income tax amounted to ₱7.3 million this year compared to ₱6.9 million last year.

Bulk of this year's revenue has been subjected to deferred income tax in previous years following the National Internal Revenue Code taxation rule on sale of real properties.

As a result, net income after tax amounted to ₱55.6 million, 692% higher than the ₱7.020 million in 2009.

### **Results of Operation FY 2008-2009 versus 2007-2008**

#### Results of Operations

Consolidated revenues reached ₱5.933 billion, ₱0.197 billion (3%) lower than ₱6.130 billion in 2008 and but ₱1.820 billion higher than the ₱ 4.113 billion for six months on 2007. The performance of Group for the FY 2008-2009 was greatly affected by its on-going plant expansion programs coupled by the global weak economic condition during the period. The sugar related businesses continued to be the bulk contributor to its income performance.

Cost of sales amounted to ₱5.001 billion, This is 1% higher than the ₱4,970 billion in 2008 and 51% higher than the ₱3.311 billion in 2007. The slight net increase was driven by the spillover of costly refinery operation in July and August 2008, which cost the Batangas operation P88 million in bunker consumption and P8.2 million in purchased bagasse. From ₱3.3 billion for six months in 2007, cost of sales rose to ₱4.97 billion in 2008 mainly due to extended milling operations of Batangas, lower cane tonnage, frequent mill stoppages owing to no cane, higher cost and usage of bunker fuel resulting from wet bagasse and increased hauling cost of cane and refined sugar.

Operating expenses increased by 17% from ₱606 million in 2008 (₱360 million in 2007) to ₱710 million in 2009 in view of increased salaries, higher business and income taxes and group reorganization expenses ( taxes and professional fees).

Interest income decreased by 10% from ₱28.507 million in 2008 to ₱25.779 million in 2009. The property group implemented a zero percent interest on the first year on their lot sales in 2009. This was coupled by diminishing balances of principal amounts on installment contracts receivable.

Equity in net earnings of associates decreased by 10% from ₱92 million in 2008 to ₱82 million this year and 1% decrease from 2007 share of ₱83 million. The favorable financial results of the associate Hawaiian-Philippine Company, 29.36%- effective owned by the Company, in 2009 contributed to higher profit performance. This compensated for lower equity in net earnings of associates in property related business.

Interest expense jumped to ₱147 million from ₱67 million in 2008 and ₱40 million in 2007. This was brought about by short term borrowings for working capital requirements and group reorganization expenses.

Other income decreased by 17% from ₱73.127 million in 2008 to ₱60.552 million in 2009 due to one time income generated from scrap sales in 2008.

Consolidated net income after tax went down by 88% to ₱57 million this year from ₱462 million a year ago and ₱372 million in 2007. This translate to basic/diluted earnings per share of (₱.002) compared to ₱0.09 earnings per share in 2008 and ₱0.06 earnings per share in 2007.

## **Sugar-Related Businesses**

### Results of Operations

Consolidated revenue decreased by ₱213 million or 4%, from ₱6.1 billion in 2008 to ₱5.9 billion in 2009. The decline was due to weak market brought about by the challenging global economic environment during this period. Raw and refined sugar sales, as well as tolling volume went down in the current year. Sales increased by 8% in 2007-2008 from ₱5.6 billion in 2006-2007, brought about by higher tolling volumes, the improvement in selling prices of raw and tolling fee increase.

Cost of sales amounted to ₱4.96 billion this year and ₱4.95 billion in previous year. The slight net increase was driven by the spillover of costly refinery operation in July and August 2008, which cost the Batangas operation ₱88 million in bunker consumption and ₱8.2 million in purchased bagasse.

From ₱4.6 billion in 2007, cost of sales rose 8% to ₱4.9 billion in 2008 mainly due to extended milling operations of Batangas, lower cane tonnage, frequent mill stoppages owing to no cane, higher cost and usage of bunker fuel resulting from wet bagasse and increased hauling cost of cane and refined sugar.

Consolidated gross profit remained constant at 19% in 2008 and 2007, whereas it fell 16% in 2009.

Selling expenses amounted to ₱37 million, ₱34 million and ₱44 million in 2009, 2008 and 2007, respectively. During the year, CADPI incurred marketing expense for selling the sugar abroad amounting to ₱3 million.

General and administrative expenses rose to ₱584 million from ₱509 million in 2008 and ₱470 million in 2007. This was brought about by increased taxes and licenses due to corporate reorganization and assessment, insurance and transfer cost brought about by increased materials and supplies for expansion projects, rentals of communication leased lines and vehicles, and expenses incurred by the two new companies, RBC and CFSI.

Equity in net earnings of an associate increased due to higher income – ₱80 million for 2009, ₱70 million for 2008 and ₱56 million for 2007.

Net consolidated finance costs grew to ₱126 million in 2009 from ₱48 million and ₱50 million in 2008 and 2007, respectively due to higher loan availments this year.

Increase in net other income to ₱76 million from ₱53 million and ₱19 million in 2008 and 2007, respectively was attributable to sale of scrap from discontinued railroad operations.

Earnings before interest, taxes, depreciation and amortization (EBITDA) decreased to ₱669 million in the current crop year from ₱973 million and ₱996 million in 2008 and 2007, respectively, because of drop in operating income this year.

Thus, the Sugar Group ended the crop year 2008-2009 with a significant slide in net income of 69% or ₱143 million from ₱455 million and ₱383 million in 2008 and 2007, respectively.

### Property Group

#### Results of Operations

FY 2007-2008 was the Roxaco's first full fiscal year. 2007 was a short period of six months from January to June 2007. Realized Profit on Real Estate Sales for FY 2008-2009 amounted to only

₱22.802 million, slightly lower than ₱24.638 million realized in 2008 but higher than ₱10.886 million in 2007. This is because all the lots for sale in the Peninsula de Punta Fuego project were already sold in full and all the potential profits were all recognized by the end of 2008. For 2009, profits were generated only from Palm Estates and Balayan projects.

The interest component of the amortizations which amounted to ₱14.715 million continued to contribute to the income performance of the company. Other income also includes assignment fees for CPF shares held, rental income and income from forfeited sales collections.

Operating expenses amounted to ₱28.477 million, much lower than the ₱35.876 million in 2008 and ₱19.274 million in 2007 (six months). The decrease was due to changes in manpower complement of the company and discontinuation of some retained services. Finance costs reached ₱6.594 million, lower than ₱6.866 million in 2008 and ₱3.940 million in 2007 due to lower interest rates and diminishing principal balances. As a result, net income after tax amounted to ₱7.020 million higher than the ₱5.265 million in 2008 but lower than the ₱10.202 million in 2007.

## **INTERIM RESULTS – 3RD QUARTER 2009-2010 VS. FY 2008-2009**

### **Financial Condition**

Consolidated total assets of Roxas and Company, Inc. and its subsidiaries (the “Roxas Group”) reached ₱16.87 billion as at 31 March 2010 compared to its 30 June 2009 figure of ₱14.414 billion. The increase in the Total Assets was driven principally by the strategic investments of the Sugar Group to increase production capacities and achieve operational efficiencies and the Bio-ethanol business. Current assets also increased from ₱3.449 billion last June 2009 to ₱3.9 billion as of 31 March 2009 mainly because of the increase in inventories of the Sugar Group. On the other hand, current liabilities decreased to ₱3.547 billion in March 2010 from ₱4.100 billion in June 2009.

Current ratio of the Roxas Group increased this period to 1.1:1 from 0.84:1 brought about by higher inventories and lower balance of short term borrowings. Long-term borrowings loans went up to ₱6.2 billion from ₱3.252 billion last June 2009. The additional loans were used to fund the capacity expansion and other strategic projects of the Roxas Group and additional group reorganization costs.

The leverage position of the Roxas Group remained within the limits of certain loan covenants. Debt to equity ratio went up from 1.30:1.00 as of 30 June 2009 to 1.67:1.00 in the current period.

Unused working capital lines as of March 31, 2009 and June 30, 2009 from local banks amounted to ₱2.325 billion and ₱968 million, respectively. Book value per share slightly increased to ₱2.17 from ₱2.16.

There are no:

- Known trends or any known demands, commitments, events or uncertainties that will result in or that are reasonably likely to result in the Company’s material liquidity problem;
- Known trends, events or uncertainties that have had or that are reasonably expected to have a material favorable or unfavorable impact on net sales or revenues or income from continuing operations;
- Significant elements of income or loss that arose from continuing operations; and

- Seasonal aspects that had a material effect on the financial condition or results of operations.

### **Change in Financial Condition**

The Roxas Group's consolidated total assets amounted to ₱16.87 billion as at 31 March 2010. The 17% upsurge in the Group's total assets versus June 2009's level is mainly attributable to the increase of Property, Plant and Equipment (PPE) account. PPE balance as at March 2010 amounted to ₱11.66 billion, ₱2 billion or 21% higher than the ₱9.7 billion posted in June 2009. This was due to on-going expansion of milling and refining facilities of CADPI and CACI, the construction of ethanol plant in La Carlota City for RBC and acquisition of tractors and farm implements for the farm operations of CFSI.

Current assets increased by 13% from 30 June 2009 level due to higher inventories. This was partly offset by lower receivable balances.

Current liabilities decreased by 13%, or from ₱4.1 billion to ₱3.5 billion, due to payment of short term borrowings. Accounts payable and accrued expenses decreased to ₱0.816 billion from ₱0.885 billion in June 2009. Customers' deposit were slightly higher at ₱202 million versus ₱199 million in June 2009. These deposits will be applied against future deliveries of sugar and molasses of the Sugar Group and to open lot sales for the Property Group in the next 12 months.

Short term borrowings went down from ₱3.003 billion to ₱2.46 billion due to payments made during the period and transfer of bridge loans to long term borrowings. Consequently, long-term borrowings went up to ₱6.2 billion from ₱3.252 billion in June 2009 because of the use of the working capital lines to support the capacity expansion and other investments of the Company

Total consolidated equity amounted to ₱6.319 billion, which is ₱42.4 million higher compared to the June 30, 2009 balance of ₱6.276 billion because of the net revenues for the period.

### **Results of Operations**

Consolidated revenues for the nine-month period of fiscal year 2009-2010 reached ₱4.33 billion or 16% higher than year-ago figure of ₱3.723 billion. The Sugar Group contributed 99% or ₱4.287 billion of the Consolidated Revenues while the Property Group accounted for the 1% or ₱42.8 million.

Cost of sales amounted to ₱3.83 billion, which is 22% higher than last year's figure of ₱3.139 billion. Gross Profit therefore is ₱0.500 billion, 97% of which came from the Sugar Group while the balance was contributed by the Property Group.

General and administrative expenses went up to ₱561.6 million from ₱531.2 million a year ago due to additional reorganization costs incurred during the current period. This was partly offset by savings due to retirement of employees under the discontinued railroad operations in prior years, and reduction in usage of materials and consumables,

Interest income decreased by 49% from ₱19.5 million in March 2009 to ₱10.0 million in March 2010 as a result of the property group's marketing promo of zero percent interest on year-one of the installment payments. This was coupled by diminishing balances of principal amounts on installment contracts receivable.

Equity in net earnings of associates amounted to ₱79.7 million. This is 41% higher than last year due to higher operating results of HPCo and Roxas Group's associate companies in the property group.

Interest expense increased by 95% from ₱84.9 million as of March 2009 to ₱165.2 million this year as a result of additional long term loan availments.

Other income increased substantially from ₱55.3 million as of March 2009 to ₱221.6 million this year due to income generated from scrap sales and insurance recovery for the generator set that exploded in April 2009.

Consolidated net income after tax amounted to ₱41.083 million or 62% better than ₱25.4 million last year.

### Sugar Group

#### *Batangas Operations*

CADPI started its mill operations on November 26, 2009, two (2) days delayed from last year. Total tonnage for the period reached 1.039 million versus 1.238 million last year.

Recovery improved this period is 1.93 Lkg/tc compared to 1.81 Lkg/tc in prior year. Raw sugar production as of March 31, 2010 posted at 1.983 million Lkg versus 2.215 Lkg for same period last year.

The decrease in tonnage was due to downtime resulting from breakdown and commissioning of new equipment. Likewise, refined sugar production went down to 2.055 million Lkg compared to 2.635 million Lkg due to frequent stoppages.

#### *Negros Operations*

With the decline in cane supply in Negros area and diversion of canes to other mills, CACI's tonnage this year went down to 1.209 million tons versus 1,494 million tons in prior year. Coupled with lower recovery this period of 2.066 Lkg/tc compared to 2.069 Lkg/tc last year, raw production this year decreased to 2.497 million Lkg from 3.075 million Lkg in previous year.

Consolidated revenues slightly increased by 15% from ₱3.7 billion in 2009 to ₱4.3 billion this year. This is due to higher refined sugar sales this year amounting to ₱2.6 billion from prior year's ₱1.9 billion. Refined sales volume went up by 375,617 Lkg from 1.347 million Lkg last year. In addition, average selling prices increased to ₱ 1,524 per bag from ₱ 1,374 per bag last year.

Cost of sales this year amounted to ₱3.8 billion from ₱3.1 billion last year. Gross profit margin decreased to 11% versus 15% in previous year. Unit cost this year increased due to low production and high bunker usage.

Other operating income substantially increased from ₱47 million to ₱216 million due to gain from insurance claim of CADPI amounting to ₱141 million. Sale of scrap also increased from ₱9 million to ₱.43 million this year.

General and administrative expenses surged this year to ₱441 million from ₱424 million last year or 4% higher. This is due to higher transfer cost of materials from ₱6 million to ₱13 million, increased labor and labor related expenses due to CBA salary adjustments and additional light allowance and higher outside services cost due to expansion.

Equity in net earnings of an associate increased from ₱49 million to ₱70 million this year due to better operating results of HPCo.

Net financing cost this year went up to ₱146 million from ₱70 million due to borrowing costs related to expansion of CAC Inc. These were not capitalized as the projects were substantially completed this period.

The Group posted a net income of ₱119 million versus ₱61 million in prior period due to higher operating income generated last year.

This translated to earnings per share of ₱0.013 this year from last year's ₱0.08

Earnings before interest, taxes, depreciation and amortization (EBITDA) increased to ₱510 million from ₱381 million.

#### Property Group

Realized Profit on Real Estate Sales for the nine-month period reached ₱15.9 Million. This is 2% lower than last year's ₱16.2 million.

Other income amounted to ₱13.7 million, 34% lower than ₱20.6 million last year. This is a result of Roxaco's marketing promo of zero percent interest on installment sales on year one of amortization payments. This was coupled by diminishing balances of principal amounts on installment contracts receivable and absence of assignment income from FDC.

Operating expenses amounted to ₱27.1 million, 31% higher than ₱20.6 million in 2009. This is due to salary increase given in July 2009, professional fees for various pre-project development studies and marketing expenses on a new project, San Antonio Memorial Gardens.

Finance costs reached ₱3.5 million, 31% lower than year ago figure due to lower interest rates and diminishing principal balances.

Operations resulted to net loss after tax of ₱1.8 million, 128% unfavorable compared to March 2009 net income after tax of ₱6.4 million.

#### Top Five Performance Indicators – Sugar Related Businesses

As maybe concluded in the foregoing description of the business of the Group, the Company's financial performance is determined to a large extent by the following key results:

- Raw sugar production - a principal determinant of consolidated revenues and computed as the gross amount of raw sugar output of CADPI and CACI as consolidated subsidiaries and HPCo, as an affiliate, and pertains to production capacity, ability to source sugar canes and the efficiencies and productivity of manufacturing facilities.
- Refined sugar production – the most important determinant of revenues and computed as the gross volume of refined sugar produced by the CADPI refinery both as direct sales to industrial customers and traders or as tolling manufacturing service, limited by production capacity and by the ability of the Group to market its services to both types of customers.
- Raw sugar milling recovery – a measure of raw sugar production yield compared to unit of input and is computed as the fraction of raw sugar produced (in LKG bags) from each ton of sugar cane milled (LKG/TC).
- Earnings before interest, taxes, depreciation and allowances (EBITDA) – the measure for cash income from operation and computed as the difference between revenues and cost of sales and operating and other expenses, but excluding finance charges from loans, income taxes and adding back allowances for depreciation and other cash amortizations.
- Return on Equity– denotes the capability of the Group to generate returns on the shareholders' funds computed as a percentage of net income to total equity.



The table below, presenting the top five performance indicators of the Group in three fiscal years, shows general improvement in the financial and operating results:

Performance Indicator	2010	2009	2008
Raw sugar production	6.947 M bags	8.123 M bags	9.002 M bags
Refined sugar production	3.324 M bags	3.965 M bags	3.659 M bags
Milling recovery	2.09 Lkg/TC	2.02 LKg/TC	1.83 LKg/TC
EBITDA	₱984 million	₱669 million	₱973 million
Return on EQUITY	5%	3%	8%

#### Top Five Performance Indicators – Property Group

As maybe concluded in the foregoing description of the business of Roxaco, the company's financial performance is determined to a large extent by the following key results:

- Income from sale of developed real estate (lots only). This is recognized in full when the collection of the total contract price reached 25%. At this stage, it is reasonably assured that the risks and rewards over the developed assets have been transferred to the lotbuyer.
- Number of lots sold. The lot sold and its terms of sale will determine when would be recognized and how much is the potential income to the Company.
- Collection efficiency on trade receivables. Income recognition is a factor of collection, plus the interest income component.
- Earnings before interest, taxes and depreciation - This is the measure of cash income from operations.
- Return on Equity – denotes the capability of the Company to generate returns for the shareholders.

The table below, presenting the top five performance indicators of Roxaco in three fiscal years, shows general improvement in the financial and operating results:

Performance Indicator	FY 2009-2010	FY 2008-2009	FY 2007-2008
Income from sale of developed real estate	P33.416 M	P 22.802 M	P 24.638 M
Number of lots reserved/sold	684 lots	105 lots	127 lots

Collection efficiency	97%	85%	98.42%
EBITDA	₱26.324 M	₱26.634 M	₱19.441 M
Return on Equity	2.34%	2.15%	5.29%

#### Key Variable and Other Qualitative and Quantitative Factors

- 1.) The company is not aware of any known trends, events, or uncertainties that will result in or that are reasonably likely to result in any material cash flow or liquidity problem.
- 2.) The company is not aware of any events that will trigger direct or contingent financial obligation that is material to the Company, including any default or acceleration of an obligation.
- 3.) The company is not aware of any material off-balance sheet transactions, arrangements, obligations (including contingent obligations), and other relationships of the Company with unconsolidated entities or other persons created during the reporting period.
- 4.) Description of material commitments for capital expenditures.

The Sugar Group had an allocation of ₱442.6 million to complete the expansion project for crop year 2010-2011 of which ₱ 87 million is for CADPI, ₱47 million for CACI, ₱ 27.6 million for CFSI and ₱281 million for RBC. In addition, the Sugar Group has an allocation of ₱92 million for regular capital expenditures in 2010-2011, broken down into ₱22 million for the CADPI integrated mill and refinery operations and ₱70 million for CACI.

RLC has started Phase 1 of its San Antonio Memorial Gardens. The land development contract was awarded to local contractor amounting to ₱38.8 million. As of June 30, 2010, the land development is almost 100% complete.

In December, 2009, the Company entered into a joint venture agreement with VJ Properties, Inc. (VJPI) for the development of Anya Resorts and Residences in Tagaytay, Cavite. The Company agreed to contribute the business and conceptual development plan, land development costs and management expertise and manpower for the full and effective implementation of the development plan. The land development contract was estimated to be at ₱100 million.

In addition, RLC has projected ₱3.4 million regular capital expenditures which include transportation equipment, computers and software procurement.

- 5.) The company is not aware of any known trend, events or uncertainties that will have material impact on sales.
- 6.) The company is not aware of causes for any material changes from period to period in the financial statements.

## CERTIFICATE OF INDEPENDENT DIRECTOR

I, **GUILLERMO D. LUCHANGCO**, Filipino, of legal age and with office address at 1148 Tamarind Road, Dasmariñas Village, Makati City, after having been duly sworn to in accordance with law do hereby declare that:


1. I am an independent director nominee of **Roxas and Company, Inc.** (formerly CADP Group Corporation) for the fiscal year 2010-2011.
2. I am affiliated with the following companies or organizations:  
  
[PLEASE LIST COMPANIES/ORGANIZATIONS] PLS. SEE ATTACHED LIST
3. I possess all the qualifications and none of the disqualifications to serve as an Independent Director of Roxas and Company, Inc. as provided for in Section 38 of the Securities Regulation Code and its Implementing Rules and Regulations.
4. I shall faithfully and diligently comply with my duties and responsibilities as independent director under the Securities Regulation Code.
5. I shall inform the Corporate Secretary of Roxas and Company, Inc. of any changes in the abovementioned information within five days from its occurrence.

Signed on this OCT 06 2010 day of \_\_\_\_\_ 2010 in Makati City.

  
**GUILLERMO D. LUCHANGCO**  
Affiant

SUBSCRIBED AND SWORN to before me this OCT 06 2010 day of \_\_\_\_\_ 2010 in Makati City Affiant personally appeared before me and exhibited to me his Community Tax Certificate No. 28638506 issued in Makati City on Feb. 24, 2010 and Passport No. ZZ225283 issued on 18 June 2007 and valid until 18 June 2012.

Doc. No. 257;  
Page No. 78;  
Book No. 2111;  
Series of 2010.

  
**ATTY. GERVACIO B. ORTIZ JR.**  
**NOTARY PUBLIC FOR MAKATI CITY**  
**UNTIL DECEMBER 31, 2010**  
**ISS. NO. 656155 - LIFETIME MEMBER**  
**PTR NO. 2075548 JAN. 4, 2010 MAKATI CITY**  
**APPT - 84/201 ROLL NO. 48091**



**GUILLERMO D. LUCHANGCO  
COMPANY AFFILIATES**

<b>NAME OF COMPANY</b>	<b>NATURE OF BUSINESS</b>	<b>TYPE OF DIRECTORSHIP</b>	<b>DATE OF APPT.</b>
Investment & Capital Corporation of the Philippines ICCP Holdings Corp.	Investment Banking Holding Company for shares of companies in property development-related cos.	Executive	December-87
Regatta Properties, Inc.	Holding Company for shares of companies in residential property development	Executive	September-06 October-93
Pueblo de Oro Development Corporation Science Park of the Philippines, Inc.	Developer of residential property/townships Developer of industrial estates and holder of shares in companies in industrial estate development	Executive	February-95
RFM-Science Park of the Philippines, Inc.	Developer of industrial estate	Executive	June-89 August-97
Cebu Light Industrial Park, Inc.	Developer of industrial estate	Executive	December-94
ICCP Land Management, Inc.	Project management	Executive	November-88
ICCP Venture Partners, Inc.	Venture Capital management	Executive	September-89
ICCP Venture Partners, Inc. - U.S.A.	Venture Capital management	Executive	December-04
Tech Venture Partners, Ltd.	Venture Capital management	Executive	November-04
Tech Venture Partners III, Ltd.	Venture Capital management	Executive	October-04
Pacific Synergies Partners IV, Ltd.	Venture Capital management	Executive	March-08
Fiducia Asset Management Pte	Asset Management	Executive	May-10
Beacon Property Ventures, Inc.	Property investment fund	Executive	November-94
Manila Exposition Complex, Inc.	Owner of exhibition hall	Executive	March-95
Pueblo de Oro Golf and Country Club, Inc.	Golf Club	Executive	January-96
ICCP Group Foundation, Inc.	Social development	Executive	April-97
ICCP Managers, Inc.	Holding company	Executive	October-87
Ventrix Holdings, Corp.	Holding company	Executive	November-91
Palawan Agro-Development Corporation	Agriculture	Executive	April-77
Palawan Integrated Development Corporation	Agriculture	Executive	January-87
Optima Agri-Industrial Corporation	Agriculture	Executive	December-86
San Isidro Mining Exploration	Sand Mining	Executive	November-86
Phinma Corporation	Publicly listed conglomerate	Non-executive	April-05
Globe Telecom, Inc.	Publicly listed Telephone company	Non-executive	September-01
Ionics, Inc.	Majority owner of Ionics EMS, Inc.	Non-executive	March-00
Ionics EMS, Inc.	Electronics Manufacturing Services (EMS)	Non-executive	September-99
Ionics Circuits, Ltd.	Investment holding company	Non-executive	December-00
Ionics Properties, Inc.	Property owning company	Non-executive	July-97
Iomni Precision, Inc.	Molded plastic parts	Non-executive	July-00
Synertronix, Inc.	Inactive company	Non-executive	April-00
Maxima Trading	Trading company	Non-executive	since 1992
Phinma Property Holdings Corp.	Property development	Non-executive	November-06
Remec Broadband Wireless, Inc.	Communications transponders	Non-executive	January-07
Roxas & Co., Inc.	Publicly listed conglomerate	Non-executive	October-09
Nineveh Development Corporation	Property owning company	Non-executive	February-95
Tala Properties, Inc.	Property owning company	Non-executive	January-96

## CERTIFICATE OF INDEPENDENT DIRECTORS


I, **RAMON Y. DIMACALI**, Filipino, of legal age and with office address at 9<sup>th</sup> Floor Pacific Star Building, Sen. Gil Puyat Avenue corner Makati Avenue, Makati City, after having been duly sworn to in accordance with law do hereby declare that:

1. I am an independent director nominee of **Roxas and Company, Inc.** (formerly CADP Group Corporation) for the fiscal year 2010-2011.
2. I am affiliated with the following companies or organizations:

Federal Phoenix Assurance Company Inc.  
Asia Pacific College  
Manchester Ltd (Interphil Laboratory)  
IBM Philippines Retirement Board  
International Fellowship Program, Ford Foundation  
Larger Than Life Inc.  
Manila Polo Club

3. I possess all the qualifications and none of the disqualifications to serve as an Independent Director of Roxas and Company, Inc. as provided for in Section 38 of the Securities Regulation Code and its Implementing Rules and Regulations.
4. I shall faithfully and diligently comply with my duties and responsibilities as independent director under the Securities Regulation Code.
5. I shall inform the Corporate Secretary of Roxas and Company, Inc. of any changes in the abovementioned information within five days from its occurrence.

Signed on this \_\_\_ day of \_\_\_\_\_ 2010 in Makati City.

  
**RAMON Y. DIMACALI**  
Affiant

OCT 06 2010

SUBSCRIBED AND SWORN to before me this \_\_\_\_\_ day of \_\_\_\_\_ 2010 in Makati City, Affiant personally appeared before me and exhibited to me his Community Tax Certificate No. 01422244 issued in Manila on 15 January 2010 and Passport No. XX5393442 issued on Jan 28, 2010 and valid until Jan 27, 2015.

Doc. No. 276  
Page No. 574  
Book No. XVII  
Series of 2010.

  
**ATTY. GERVACIO B. ORTIZ JR.**  
NOTARY PUBLIC FOR MAKATI CITY  
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